



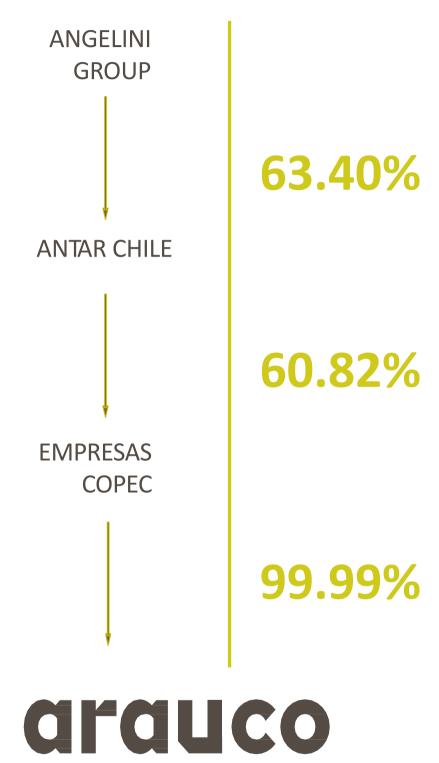
CORPORATE PRESENTATION Q12023

renewables for a better life

arauco



SHAREHOLDER STRUCTURE



CREDIT RATINGS

INTERNATIONAL SCALE		NATIONAL SCALE		
FITCH RATINGS	BBB 🗸	FITCH RATINGS	AA 🗸	
S&P	BBB- ✓	FELLER RATE	AA 🗸	
MOODY'S	Baa3 🗸			
 Outlook: stable 				

FINANCIAL HIGHLIGHTS

In US\$ million, as of March 2023, LTM

EBITDA	1,726	Net Income	321
EBITDA Margin	25.5%	CAPEX	1,498
Net Debt / EBITDA	3.17x	Revenues	6,780



REVENUES

MUS\$6,780

PULP

WOOD

43%

57%

Adjusted EBITDA

MUS\$1,726

PULP

WOOD

55%

54%

OTHERS

-9%

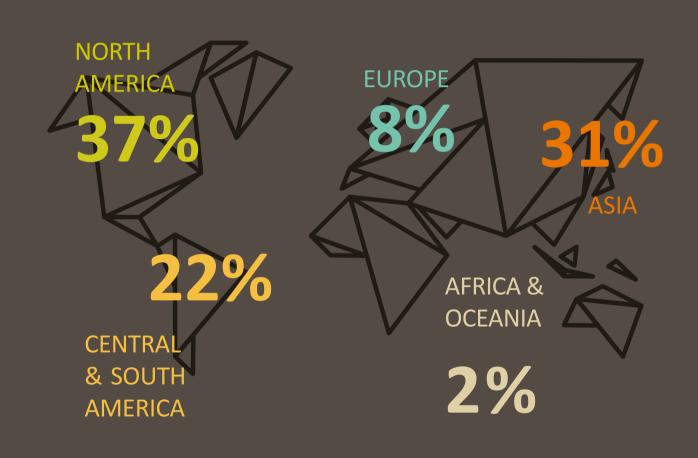




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REVENUES BY REGION

As of December 2022



Pulp

Wood products

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		Forest Plantations (1)	Mills	Panels	Solid Wood
	A		5 Mills	2 Mills PB: 340 th. m ³	9 Mills Sawn Timber: 2,703 th. m³ Plywood: 710 th. m³
		606 th. ha	4,175 th. t	MDF: 500 th. m ³	4 Rem. Facilities
TWO STRATEGIC BUSINESS SEGMENTS		129 th. ha	1 Mill 350 th. t	2 Mills PB: 260 th. m³ MDF: 300 th. m³	1 Mill Sawn Timber: 318 th. m³ 1 Rem. Facility
		129 th. ha		4 Mills PB: 450 th. m³ MDF: 1,520 th. m³	
	(2)	88 th. ha	1 Mill 710 th. t		1/1/1///
	(*)			7 Mills PB: 1,630 th. m ³ MDF: 1,015 th. m ³	
1) Considers hectares planted mainly with eucalyptus (globulus, nitens), pine (radiata, taeda, elliottii) and others.				2 Mills PB: 315 th. m³ MDF: 250 th. m³	
2) Considers 50% of Montes del Plata.3) Considers 50% of Sonae Arauco.4) One PB mill in South Africa is currently shut down.	(3)			9 Mills (4) PB : 1,191 th. m ³ MDF: 615 th. m ³ OSB: 230 th. m ³	1 Mill Sawn Timber: 35 th. m³
As of December 2022	Total	1.0 million ha	5.2 million t	8.6 million m ³	3.8 million m ³

Complementary energy operations

10 Power plants

606 mw Surplus: 219 mw

2 Power plants 82 mw

Surplus: 13 mw



1 Power plant

91 mw Surplus: 52 mw







779 mw Surplus: 284 mw

WE ARE A MAIN PLAYER IN THE GLOBAL MARKET

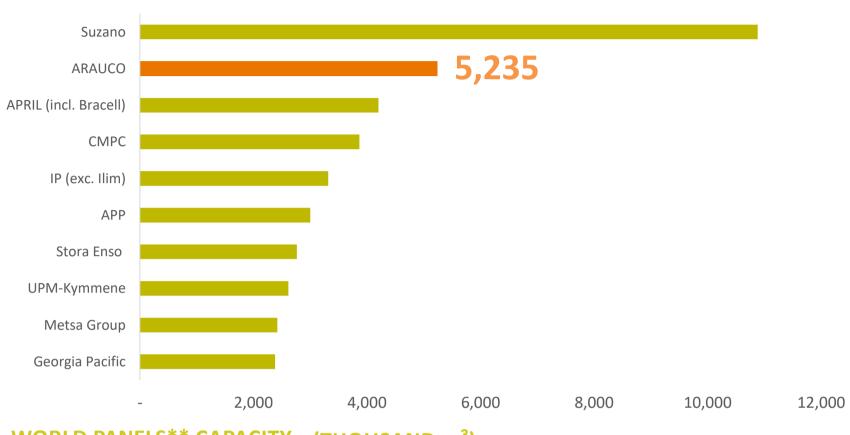
World market pulp and panel competitors capacity as of December 2022

- * Arauco capacity includes 50% of Montes del Plata and 50% of Sonae Arauco.
- ** Panels refers to Composite Panels, which corresponds to MDF, PB and OSB.

Source: Hawkins Wright, public fillings, Arauco's estimations, information and fillings

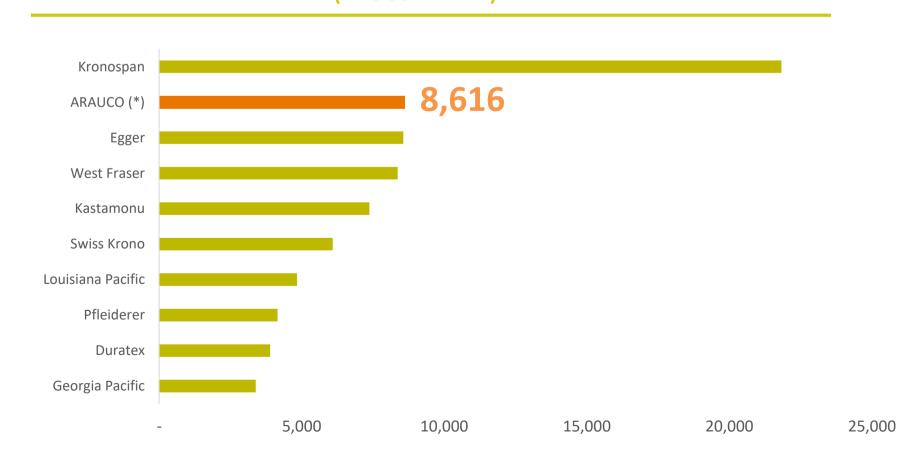
IN MARKET PULP CAPACITY IN THE WORLD

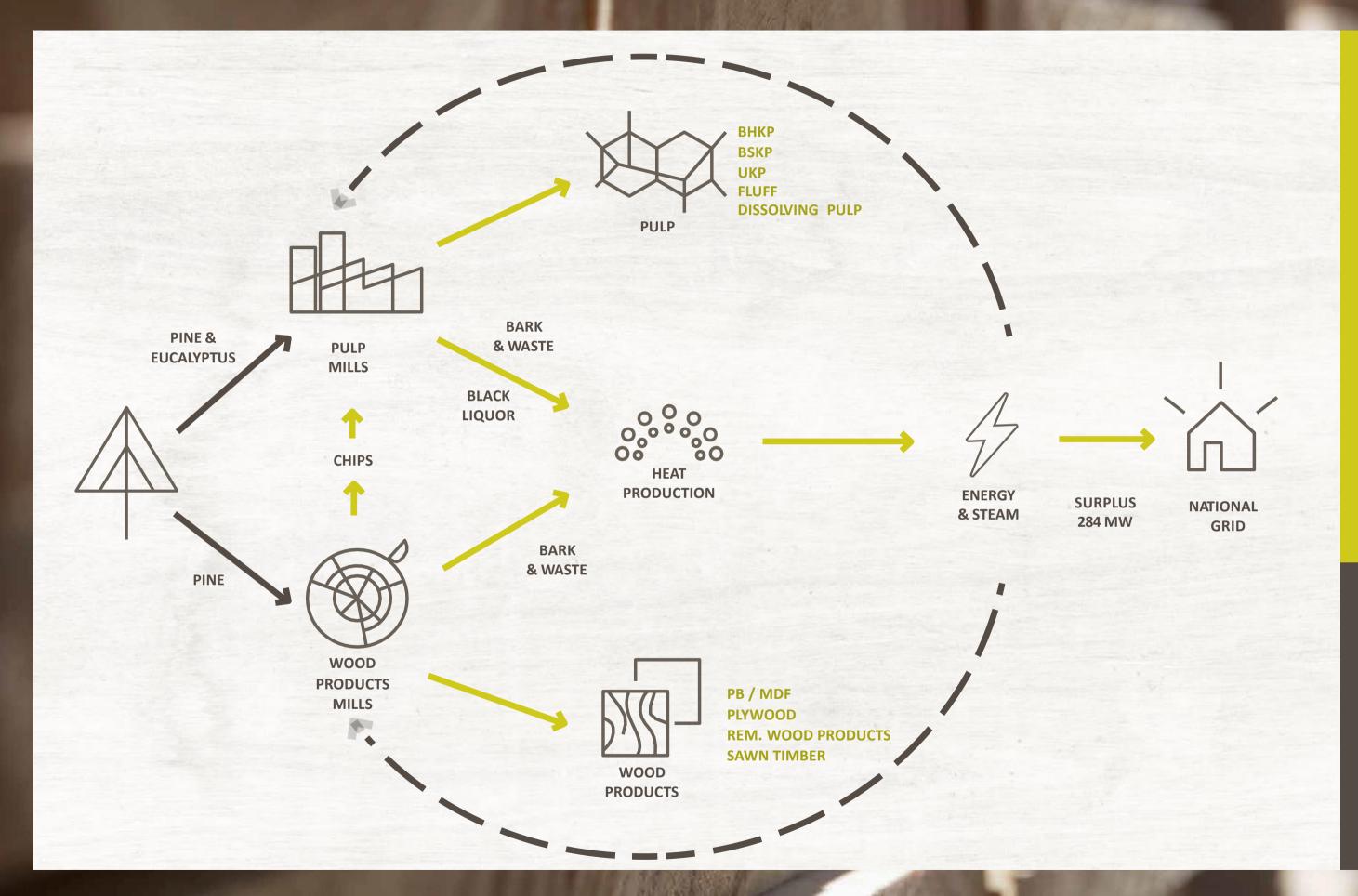
MARKET PULP CAPACITY (THOUSAND TONNES)



WORLD PANELS** CAPACITY (THOUSAND m³)

IN PANEL CAPACITY IN THE WORLD

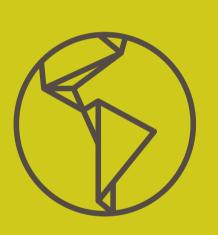




MAXIMIZING
THE VALUE
OF OUR FOREST



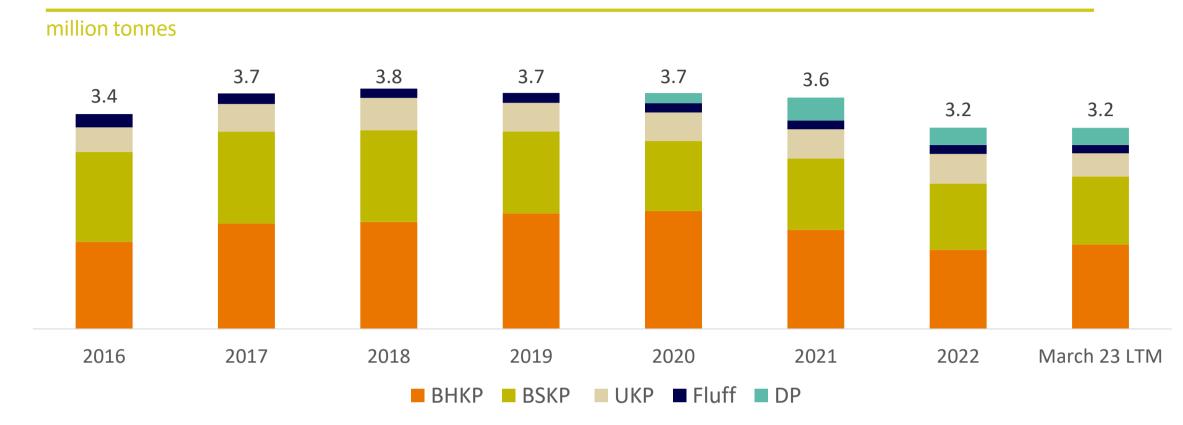




PULP BUSINESS PULP SALES

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PRODUCTION



SALES VOLUME: 3.0 million tonnes

SALES

MUS \$2,790

Energy sales not included

As of March 2023, ITM

BHKP

Bleached Hardwood Kraft Pulp

BSKP

Bleached Softwood Kraft Pulp

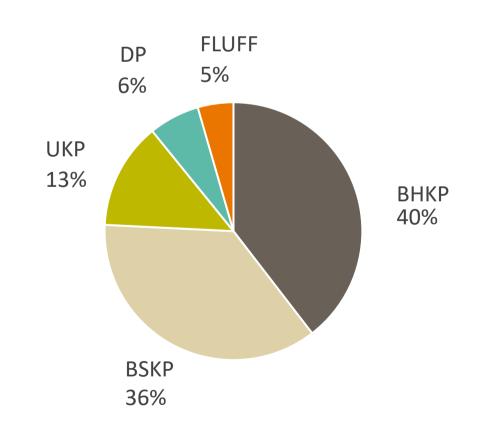
UKP

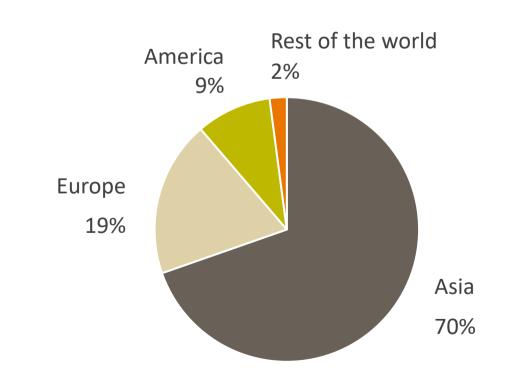
Unbleached Kraft Pulp

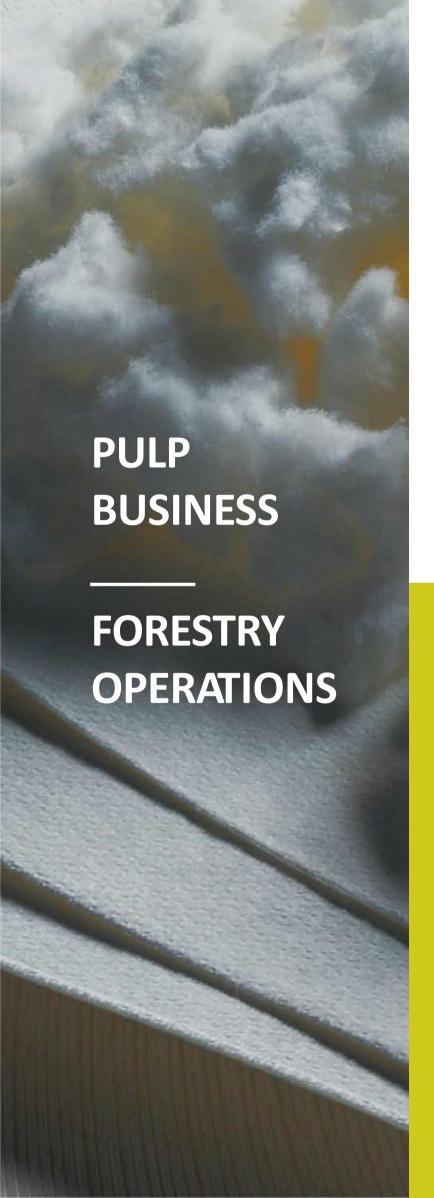
FLUFF

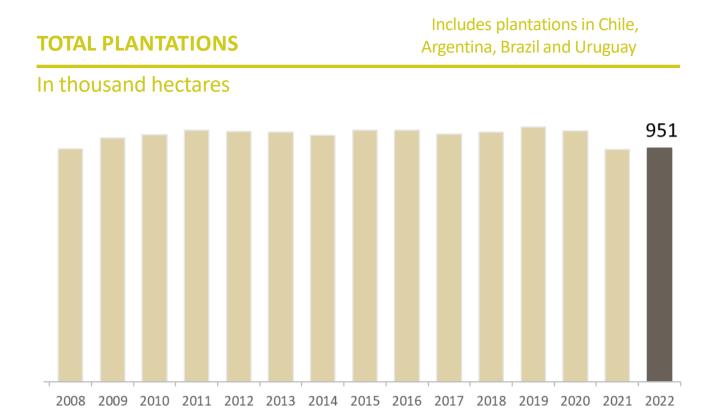
DP

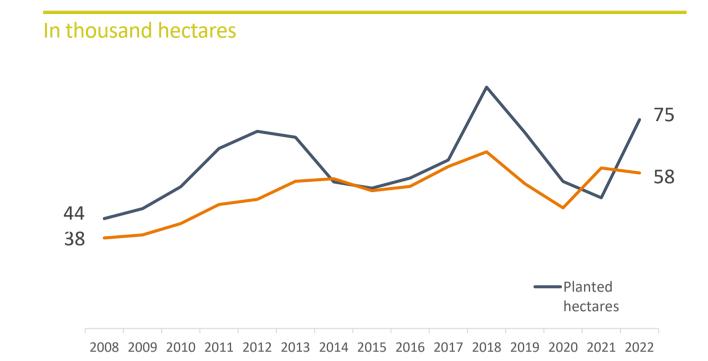
Dissolving Pulp







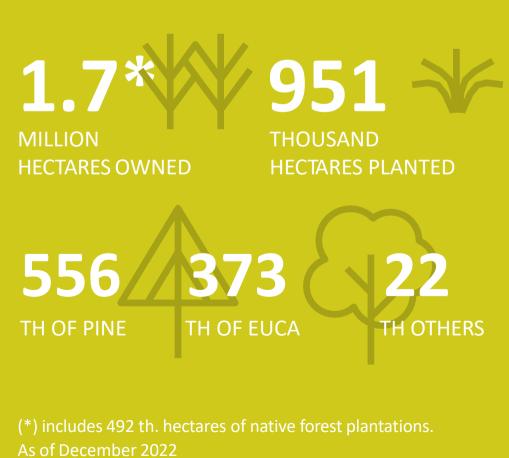


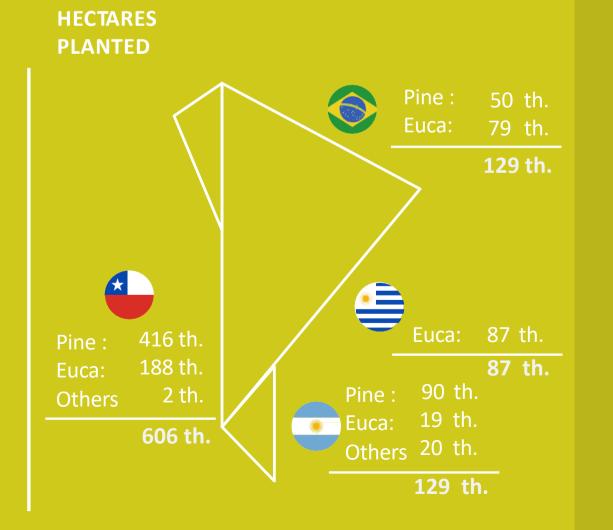


ENVIROMENTAL

CERTIFICATIONS

PLANTING AND HARVESTING

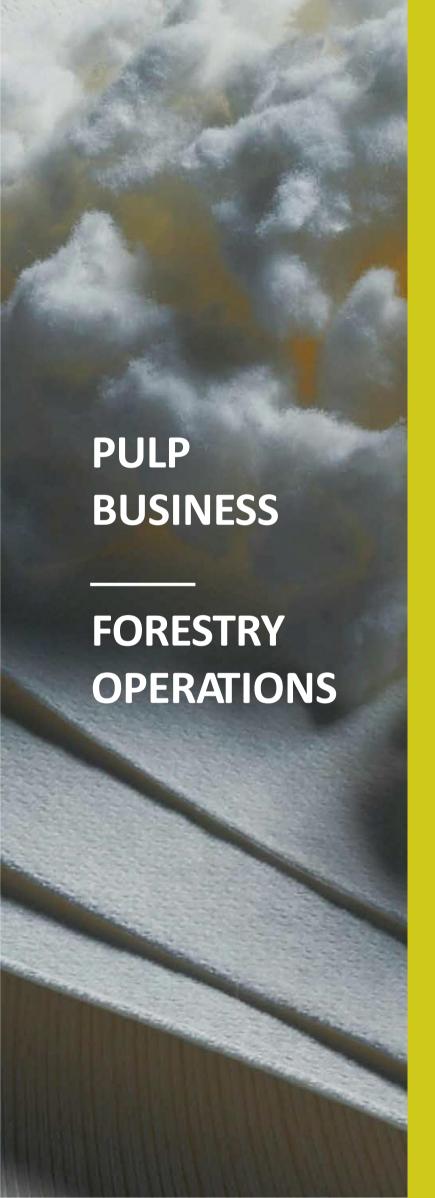




Our forests plantations have international certification in

Forestry Management and Chain of Custody

For detailed information about each certification, you can visit our web site www.arauco.com



BIOFOREST RESEARCH AND DEVELOPMENT

Bioforest was formed in 1990 by ARAUCO and one of the achievements has been the increase in the plantation yields by 40%.



50+ RESEARCHERS

work in order to develop and apply the best technologies, maximizing our forestry and industrial resources.





LICANCEL 160 **UKP**

NUEVA ALDEA

520 BHKP 520 BSKP



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MONTES DEL PLATA 1,420 BHKP

ARAUCO owns 50%

CONSTITUCIÓN

510 BSKP

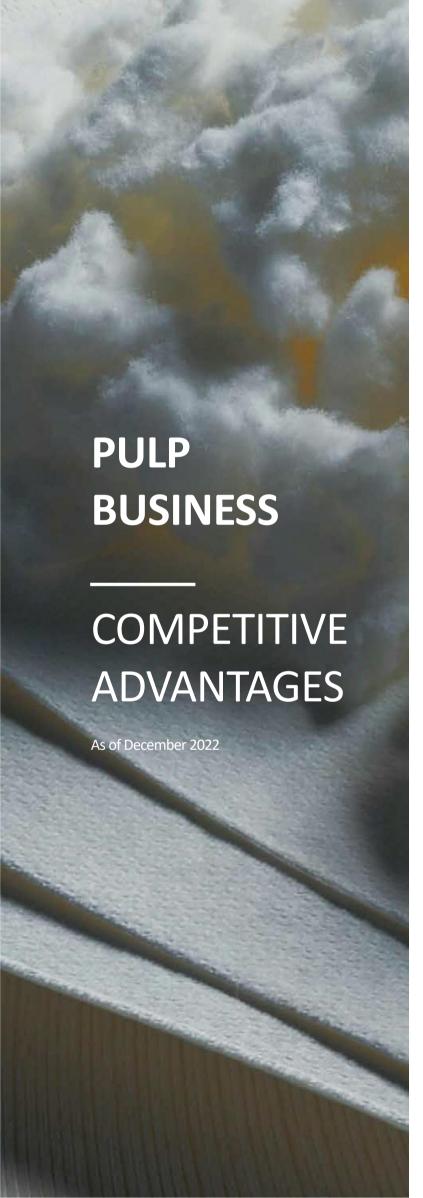
355 **UKP**



VALDIVIA 550 DP or BHKP

ESPERANZA 350 FLUFF or BSKP

Swing mill



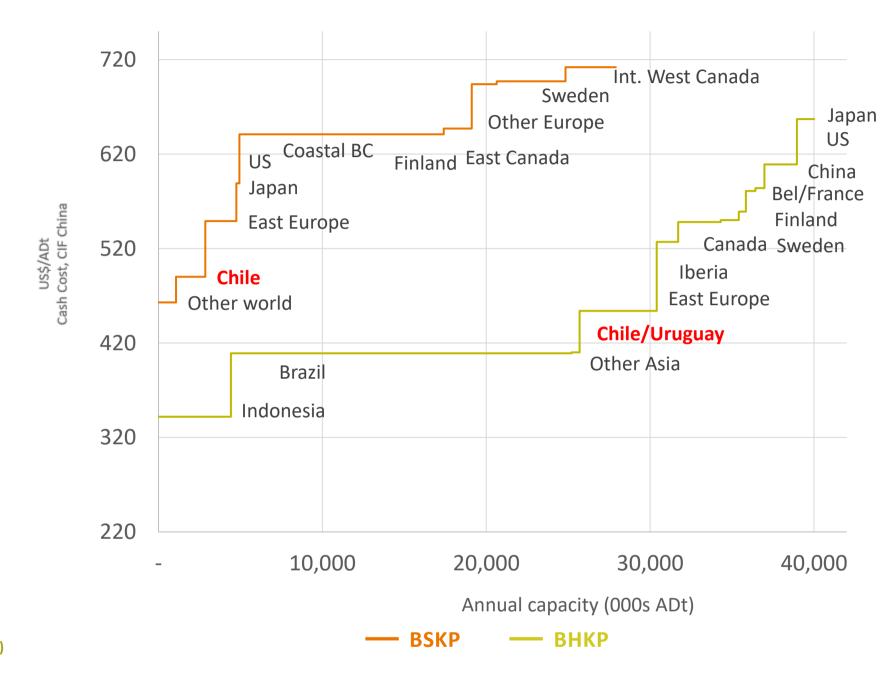
1. LOGISTIC EFFICIENCY



AVERAGE DISTANCES (km) FROM

FORESTS TO MILLS		MILLS	MILLS TO PORTS		
CHILE	>	85	LICANCEL	>	420
ARGENTINA	>	80	CONSTITUCIÓN	>	316
URUGUAY	>	282	NUEVA ALDEA	>	63
			ARAUCO	>	35
			VALDIVIA	>	301
			ALTO PARANÁ	>	1.200
			MONTES DEL PLATA	>	0
			WEIGHTED AVG.	>	149 (1)

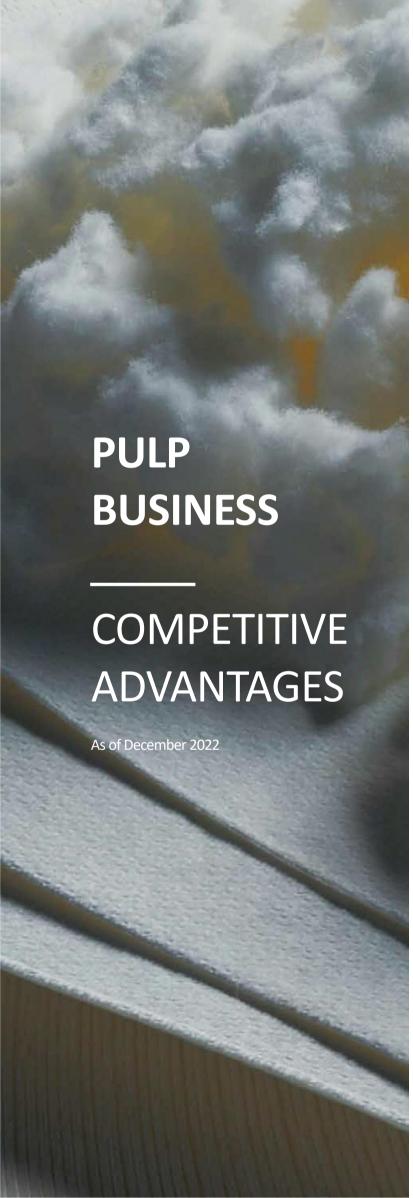
2. COST ADVANTAGES



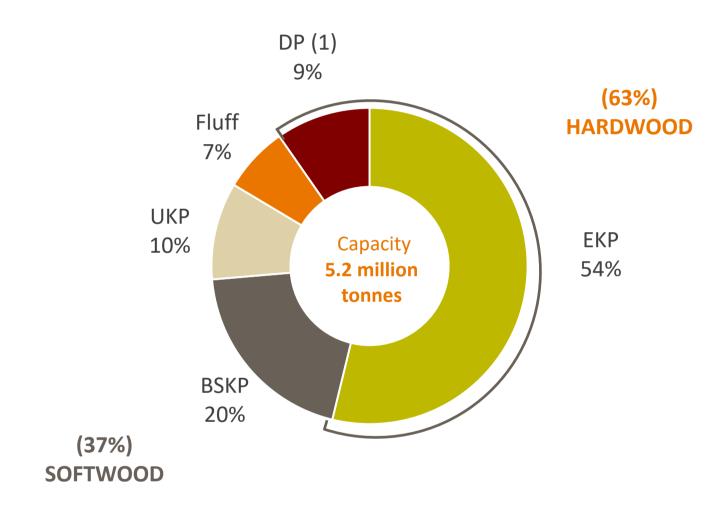
Source: ARAUCO.

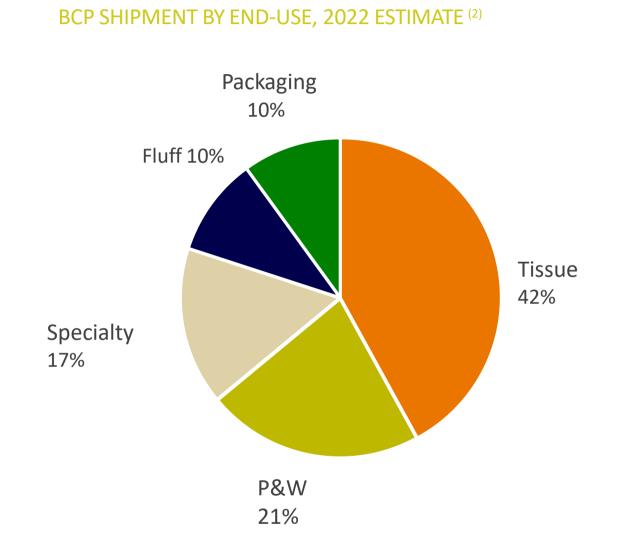
(1) Calculated using sales volume for 2022.

Source: Hawkins Wright.
Other world includes Argentina, China and Oceania.



3. PRODUCT DIVERSIFICATION







Source: ARAUCO. (1) Dissolving Pulp

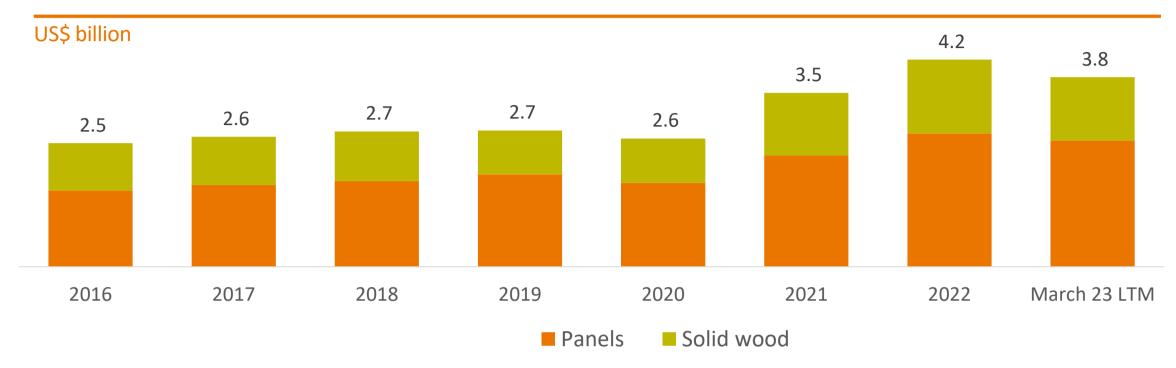
The Valdivia mill will keep the ability to switch from producing dissolving pulp to paper grade (BHKP).

(2) Source: Hawkins Wright. BCP: Bleached Chemical Pulp, which includes all bleached kraft pulp (and not unbleached) and sulphite Pulp.

WOOD **PRODUCTS** BUSINESS REVENUES MUS \$3,815 Energy sales not included As of March 2023 LTM

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SALES EVOLUTION



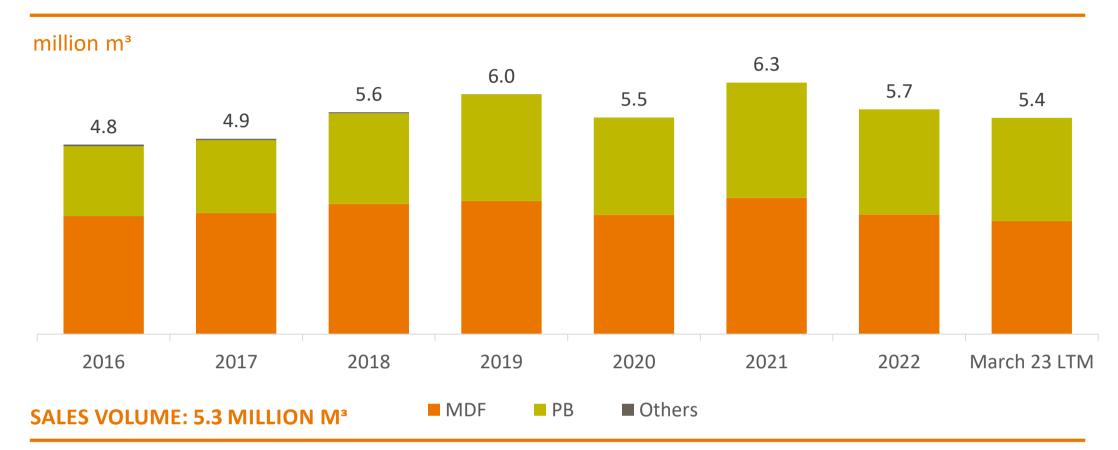
SUBDIVISIONS

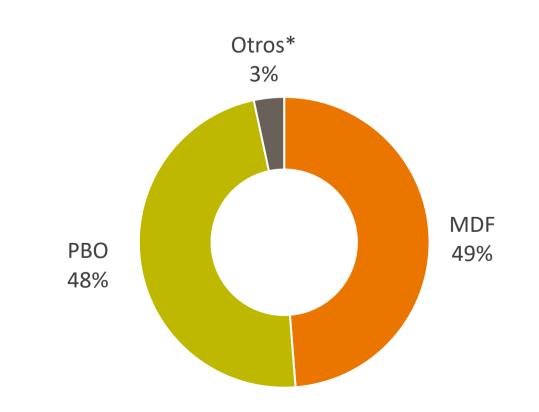


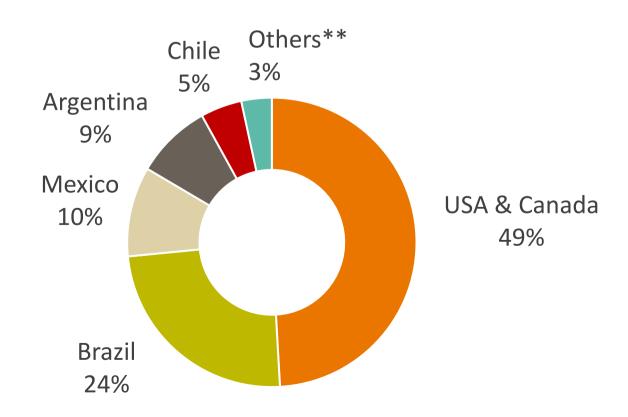
WOOD **PRODUCTS BUSINESS: PANELS PANELS SALES** MUS \$2,543 Energy sales not included As of March 2023. Does not include Sonae Arauco volumes *OSB, HB, Retail and Composite panels ** EMEA, Asia, Oceania and Rest of Latam

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PRODUCTION







WOOD PRODUCTS BUSINESS: SOLID WOOD

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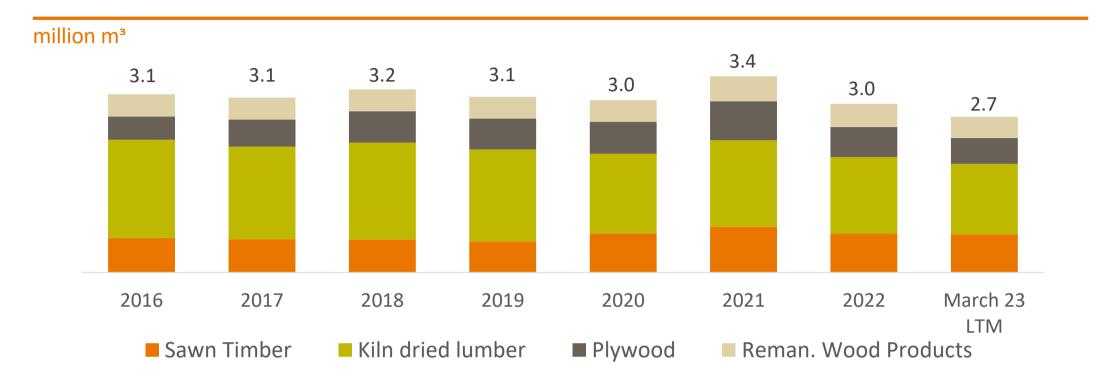
SOLID WOOD SALES

MUS \$1,272 Energy sales not included

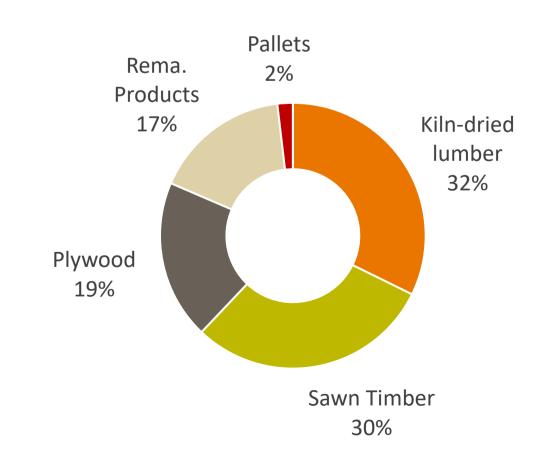
As of March 2023

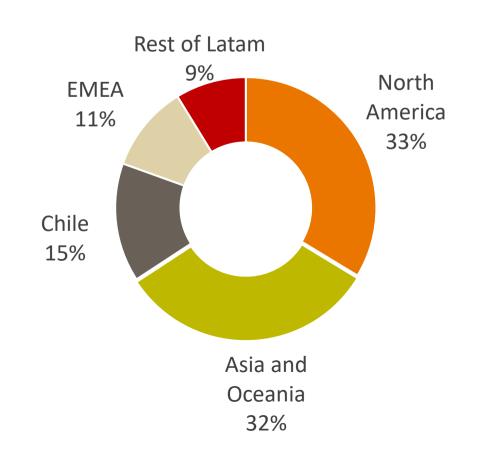
Sonae Arauco's volume not included

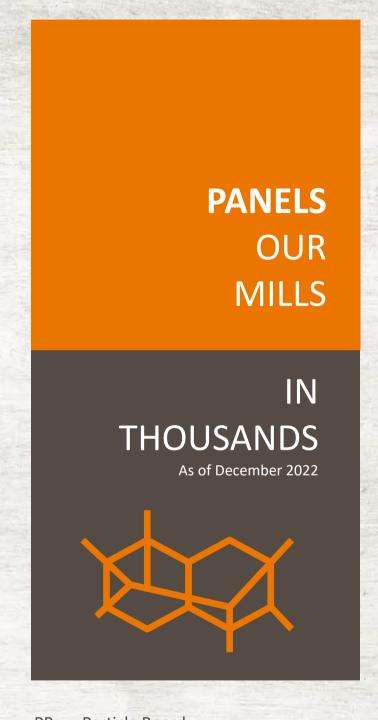
PRODUCTION

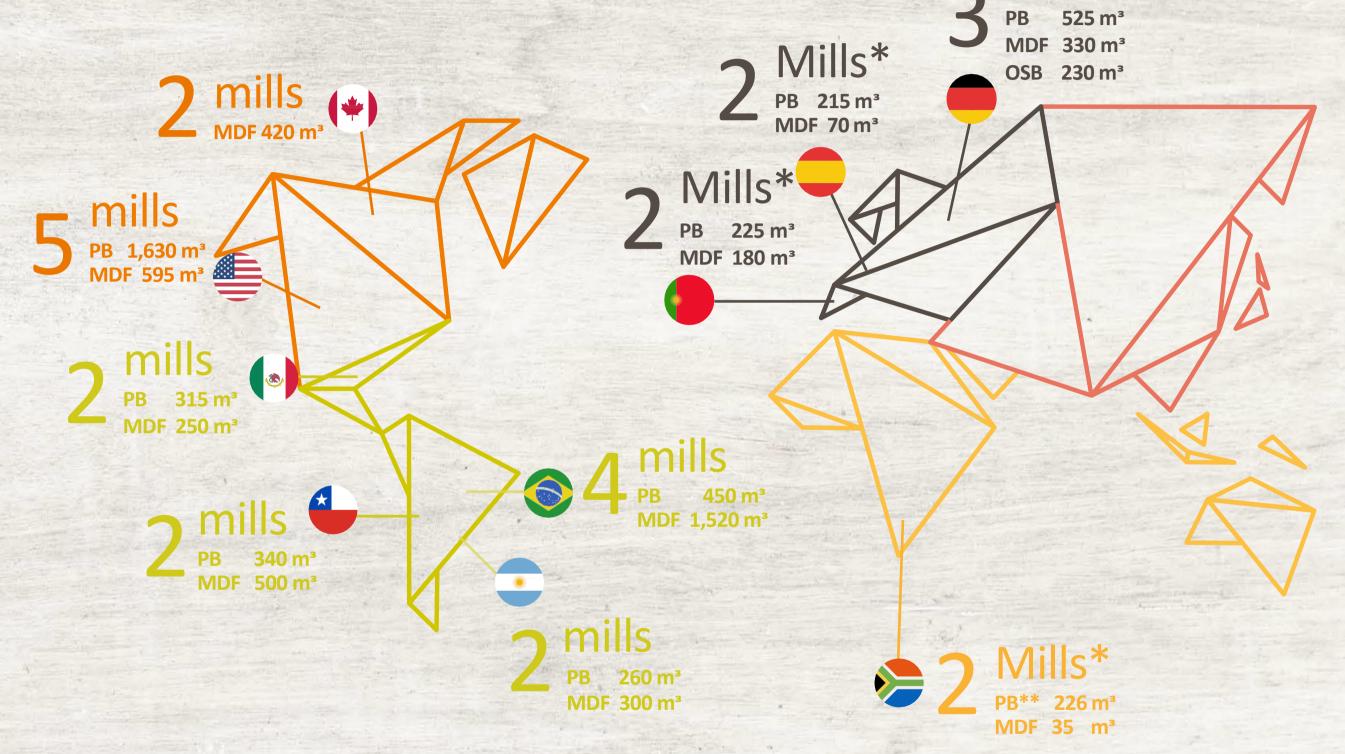


SALES VOLUME: 2.5 MILLION M³









PB: Particle Board

MDF: Medium Density Fiberboard OSB: Oriented Strand Board

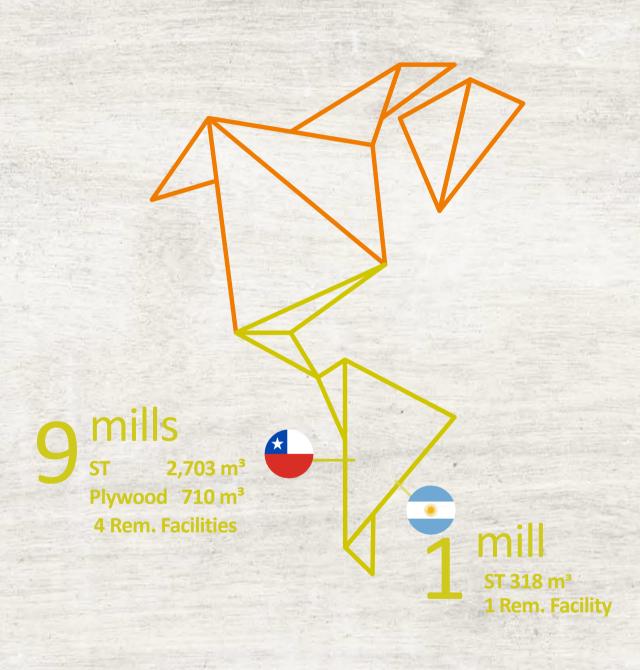
^{*}Arauco owns 50% of Sonae Arauco

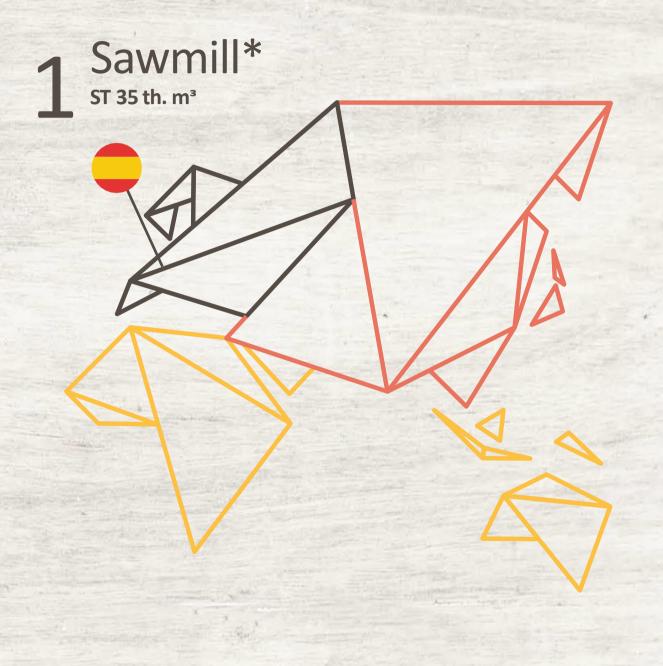
^{**}One PB mill in South Africa is currently shut down

SOLID WOOD OUR MILLS IN THOUSANDS As of December 2022

ST: Sawn Timber
Rem: Remanufactured Wood Products

As of December 2022
*Arauco owns 50% of Sonae Arauco





ENERGY COMPLEMENTARY OPERATIONS



REVENUES

MUS
\$93

As of March 2023 LTM

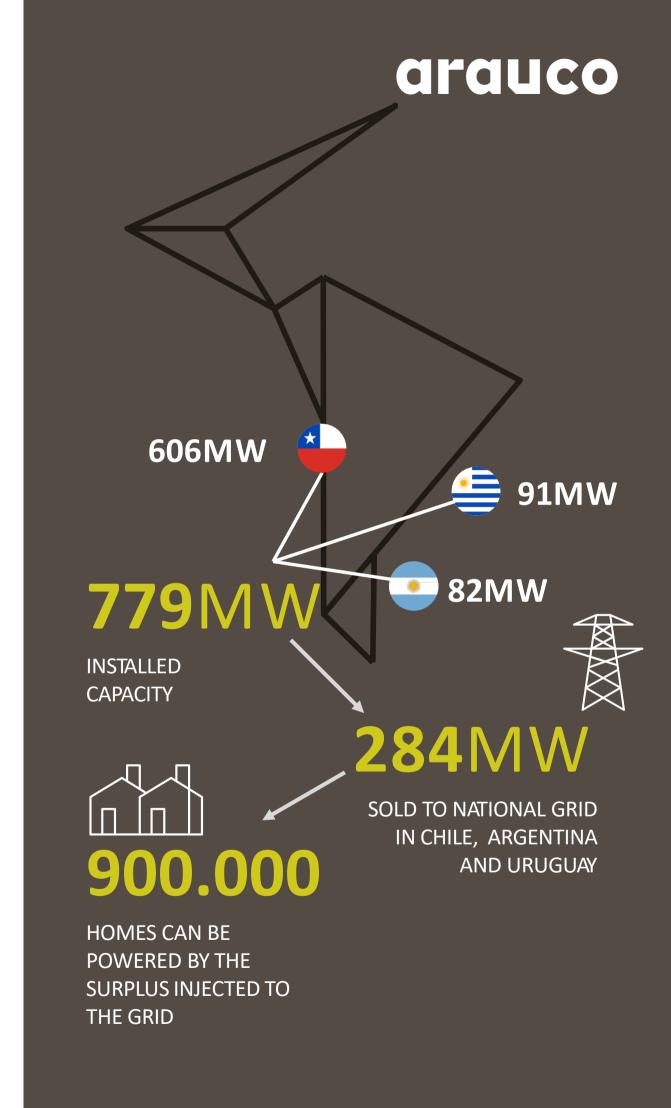
HIGHLIGHTS

Arauco generates renewable energy from forestry biomass and uses it in the production processes.

In Chile, Argentina and Uruguay, we are self-sufficient in net electricity consumption and we sell the surplus to the local grid.

5 cogeneration plants in Chile and 1 plant in Uruguay are registered under the Kyoto Protocol Clean Development Mechanism (CDM).

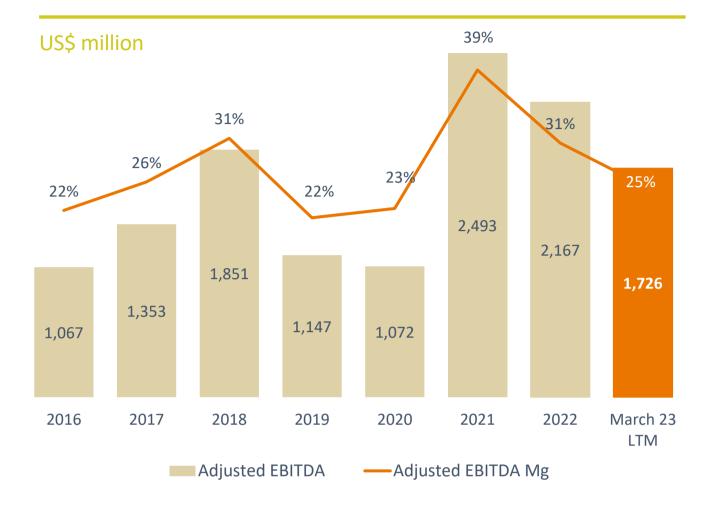
We expect MAPA will generate an additional surplus of 142MW available for the national grid.



MAIN FIGURES

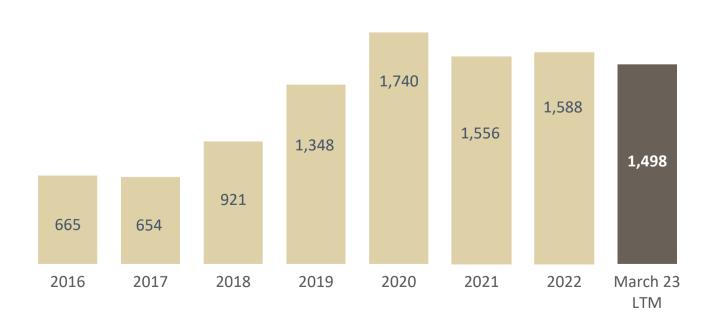
As of March 2023 LTM

ADJUSTED EBITDA



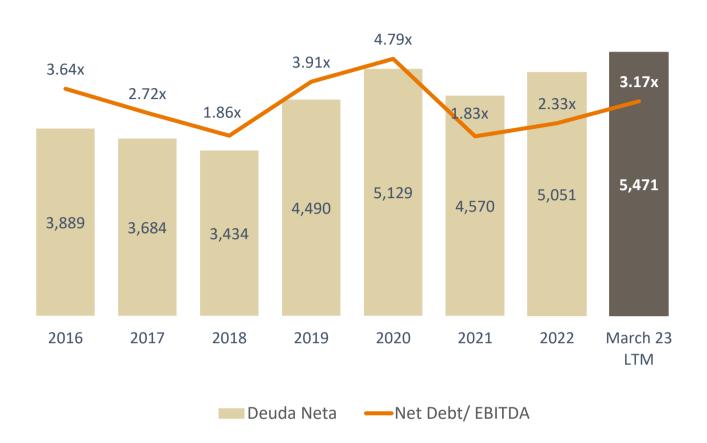
CAPEX

US\$ million

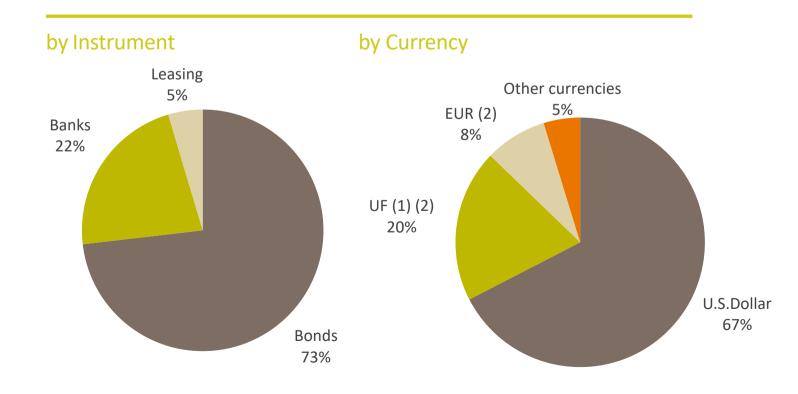


NET DEBT

US\$ million



DEBT BREAKDOWN



- (1) UF is a Chilean monetary unit indexed to inflation.
- (2) Swapped to USD

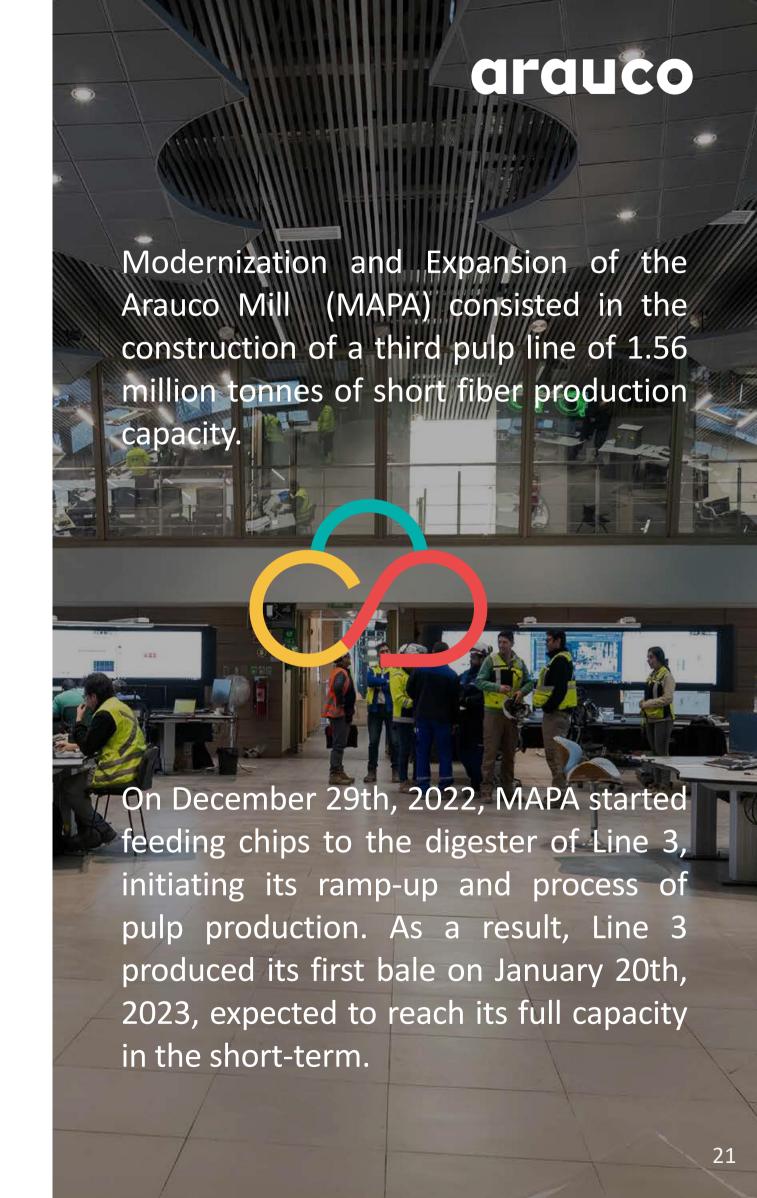


line 3 MAPA

The investment for this project was approximately

US\$2.9 billion

The project considered the shut down of Arauco's line 1 of 290 th. tonnes of short fiber pulp (done on January 3rd 2022), and the construction of a cogeneration plant that we expect will generate a surplus of **142 MW** available for the national grid.





ARAUCO WAS THE FIRST

LATIN AMERICAN FORESTRY

COMPANY TO ISSUE

SUSTAINABLE BONDS IN

OCTOBER 2019.



ON APRIL 2023, ARAUCO ISSUED ITS FIRST

SUSTAINABLE BOND

IN THE CHILEAN MARKET.





ARAUCO ATTENDED
COP27 IN
NOVEMBER 2022
AND COMMITTED
TO BEING

NATURE NET POSITIVE.









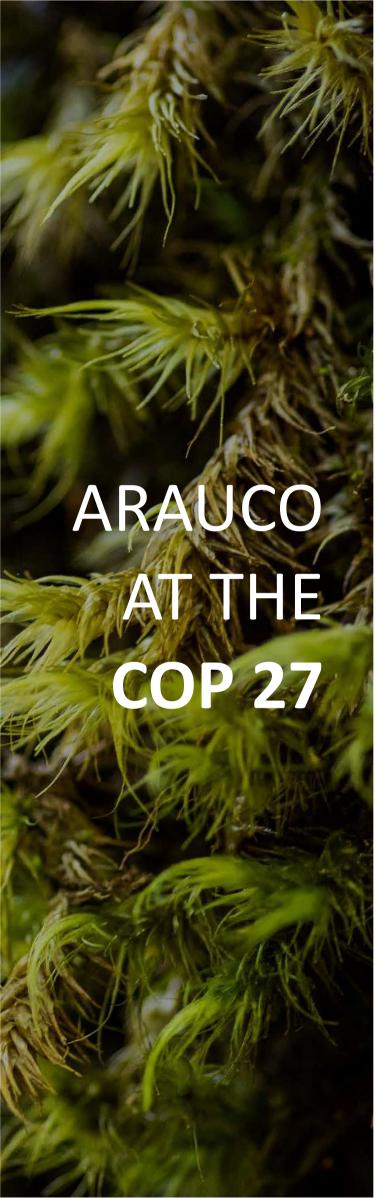


Deloitte officially validated our carbon neutrality in 2020 for 2018, in 2021 for 2019 and in 2022 for 2020 (Method applied in accordance with the Deloitte Neutrality Protocol guidelines).

Price Waterhouse Coopers audited the entire estimation process of captures and storage in forestry products.

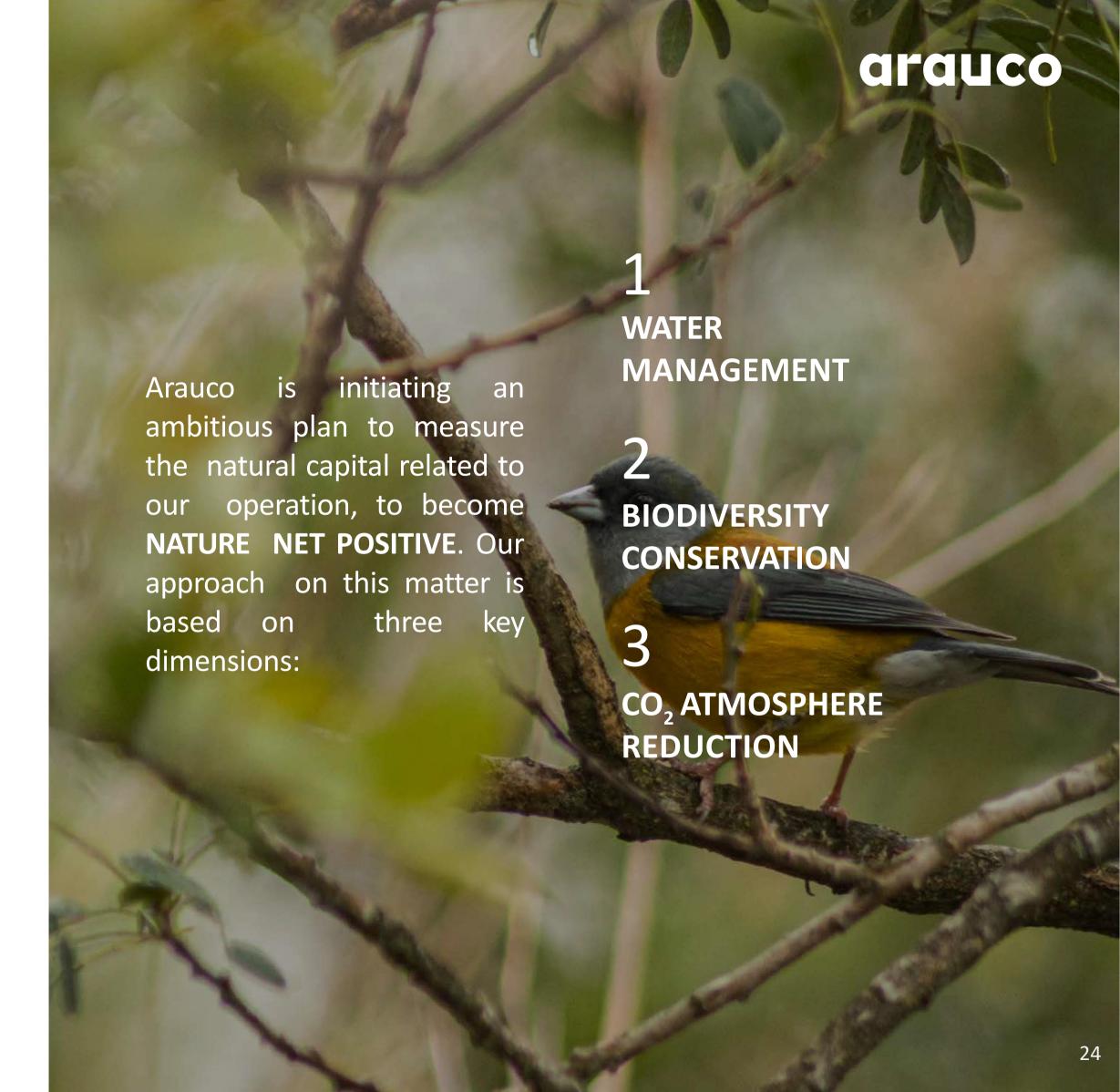
ARAUCO was the first company to successfully apply this protocol.





BECOMING NATURE NET



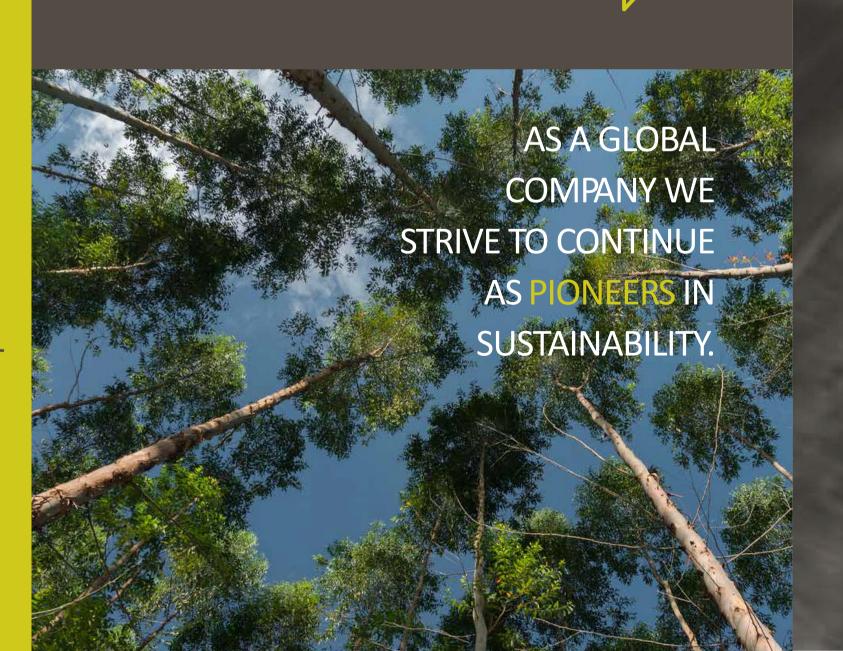




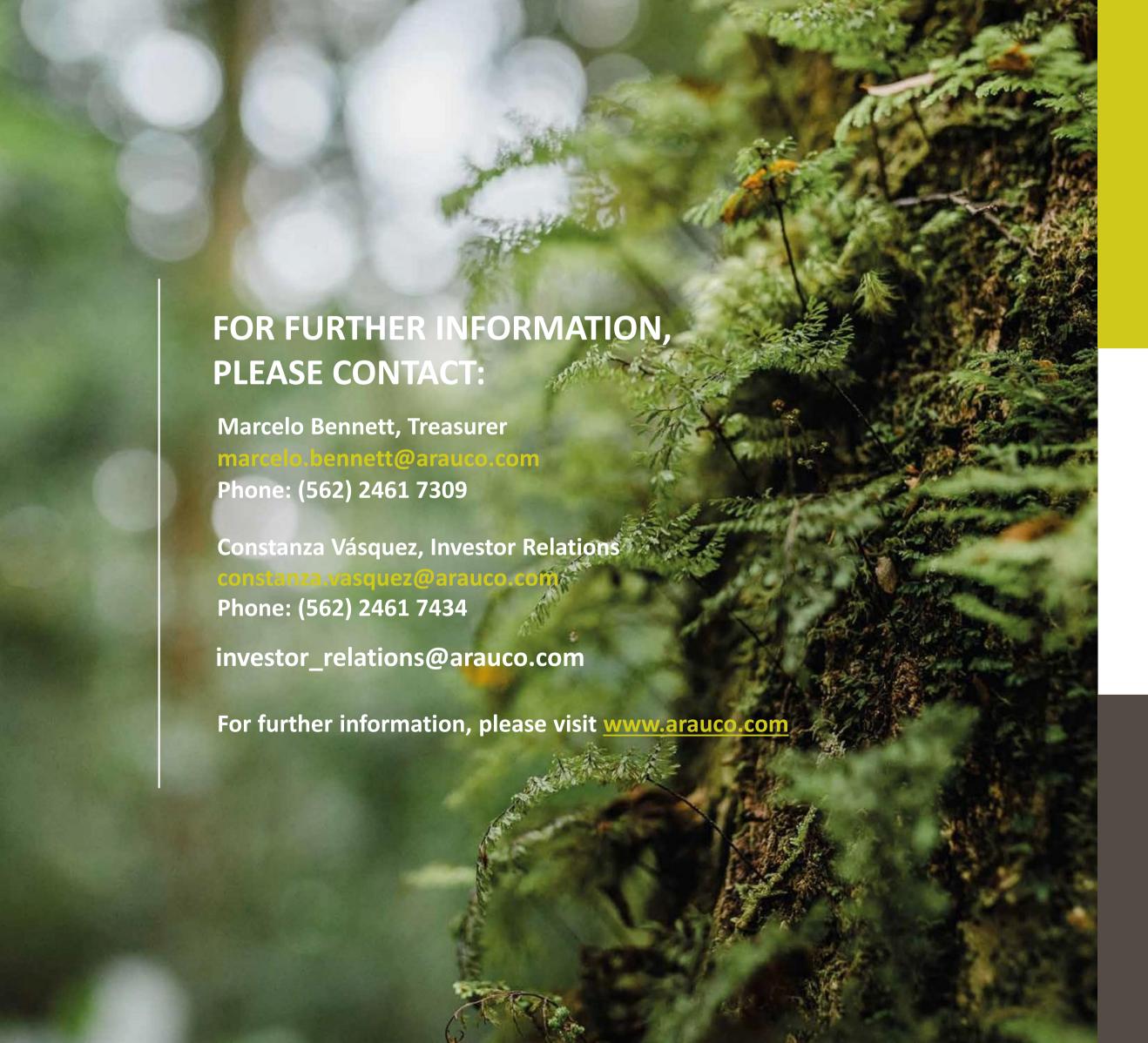


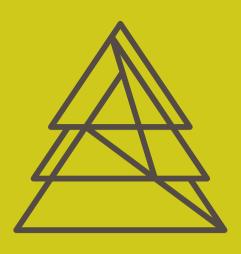
WE HAVE BEEN FACING A
CHALLENGING PERIOD,
AFFECTED SPECIALLY BY THE
LAST FOREST FIRE SEASON,
ARAUCO'S LINE 3 RAMP UP,
MILL STOPPAGES AND MARKET
VOLATILITY.

WE CONTINUE TO EXPAND
GLOBALLY, SEEKING NEW
CHALLENGES TO MAXIMIZE
THE COMPANY'S VALUE IN A
SOCIAL, ENVIRONMENTAL,
AND ECONOMICAL
RESPONSIBLE WAY.









renewables for a better life

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