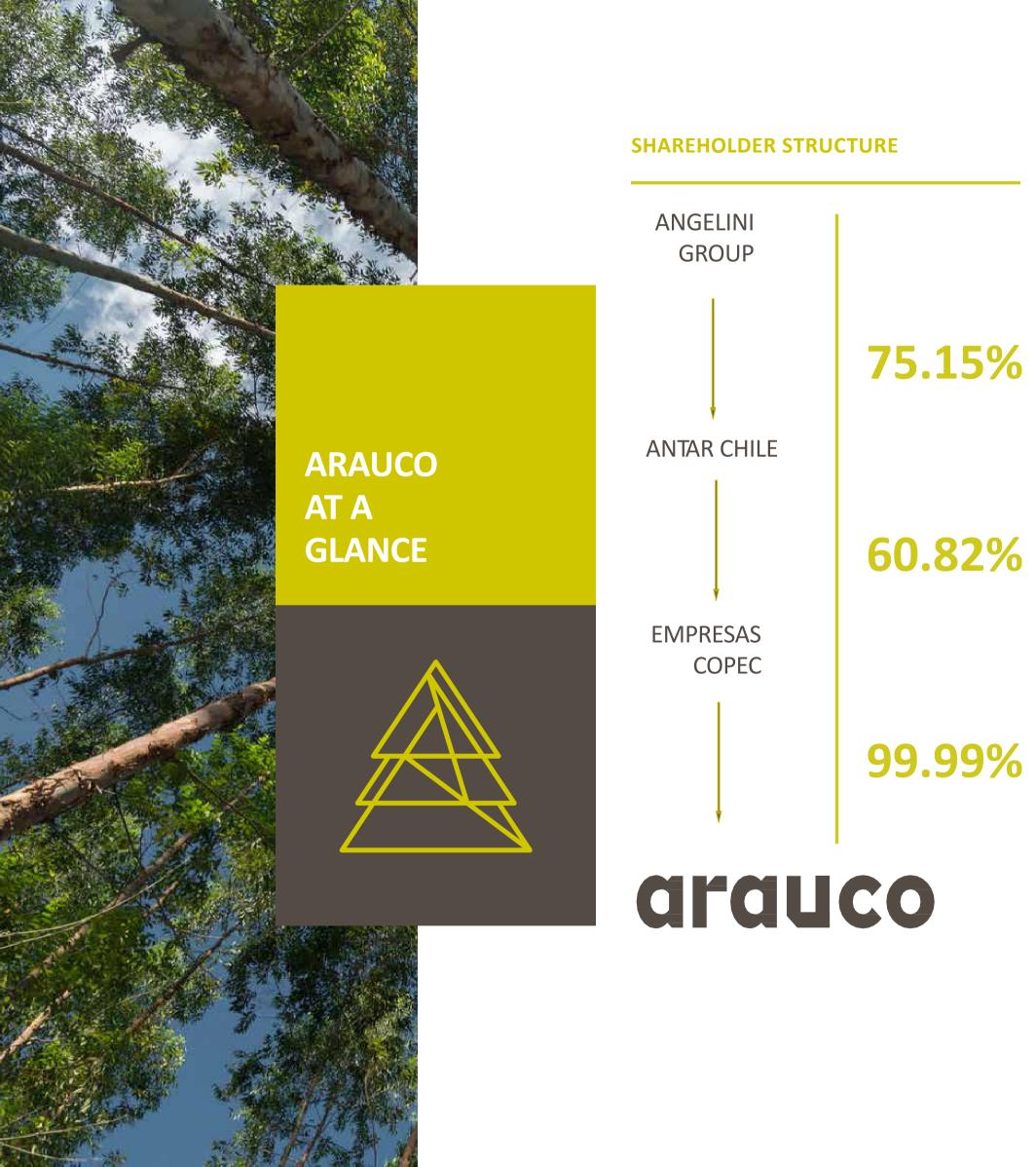
# CORPORATE PRESENTATION Q42024

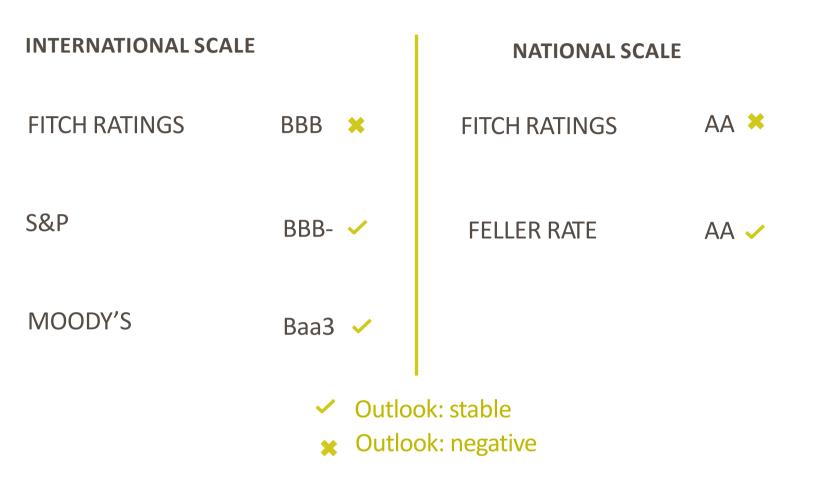
renewables for a better life





### arauco

#### **CREDIT RATINGS**



#### **FINANCIAL HIGHLIGHTS**

In US\$ million, as of December 2024, LTM

Adj. EBITDA	2,014	Net Income	476
EBITDA Margin	30.8%	CAPEX	1,229
Net Debt / EBITDA	2.74x	Revenues	6,546



## REVENUES MUS**\$6,546**

 PULP
 WOOD

 52%
 48%

DIVERSIFIED SALES AROUND THE WORLD



As of December 2024, LTM

Adjusted EBITDA MUS**\$2,014** 

 PULP
 WOOD

 64%
 25%

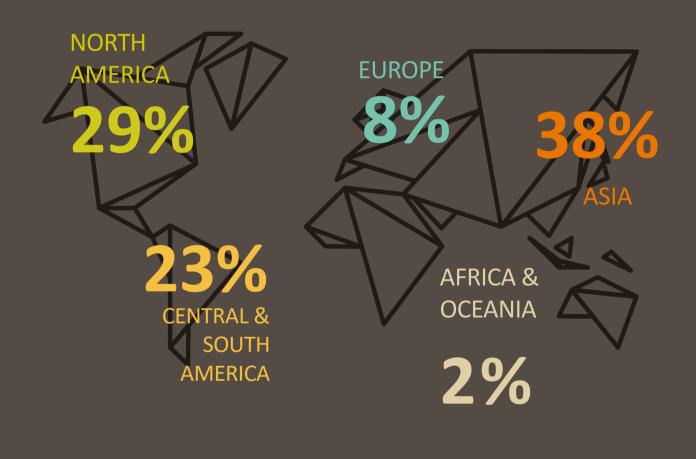
 OTHERS
 11%





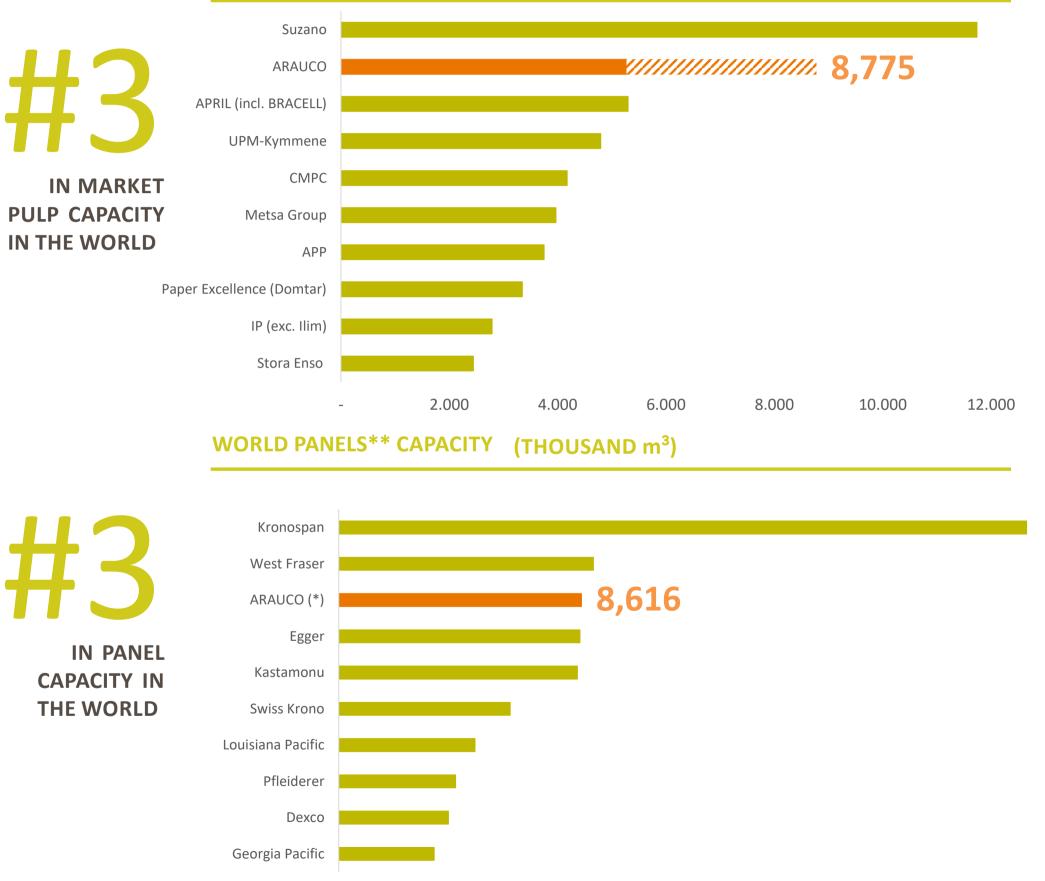
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#### REVENUES BY REGION As of December 2024



TWO STRATEGIC BUSINESS	Forestry and Pulp Business			Wood Products Business	
SEGMENTS	Forest Plantations <sup>(1)</sup>	Pulp Mills	Energy Operations	Panels	Solid Wood
	597 th. ha	5 Mills (5) 4,205 th. t	10 Power plants (5) 904 mw Surplus: 371 mw	2 Mills PB: 340 th. m <sup>3</sup> MDF: 500 th. m <sup>3</sup>	7 Mills Sawn Timber: 2,073 th. m <sup>3</sup> Plywood : 710 th. m <sup>3</sup> 4 Remanufacturing Facilities
	130 th. ha	1 Mill 350 th.t	2 Power plants 82 mw Surplus: 15 mw	2 Mills PB: 260 th. m <sup>3</sup> MDF: 300 th. m <sup>3</sup>	1 Mill Sawn Timber: 318 th. m <sup>3</sup> 1 Remanufacturing Facility
	113 th. ha		1 Power plant 1 mw	4 Mills PB: 450 th. m <sup>3</sup> MDF: 1,520 th. m <sup>3</sup>	
(2)	96 th. ha	1 Mill 720 th.t	1 Power plant 91 mw Surplus: 50 mw		
Total	935 th ha	5.3 million t.	890 mw Surplus: 436 mw	7 Mills PB: 1,630 th. m <sup>3</sup> MDF: 1,015 th. m <sup>3</sup>	
				2 Mills PB: 315 th. m <sup>3</sup> MDF: 250 th. m <sup>3</sup>	
<ol> <li>Considers hectares planted m</li> <li>Considers 50% of Montes del</li> <li>Considers 50% of Sonae Arau</li> </ol>		radiata, taeda, elliottii) and others.	(3)	9 Mills (4) PB : 1,191 th. m <sup>3</sup> MDF: 615 th. m <sup>3</sup> OSB : 230 th. m <sup>3</sup>	1 Mill Sawn Timber: 35 th. m <sup>3</sup>
4) One PB mill in South Africa is currently shut down.					
	ended operations in August 2023		Total	8.6 million m <sup>3</sup>	3.5 million m <sup>3</sup>
As of December 2024					

#### MARKET PULP CAPACITY (THOUSAND TONNES)



5.000

#### MAIN PLAYER **IN THE GLOBAL** MARKET

WE ARE A

World market pulp and panel competitors capacity as of December 2024.

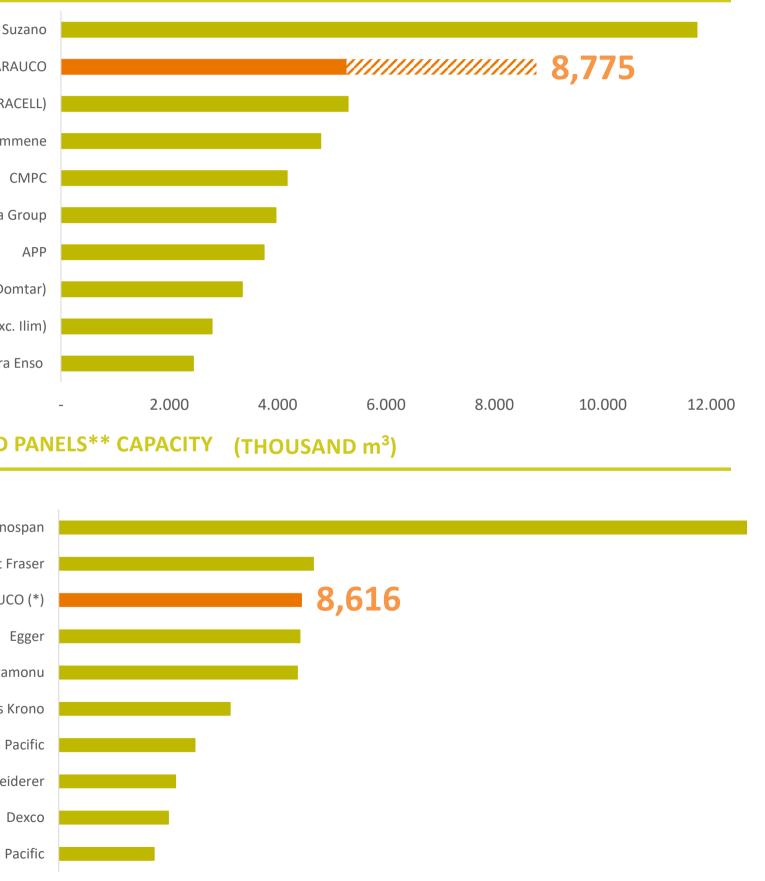
\* Arauco capacity includes 50% of Montes del Plata and 50% of Sonae Arauco.

\*\* Panels refers to Composite Panels, which corresponds to MDF, PB and OSB.

Source: Hawkins Wright, public fillings, Arauco's estimations, information and fillings.

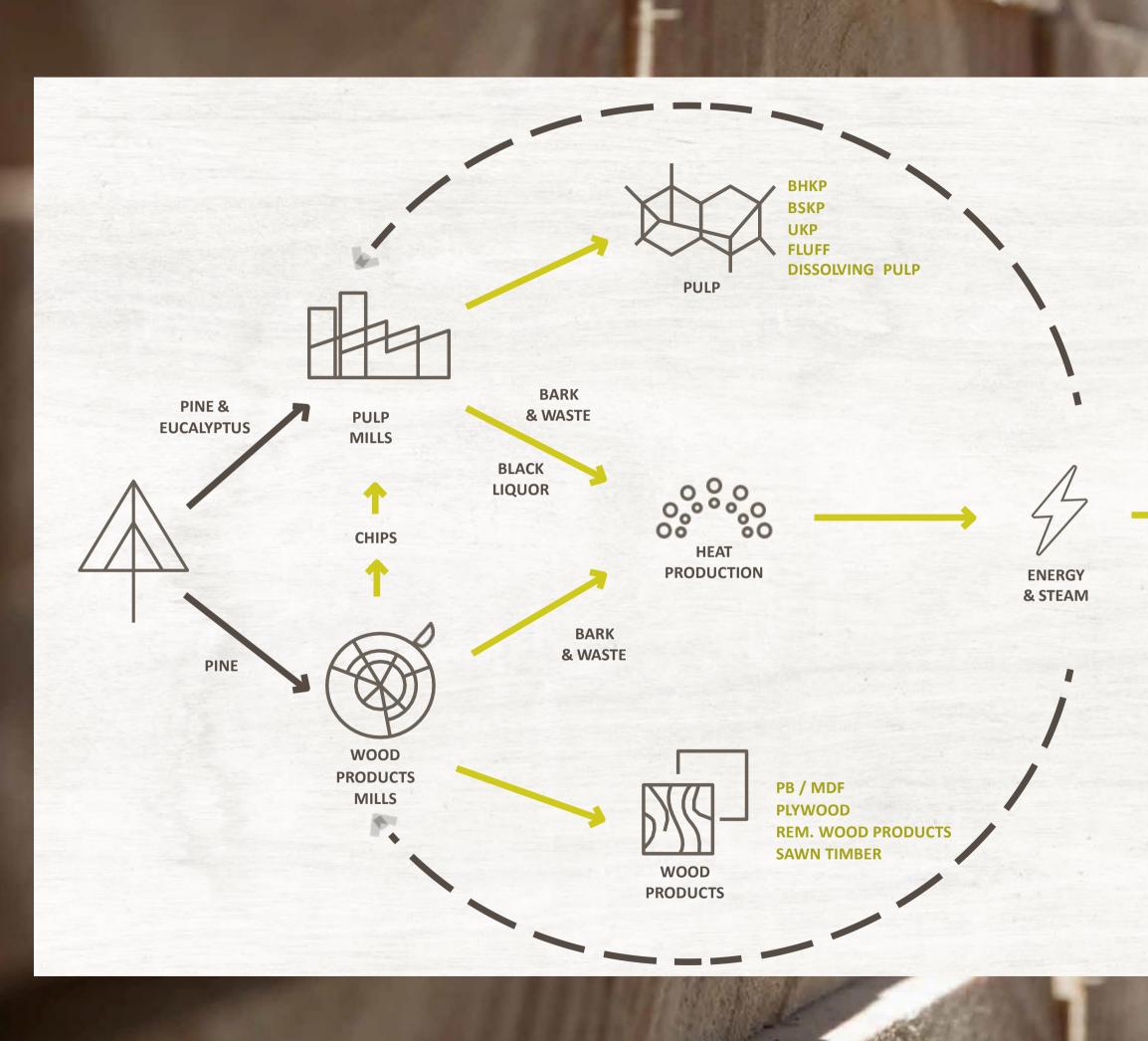
**IN PANEL** 

**CAPACITY IN THE WORLD** 



### arauco

25.000



### arauco



SURPLUS 436 MW

NATIONAL GRID MAXIMIZING THE VALUE OF OUR FOREST





PULP SALES

MUS \$3,298

BHKP Bleached Hardwood Kraft Pulp

**BSKP** Bleached Softwood Kraft Pulp

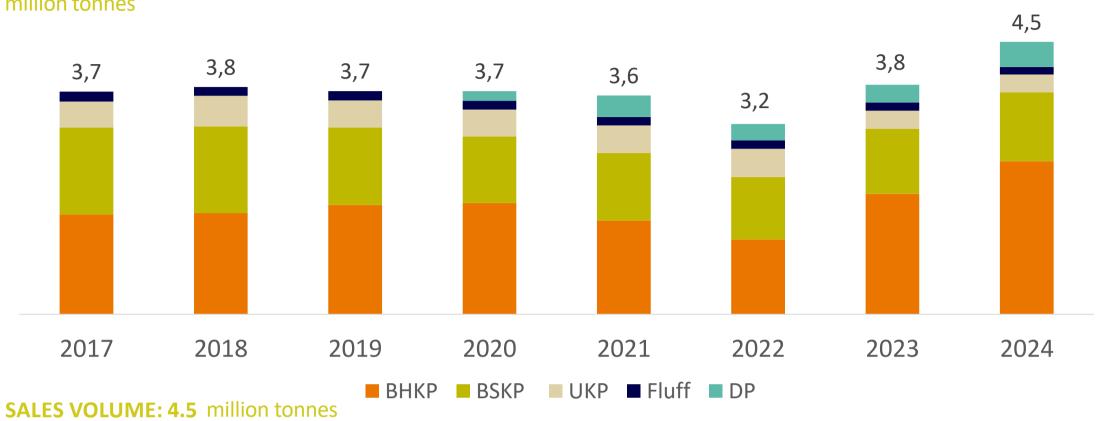
UKP Unbleached Kraft Pulp

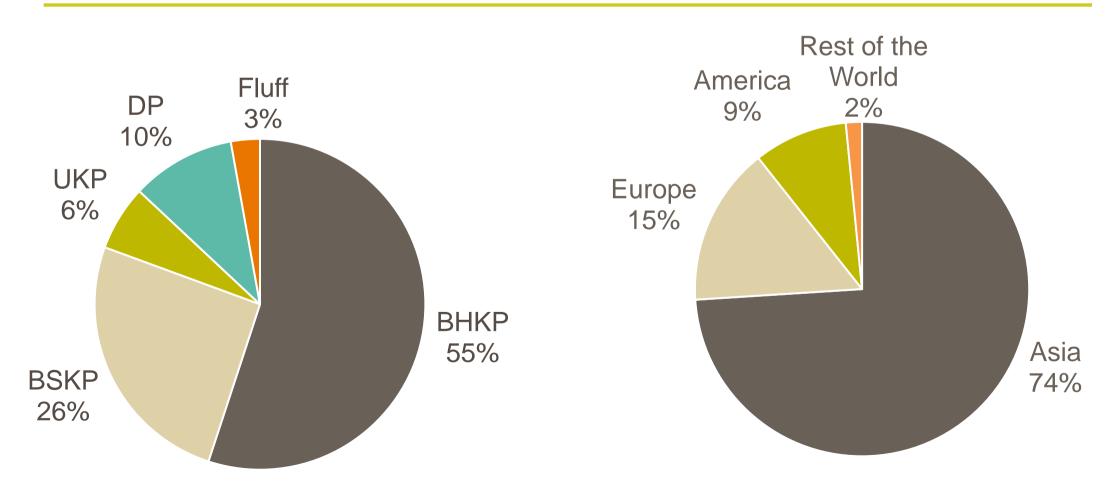
FLUFF

DP Dissolving Pulp

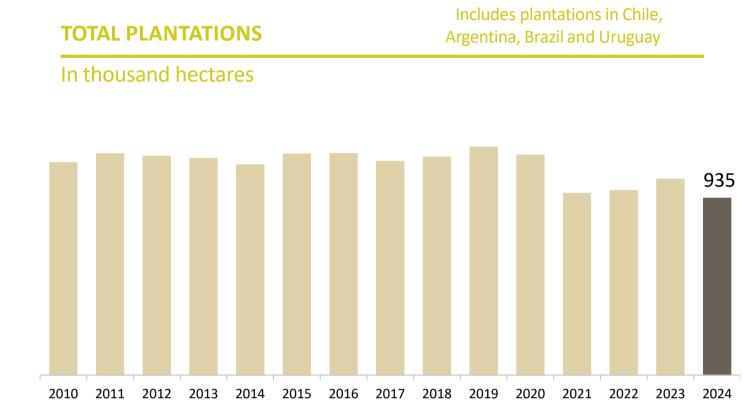
#### PRODUCTION

million tonnes





### FORESTRY OPERATIONS



HECTARES PLANTED

**1.7** 935 MILLION THOUSAND

HECTARES OWNED

THOUSAND HECTARES PLANTED



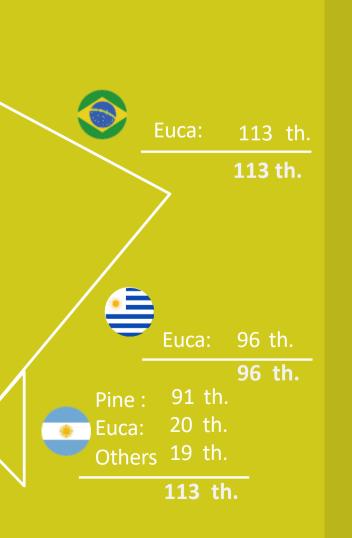
482 TH OF NATIVE FOREST



### arauco

#### **PLANTING AND HARVESTING**





#### ENVIROMENTAL CERTIFICATIONS

Our forests plantations have international certification in Forestry Management and Chain of Custody

For detailed information about each certification, you can visit our web site <u>www.arauco.com</u>

#### FORESTRY OPERATIONS

### BIOFOREST RESEARCH AND DEVELOPMENT

+30 years researching, developing, and applying innovative technologies to enhance the productivity of our forest and industrial resources.

Our strategic focus points are:



Bioforest is structured to focus on disruptive research and delivering greater value to our businesses.

- More than 30 people dedicated to research new technologies and products derived from the pulp process and forest improvements.
- Collaboration with a broad network to improve our industrial and forestry management based on empirical evidence and transferring knowledge.
- Committed to the surrounding environment of our operations and to build trust with adjacent communities.
- Secured a CORFO grant to pilot carbon-neutral synthetic fuel production (e-fuels) using green hydrogen and recycled CO<sub>2</sub>.

#### OUR MILLS CAPACITY IN THOUSAND TONNES

As of December 2024

## NUEVA ALDEA 520 BHKP 520 BSKP



**ARAUCO MILL** 1,560 BHKP 540 BSKP





### arauco

# MONTES DEL PLATA 1,440 BHKP

ARAUCO owns 50%





Swing mill



## 502 DP or 550 BHKP

۲

#### **1. LOGISTIC EFFICIENCY**

FORESTS TO MILLS

> 80

>

85

ARGENTINA

CHILE

URUGUAY > 282



#### AVERAGE DISTANCES (km) FROM

# MILLS TO PORTSMONTES DEL PLATA >0ARAUCO >35

- NUEVA ALDEA > 63
  - VALDIVIA > 301
- CONSTITUCIÓN > 316
- ALTO PARANÁ > 1.200
- WEIGHTED AVG. >  $164^{(1)}$

Source: ARAUCO. (1) Calculated using sales volume for 2024.

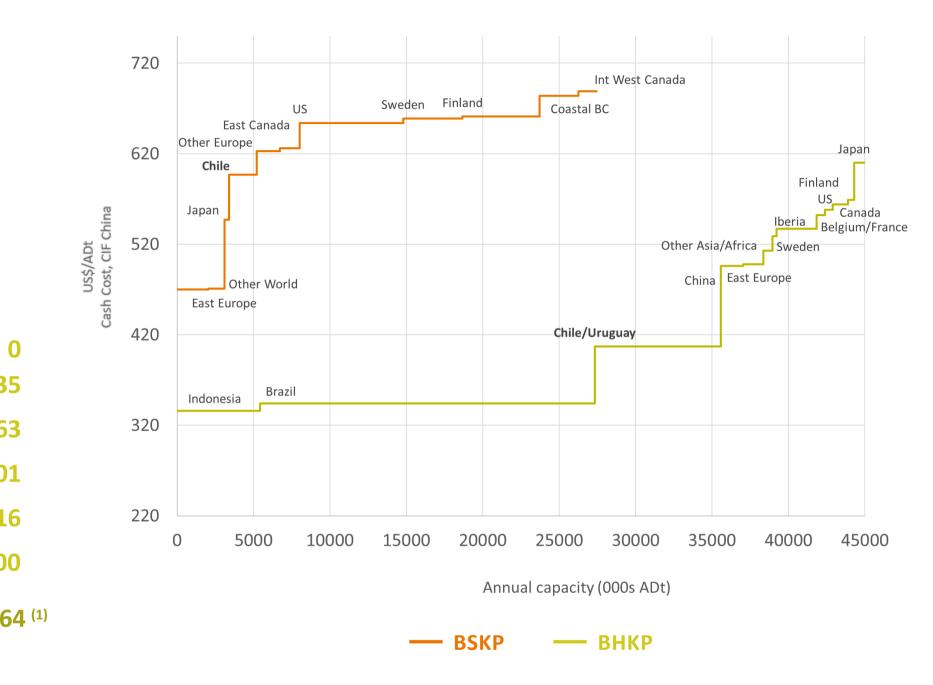
#### PULP BUSINESS

#### COMPETITIVE ADVANTAGES

As of December 2024

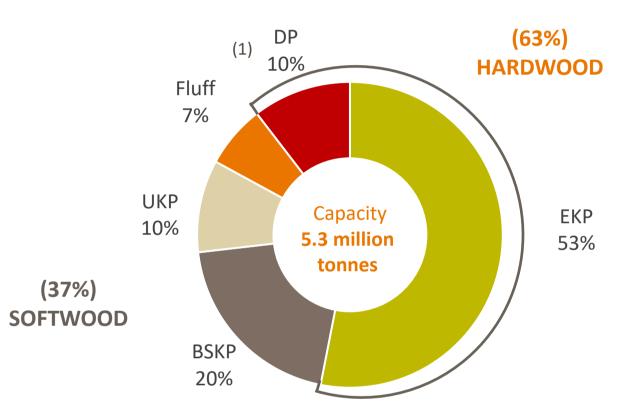
### arauco

#### **2. COST ADVANTAGES**



Source: Hawkins Wright. Other world includes Argentina, China and Oceania.

#### **3. PRODUCT DIVERSIFICATION**



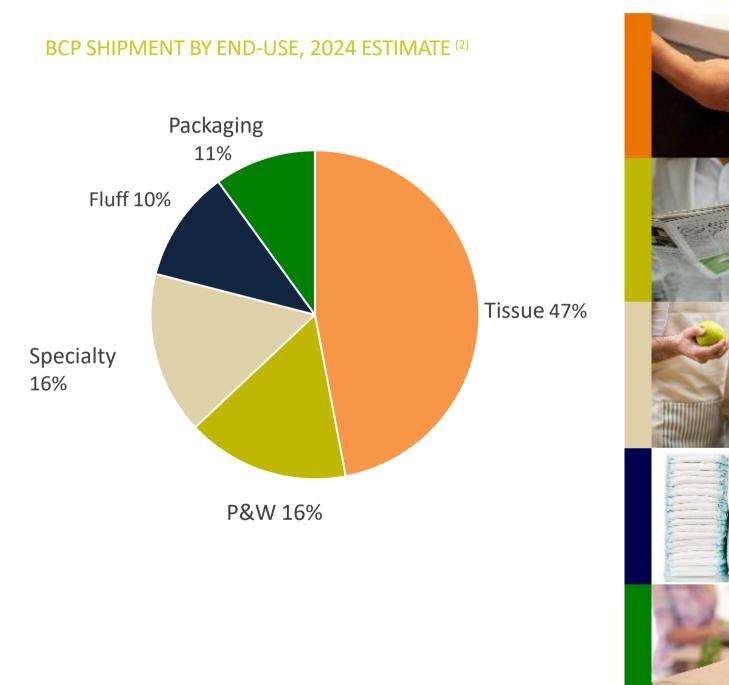
PULP BUSINESS

#### COMPETITIVE ADVANTAGES

As of December 2024

Source: ARAUCO. (1) Dissolving Pulp The Valdivia mill will keep the ability to switch from producing dissolving pulp to paper grade (BHKP).





(2) Source: Hawkins Wright.BCP: Bleached Chemical Pulp, which includes all bleached kraft pulp (and not unbleached) and sulphite Pulp.

### WOOD PRODUCTS BUSINESS

**TOTAL SALES** 

# MUS \$3,044

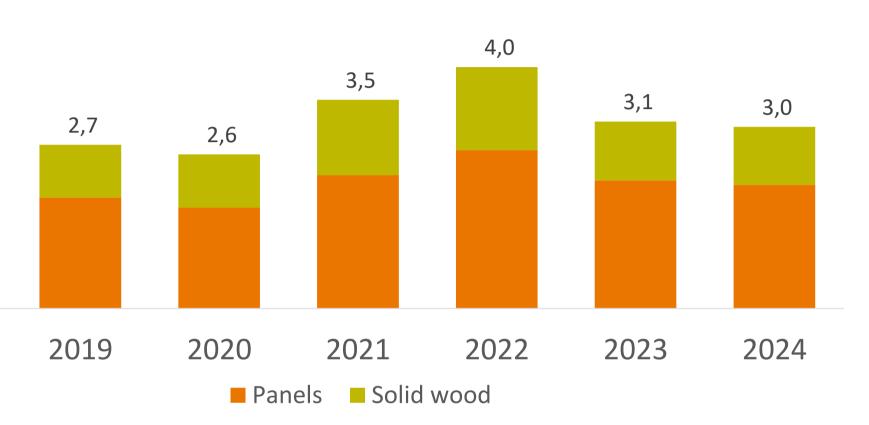
Energy sales not included As of December 2024 LTM SALES EVOLUTION

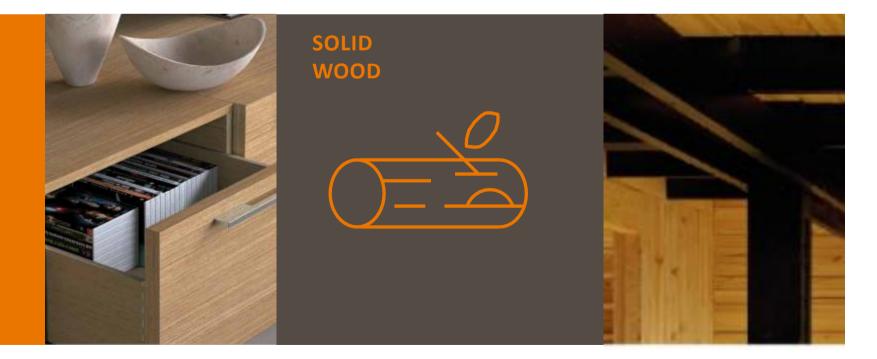
US\$ billion



**SUBDIVISIONS** 





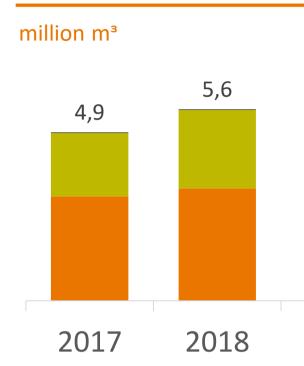


WOOD PRODUCTS BUSINESS: PANELS

> PANELS REVENUES

> > MUS \$2,071

Energy sales not included As of December 2024 LTM



**PRODUCTION** 

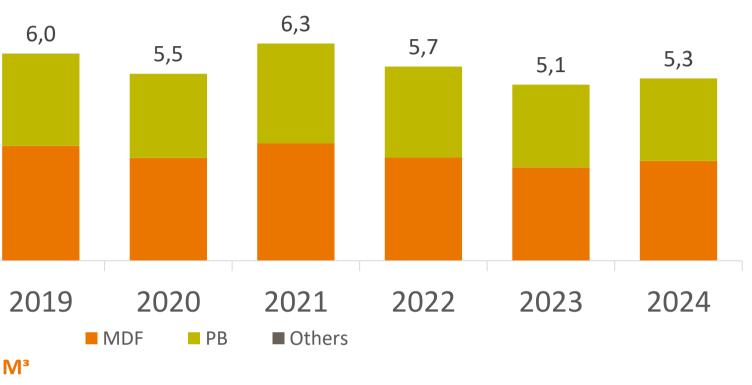
#### **SALES VOLUME: 5.1 MILLION M<sup>3</sup>**

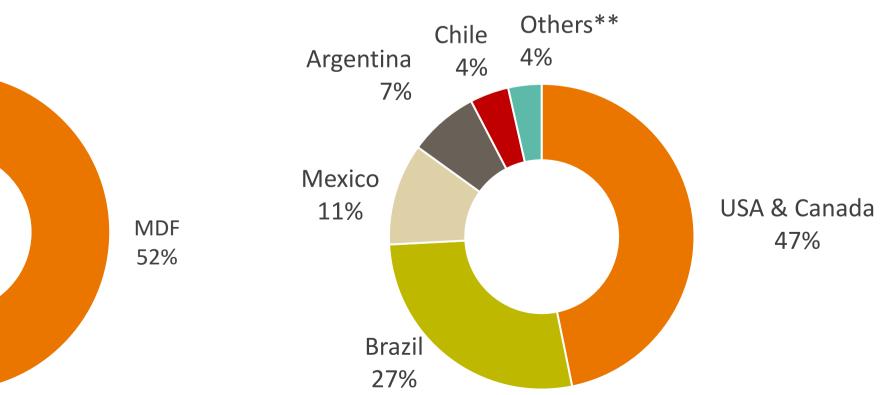
Otros\* 2%

PBO

46%

Does not include Sonae Arauco volumes \*OSB, HB, Retail and Composite panels \*\* EMEA, Asia, Oceania and Rest of Latam



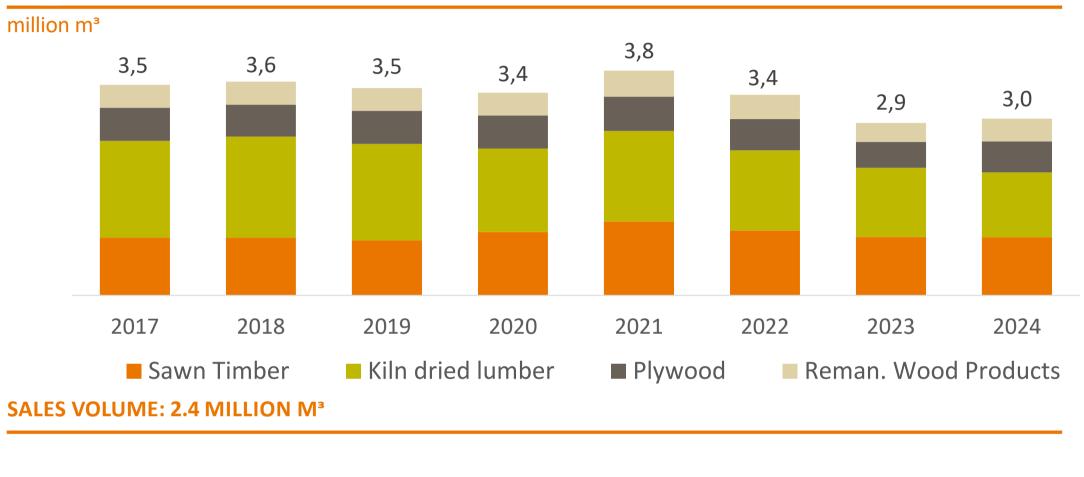


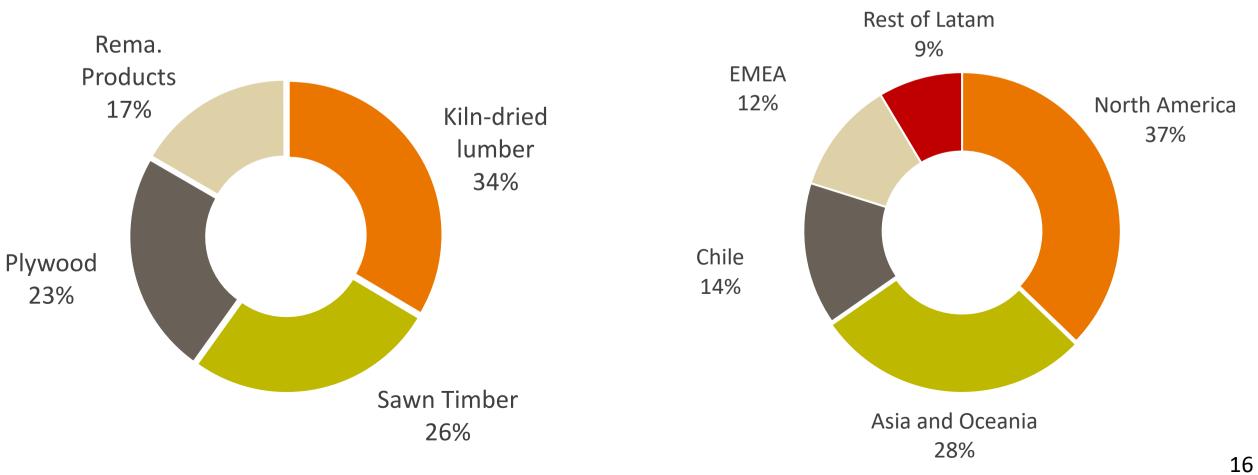
WOOD PRODUCTS BUSINESS : SOLID WOOD

> SOLID WOOD REVENUES

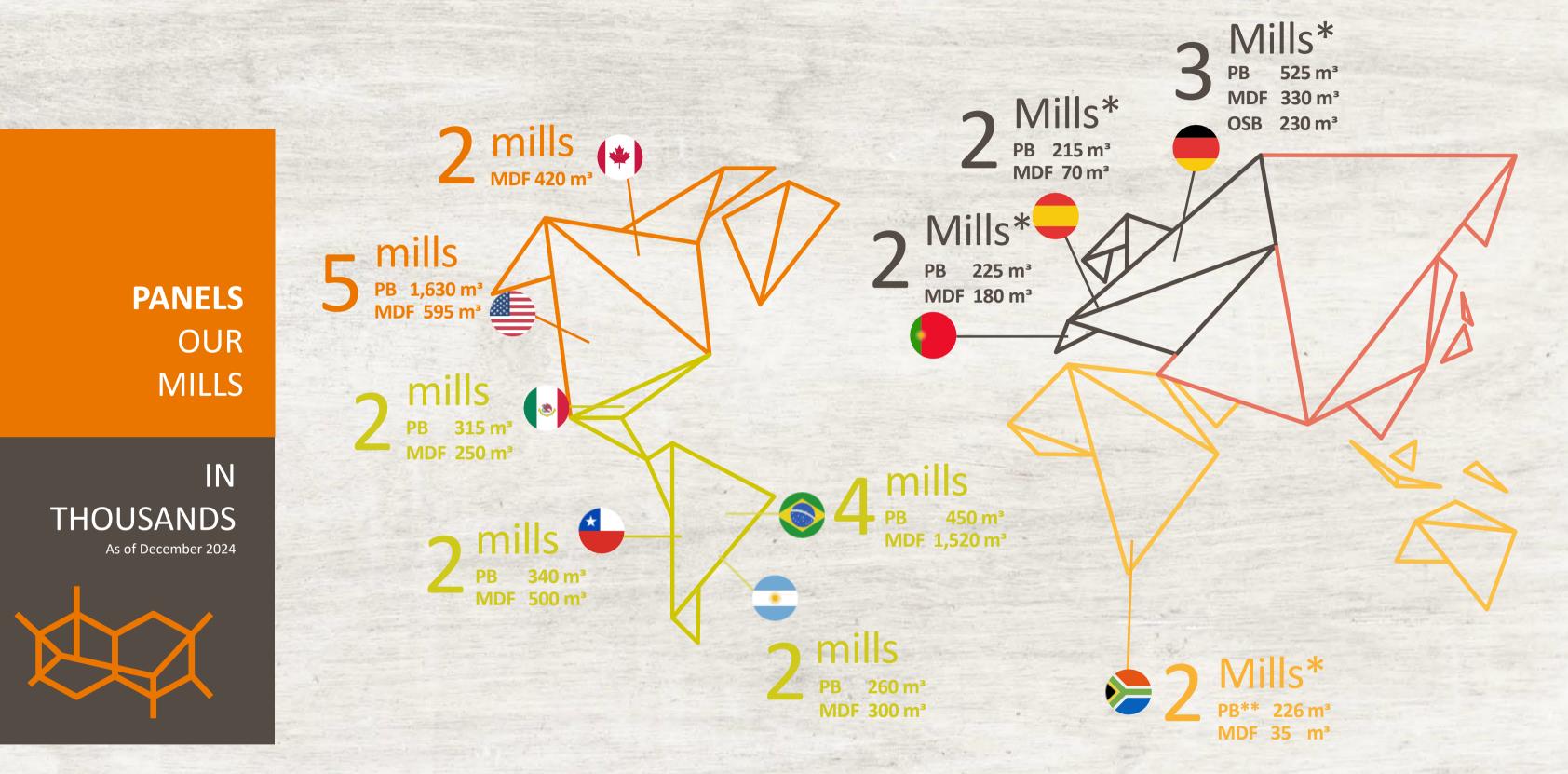
> > MUS \$973

Energy sales not included As of December 2024 LTM PRODUCTION





Sonae Arauco's volume not included.



PB: Particle BoardMDF: Medium Density FiberboardOSB: Oriented Strand Board

\*Arauco owns 50% of Sonae Arauco \*\*One PB mill in South Africa is currently shut down



#### SOLID WOOD OUR MILLS

IN THOUSANDS As of December 2024



ST: Sawn Timber Rem: Remanufactured Wood Products

As of December 2023 \*Arauco owns 50% of Sonae Arauco \*\*One mill in Chile (Horcones II) is currently shut down Mills\*\* ST 2,073 m<sup>3</sup> Plywood 710 m<sup>3</sup> 4 Rem. Facilities

\*







### ENERGY COMPLEMENTARY OPERATIONS

#### **REVENUES**

# MUS \$102

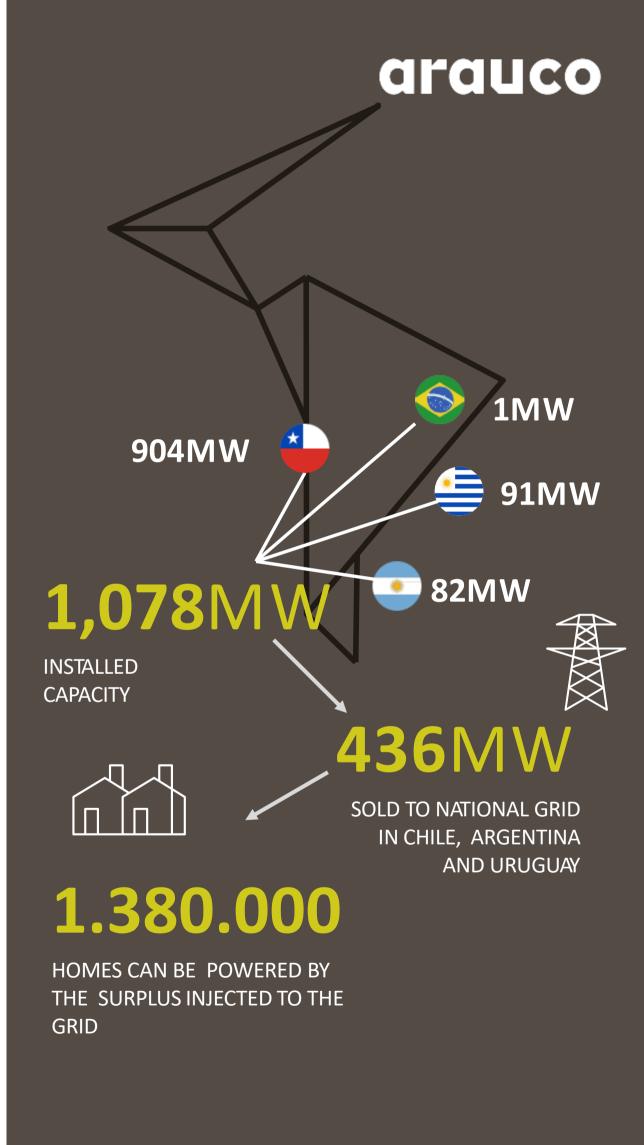
As of December 2024 LTM

#### **HIGHLIGHTS**

Arauco generates renewable energy from forestry biomass and uses it in the production processes.

In Chile, Argentina and Uruguay, we are self-sufficient in net electricity consumption and we sell the surplus to the local grid.

5 cogeneration plants in Chile and 1 plant in Uruguay are registered under the Kyoto Protocol Clean Development Mechanism (CDM).



# **Our Sucuriú Project**

Capacity of **3,500,000** ADt/year for BHKP pulp.

Forestry area of 400.000 ha of eucalyptus plantation

Energy self-sufficiency 400 MW of clean energy

Surplus energy of **220 MW** 

to be sold in Brazil's interconnected system.

Investment US\$ 4.6 billion (BR\$ 25.3 billion)



Jobs in operation 6.000 (Forestry, Mill, and Logistics).

Jobs at the peak of construction **14.000** 



#### **Regarding the Mill**

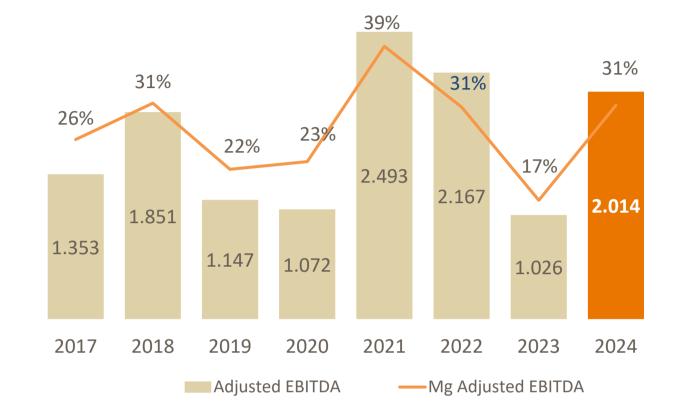
- 100% "PROVEN TECHNOLOGY," featuring 2 Fiber Lines and 3 Drying Machines.
- A single Recovery Boiler (the largest in the world), 2 Lime Kilns, and 3 Turbogenerators.
- Lime Kilns that do not burn oil: Gasification based on chips, with oil and gas as options only. "Best in Class" plant in automation.
- No solid waste sent to landfill.
- With environmental parameters that allow access to "green" financing markets.

#### **Regarding the vendor**

- The main islands of production were awarded to a single vendor (VALMET) to achieve a better partnership within the project, a better price, and the guarantee of production for the complete plant.
- It includes incentive/penalty bonuses in case of exceeding or failing to meet target productions.

#### **ADJUSTED EBITDA**

#### US\$ million

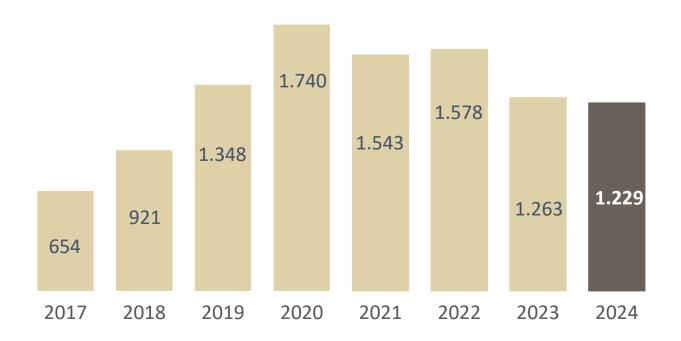


# MAIN FIGURES

As of December 2024 LTM

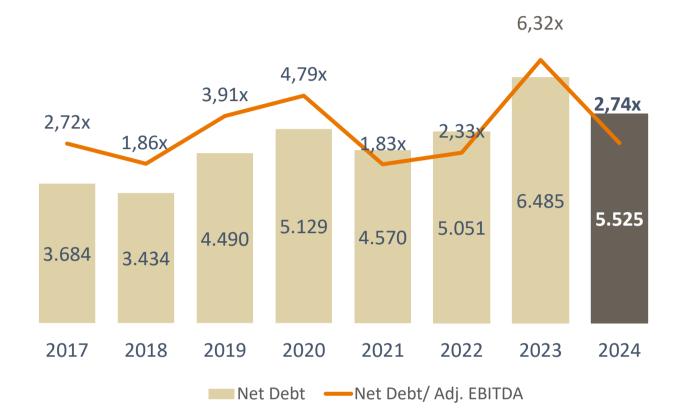
#### CAPEX

US\$ million

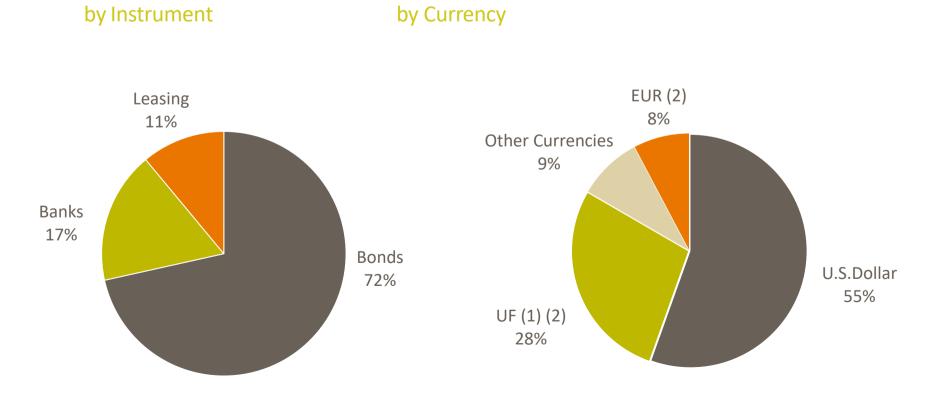


#### **NET DEBT**

#### US\$ million



#### **DEBT BREAKDOWN**



(1) UF is a Chilean monetary unit indexed to inflation.(2) Swapped to USD

21



# **ARAUCO WAS THE** FIRST LATIN **AMERICAN** FORESTRY COMPANY TO ISSUE SUSTAINABLE BONDS IN OCTOBER 2019



**IN NOVEMBER 2024 ARAUCO ISSUED TWO** SUSTAINABLE BONDS IN THE CHILEAN DEBT MARKET.

ARAUCO ATTENDED COP28 IN NOVEMBER 2023, PRESENTING ITS **STRATEGY TO ADDRESS** THE TRIPE **ENVIRONMENTAL** CRISIS

**CLIMATE CHANGE MITIGATION** 

2 **BIODIVERSITY CONSERVATION** 

3

CO, ATMOSPHERE REDUCTION



## arauco

# INTEGRATED REPORT 2024 IN APRIL, WE PUBLISHED OUR INTEGRATED

REPORT, AVAILABLE IN ENGLISH, SPANISH AND PORTUGUESE.

https://www.arauco.cl/en/sostenibilidad/reportes-de-sostenibilidad/



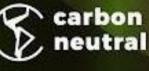
### SUSTAINABILITY STRATEGY

We are Carbon Neutral!

For the Dyear

in a row:

Deloitte.





### arauco

Deloitte officially validated our carbon neutrality in 2020 for 2018, in 2021 for 2019 and in 2022 for 2020 (Method applied in accordance with the Deloitte Neutrality Protocol guidelines), with certifications currently valid and ongoing for 2021–2024.

Price Waterhouse Coopers audited the entire estimation process of captures and storage in forestry products.

ARAUCO was the first company to successfully apply this protocol.

# SUSTAINABILITY STRATEGY

### We want to be leaders in natural capital and become Nature Net-Positive



carbono neutro







PROTECTION OF **BIODIVERSITY** 



WE CONTRIBUTE WITH MITIGATION OF THE CLIMATE CRISIS

WE FOSTER A CIRCULAR ECONOMY

### SUSTAINABILITY STRATEGY



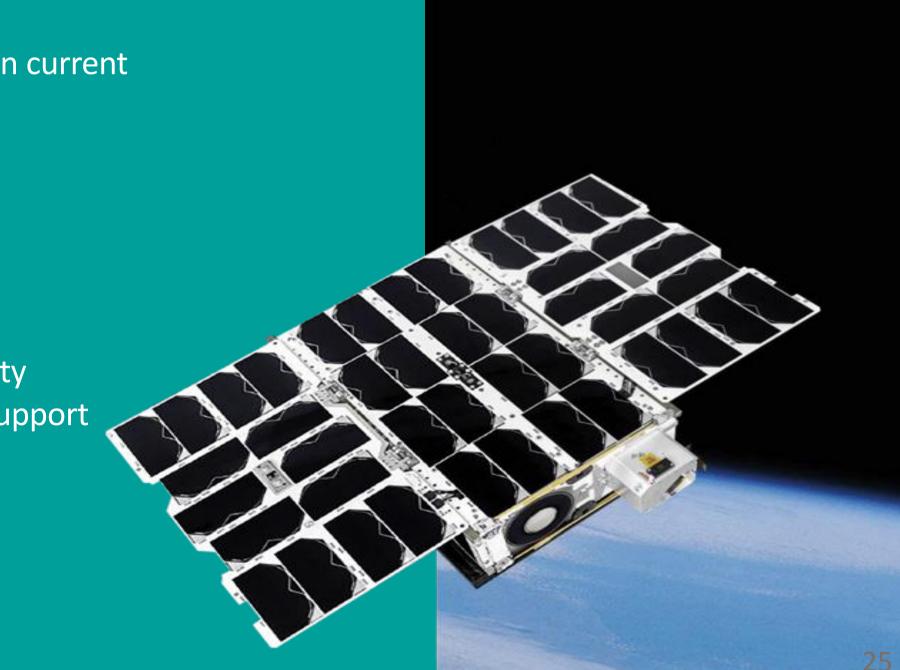
#### ARAUCO Invests in Satellite Technology to Protect Biodiversity

In 2023, ARAUCO's startup, Lemu, achieved a groundbreaking milestone by launching the world's first private nanosatellite dedicated to biodiversity monitoring.

- The satellite is shoebox-sized and equipped with a high-definition hyperspectral camera.
- It delivers 20 times greater precision than current methods.
- It will monitor:
  - Andean wetlands
  - Macroalgae forests
  - Land-use changes

The mission aims to revolutionize biodiversity tracking, detect environmental shifts, and support global conservation efforts.





WE CONTINUE TO EXPAND GLOBALLY, SEEKING NEW CHALLENGES TO MAXIMIZE THE COMPANY'S VALUE IN A SOCIAL, ENVIRONMENTAL, AND ECONOMICAL RESPONSIBLE WAY, CONTINUING AS PIONEERS IN SUSTAINABILITY



IF IT IS NOT WOOD It will be concrete and steel IF IT IS NOT NATURAL FIBER It will be polyester

IF NOT PAPER It will be plastic

#### FOR FURTHER INFORMATION, PLEASE CONTACT:

Marcelo Bennett, Treasurer marcelo.bennett@arauco.com

Constanza Vásquez, Investor Relations constanza.vasquez@arauco.com

Gonzalo Garrido, Finance Analyst gonzalo.garrido@arauco.com

investor\_relations@arauco.com For further information, please visit <u>www.arauco.com</u> Phone: (562) 2461 7438



#### renewables for a better life

