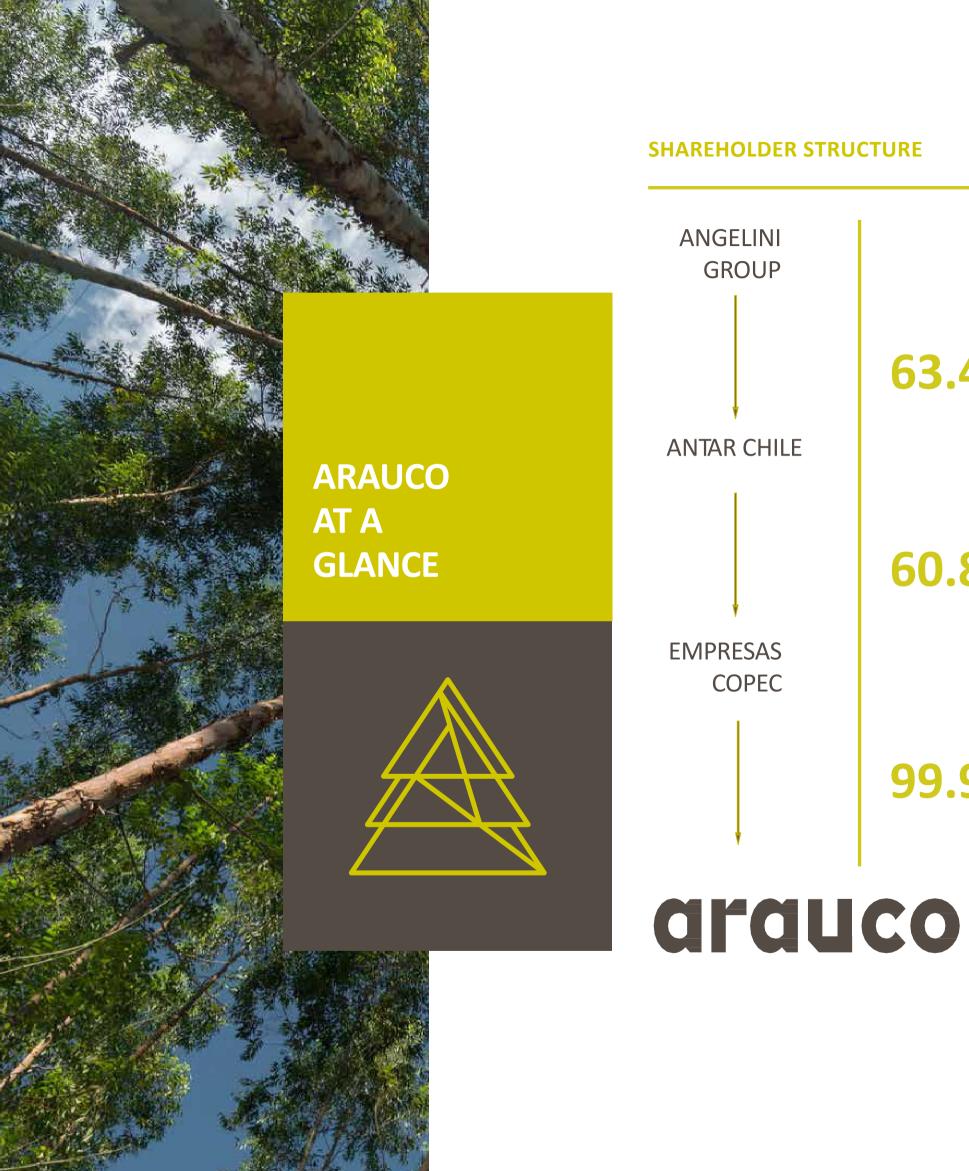




CORPORATE PRESENTATION **Q2** 2023

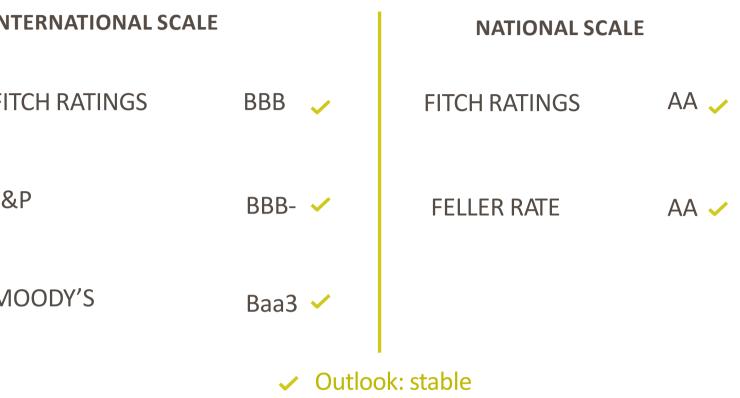
renewables for a better life





CREDIT RATINGS INTERNATIONAL SCALE FITCH RATINGS 63.40% S&P MOODY'S 60.82% 99.99% **FINANCIAL HIGHLIGHTS**

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In US\$ million, as of June 2023, LTM

EBITDA	1,355	Net Income	(30)
EBITDA Margin	21.4%	CAPEX	1,477
Net Debt / EBITDA	4.59x	Revenues	6,322



REVENUES MUS**\$6,322**

 PULP
 WOOD

 43%
 57%

DIVERSIFIED SALES AROUND THE WORLD



As of June 2023, LTM

Adjusted EBITDA MUS**\$1,355**

 PULP
 WOOD

 57%
 53%

 OTHERS
 -10%

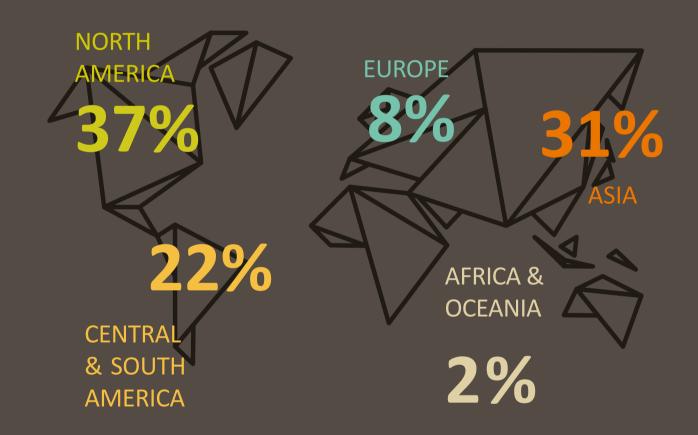






REVENUES BY REGION

As of December 2022



Wood products Pulp Forest Plantations ⁽¹⁾ Mills Pan 2 Mill 5 Mills × PB: 340 606 th. ha 500 MDF: 4,175 th. t 1 Mill 2 Mill TWO . PB: 260 129 th. ha 350 th. t STRATEGIC MDF: 300 **BUSINESS** 4 Mill 450 PB: **SEGMENTS** 129 th. ha MDF: 1,520 (2) 1 Mill 88 th. ha 710 th. t 7 Mill (*) 1,630 PB: MDF: 1,015 2 Mill 1) Considers hectares planted mainly with eucalyptus (globulus, nitens), pine (radiata, taeda, elliottii) and PB: 315 MDF: 250 others. 2) Considers 50% of Montes del Plata. 9 Mills PB : 1,191 3) Considers 50% of Sonae Arauco. (3) 8 MDF: 615 4) One PB mill in South Africa is currently shut down. OSB: 230

1.0 million ha

Total

As of December 2022

8.6 million m

5.2 million t

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Complementary	energy
operations	

10 Power plants

606 mw Surplus: 219 mw

2 Power plants 82 mw

Surplus: 13 mw

1 Power plant

91 mw Surplus: 52 mw







779 mw Surplus: 284 mw

nels	Solid Wood
lls 0 th. m³ 0 th. m³	9 Mills Sawn Timber: 2,703 th. m ³ Plywood : 710 th. m ³ 4 Rem. Facilities
lls) th. m³) th. m³	1 Mill Sawn Timber: 318 th. m ³ 1 Rem. Facility
lls) th. m³) th. m³	
	N: Sull
lls) th. m³ 5 th. m³	
lls 5 th. m³) th. m³	
s (4) 1 th. m ³ 5 th. m ³ 0 th. m ³	1 Mill Sawn Timber: 35 th. m ³
ו m³	3.8 million m³

MARKET PULP CAPACITY (THOUSAND TONNES)

5,000



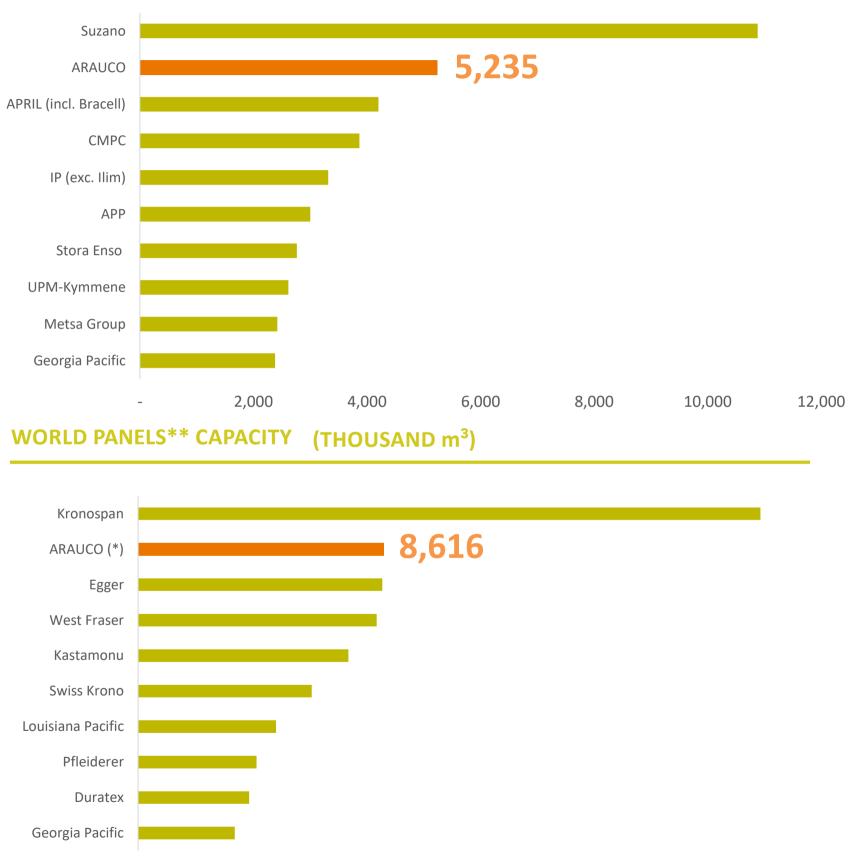
World market pulp and panel competitors capacity as of December 2022

* Arauco capacity includes 50% of Montes del Plata and 50% of Sonae Arauco.

** Panels refers to Composite Panels, which corresponds to MDF, PB and OSB.

Source: Hawkins Wright, public fillings, Arauco's estimations, information and fillings.

IN MARKET PULP CAPACITY **IN THE WORLD**



10,000

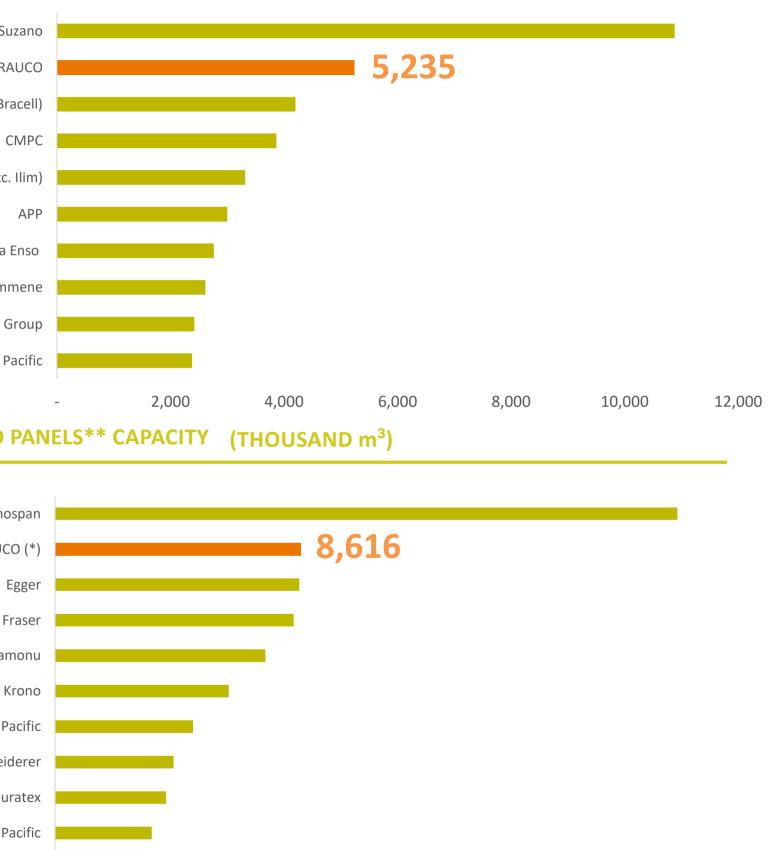
15,000

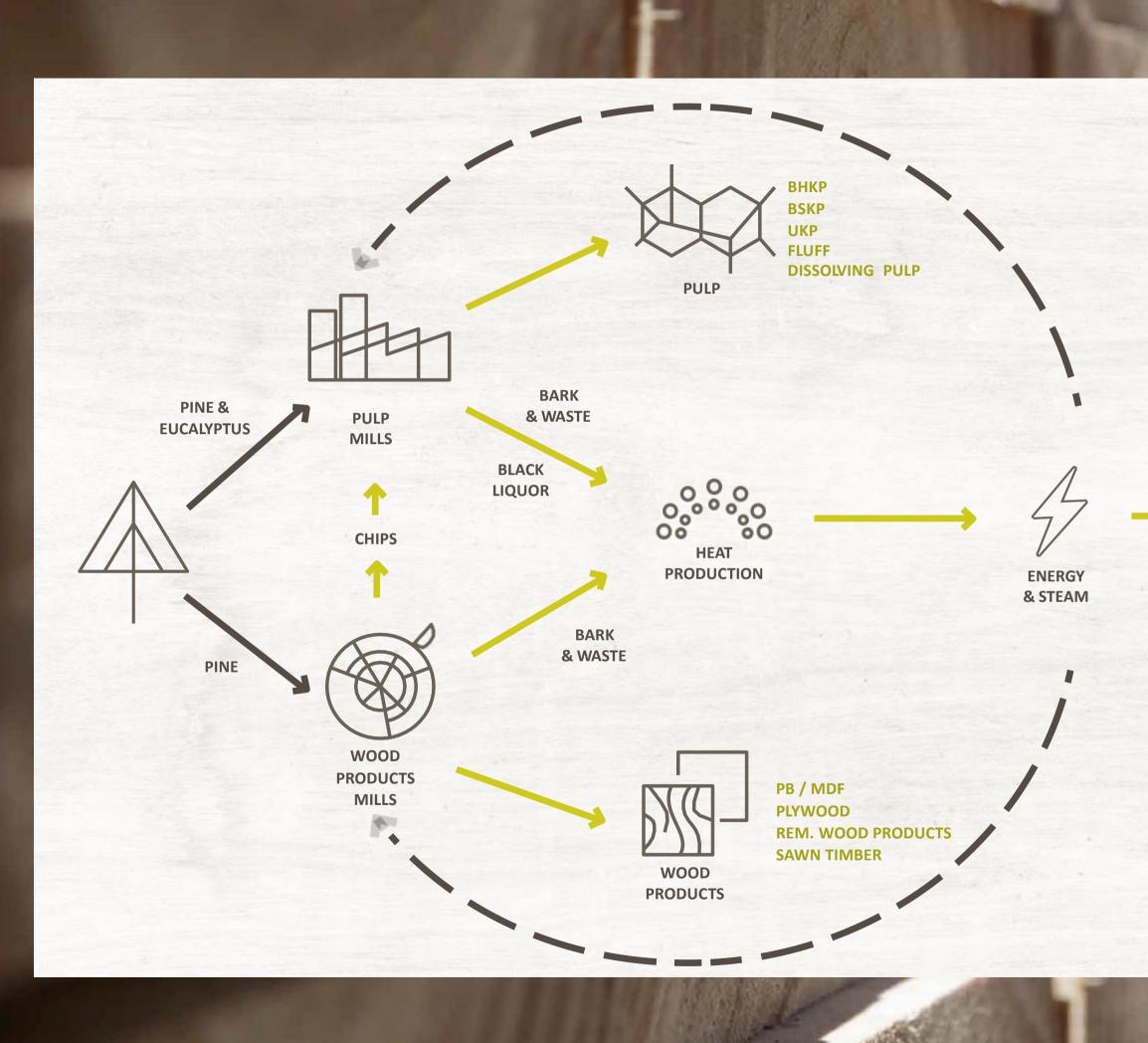
20,000

25,000

1		
Ŧ	Ŧ	

IN PANEL CAPACITY IN THE WORLD





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SURPLUS 284 MW

NATIONAL GRID MAXIMIZING THE VALUE OF OUR FOREST





PULP SALES

MUS \$2,619

BHKP Bleached Hardwood Kraft Pulp

BSKP Bleached Softwood Kraft Pulp

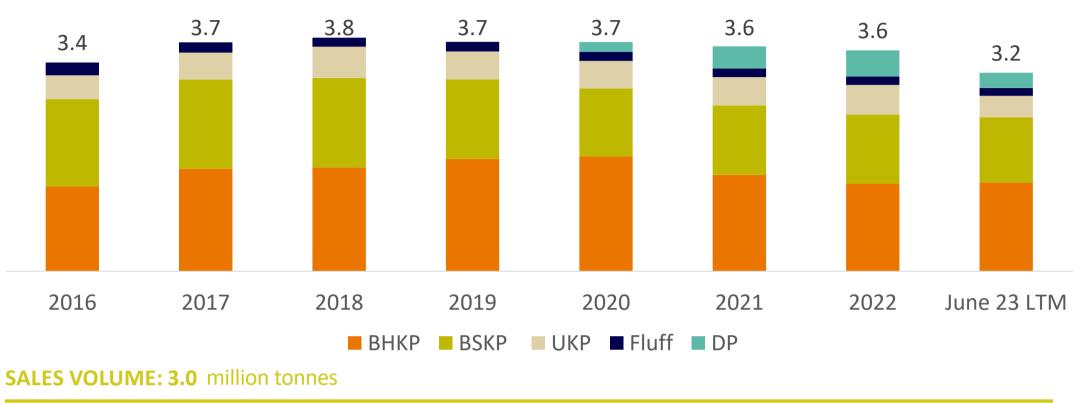
UKP Unbleached Kraft Pulp

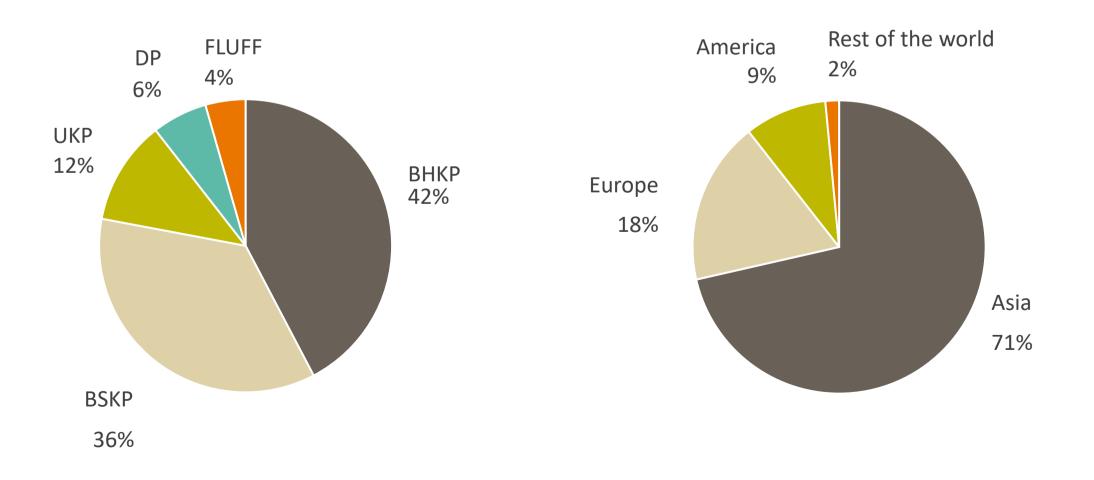
FLUFF

DP Dissolving Pulp

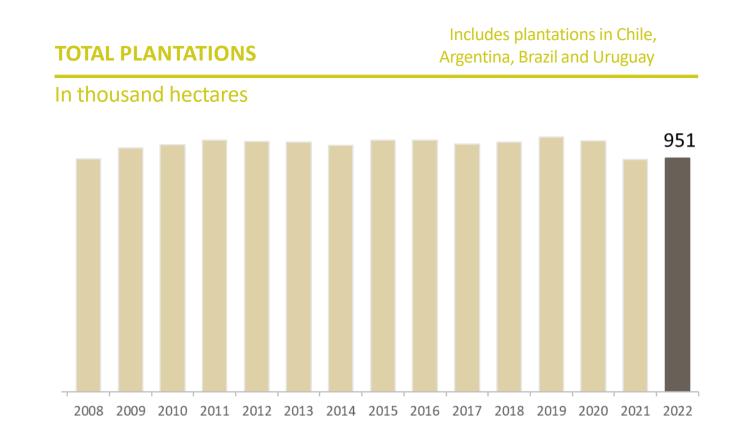
PRODUCTION

million tonnes





FORESTRY OPERATIONS



HECTARES PLANTED

Pine :

Euca:

Others

416 th.

188 th.

606 th.

MILLION HECTARES OWNED 951 THOUSAND HECTARES PLANTED

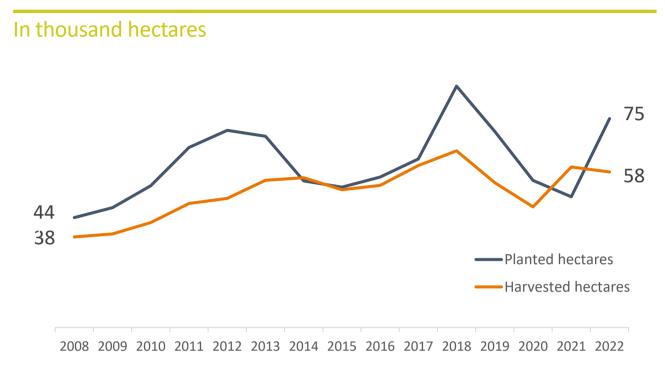
 556
 373
 22

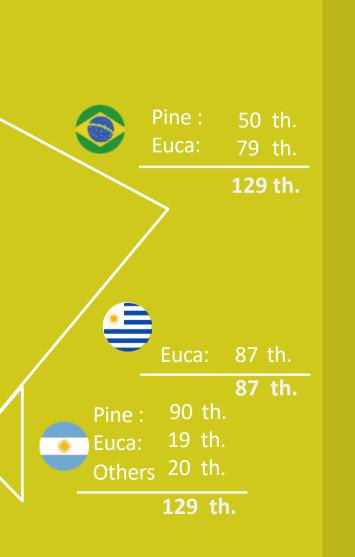
 TH OF PINE
 TH OF EUCA
 TH OTHERS

(*) includes 492 th. hectares of native forest plantations. As of December 2022

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PLANTING AND HARVESTING





ENVIROMENTAL CERTIFICATIONS

Our forests plantations have international certification in Forestry Management and Chain of Custody

For detailed information about each certification, you can visit our web site <u>www.arauco.com</u>

FORESTRY OPERATIONS

BIOFOREST RESEARCH AND DEVELOPMENT

Bioforest was formed in 1990 by ARAUCO and one of the achievements has been the increase in the plantation yields by 40%.



50+ RESEARCHERS

work in order to develop and apply the best technologies, maximizing our forestry and industrial resources.

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Bioforest has a wide participation in local and international organizations that are leaders in the forestry-industrial scientific knowledge.

In addition, Bioforest aims to fulfill the environmental objectives for the protection and conservation of biodiversity present in our native forests.

OUR MILLS IN THOUSAND TONNES

As of December 2022

LICANCEL 160 UKP

CONSTITUCIÓN 355 UKP

ARAUCO MILL 1,560 BHKP 510 BSKP



VALDIVIA 550 DP or BHKP Swing mill

NUEVA ALDEA 520 BHKP 520 BSKP



MONTES DEL PLATA 1,420 BHKP



ARAUCO owns 50%

ESPERANZA 350 FLUFF or BSKP

Swing mill





1. LOGISTIC EFFICIENCY



AVERAGE DISTANCES (km) FROM

FORESTS	TON	/IILLS
CHILE	>	85
ARGENTINA	>	80
URUGUAY	>	282

NЛI	LLS ⁻	DO	RTS
1 1 1	LLJ		

420	>	LICANCEL
316	>	CONSTITUCIÓN
63	>	NUEVA ALDEA
35	>	ARAUCO
301	>	VALDIVIA
1.200	>	ALTO PARANÁ
0	>	MONTES DEL PLATA
149	>	WEIGHTED AVG.

Source: ARAUCO. (1) Calculated using sales volume for 2022.

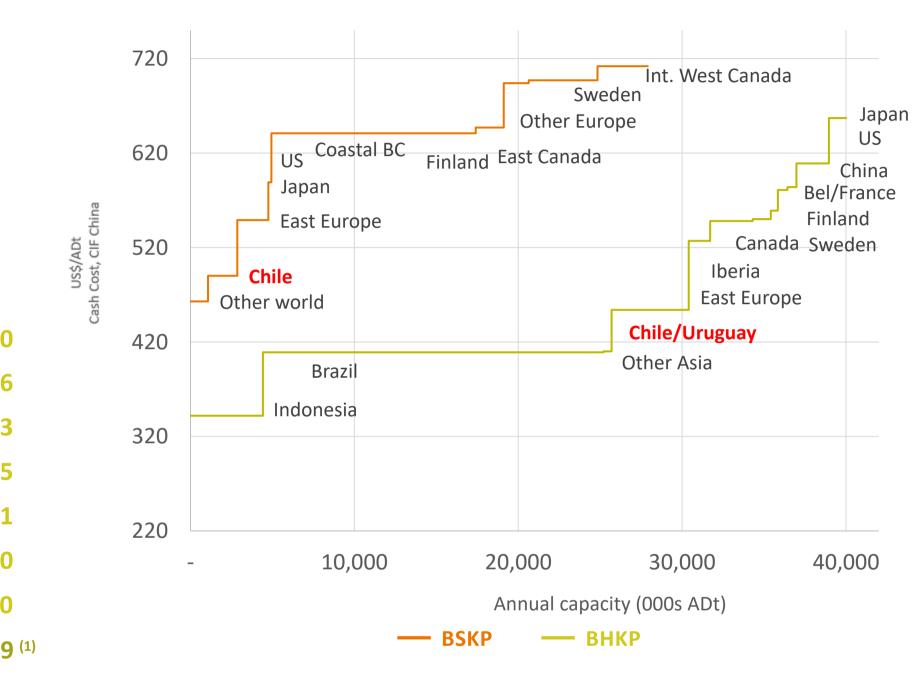
PULP **BUSINESS**

COMPETITIVE ADVANTAGES

As of December 2022

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2. COST ADVANTAGES

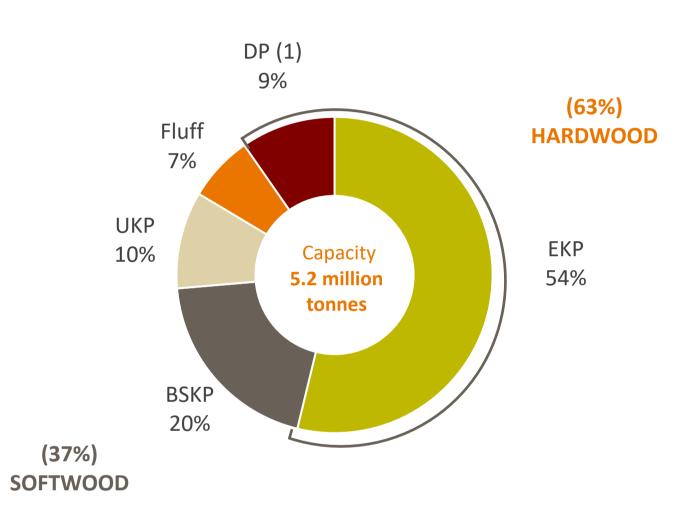


Source: Hawkins Wright. Other world includes Argentina, China and Oceania.

COMPETITIVE ADVANTAGES

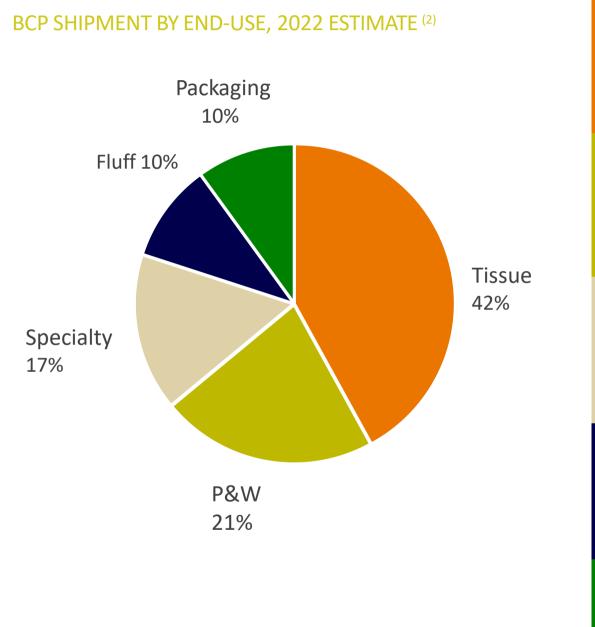
As of December 2022

3. PRODUCT DIVERSIFICATION



Source: ARAUCO. (1) Dissolving Pulp The Valdivia mill will keep the ability to switch from producing dissolving pulp to paper grade (BHKP).







(2) Source: Hawkins Wright.

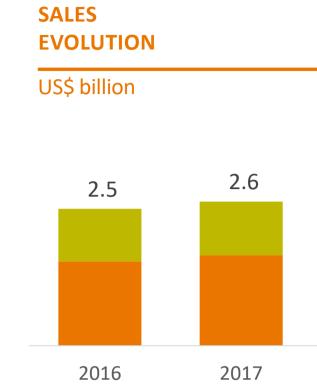
BCP: Bleached Chemical Pulp, which includes all bleached kraft pulp (and not unbleached) and sulphite Pulp.

WOOD PRODUCTS BUSINESS

REVENUES

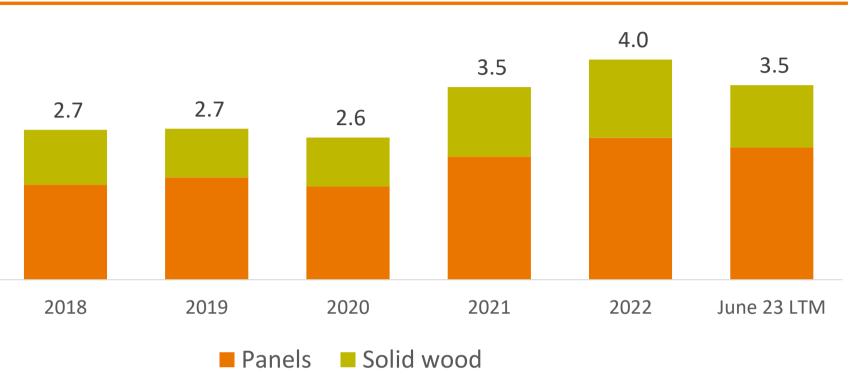
MUS \$3,533

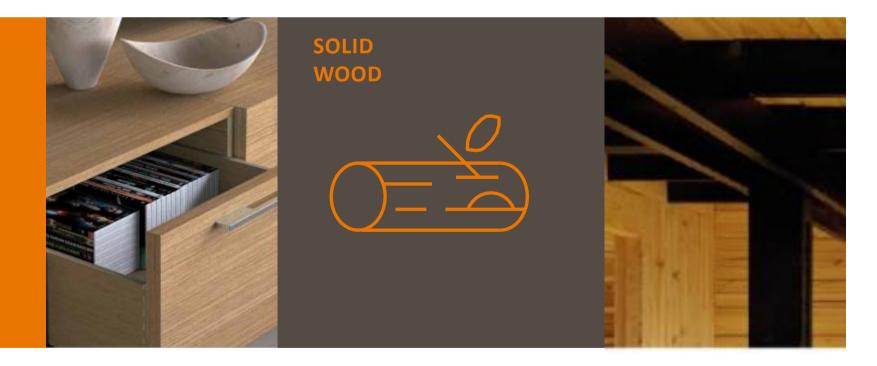
Energy sales not included As of June 2023 LTM



SUBDIVISIONS

PANELS





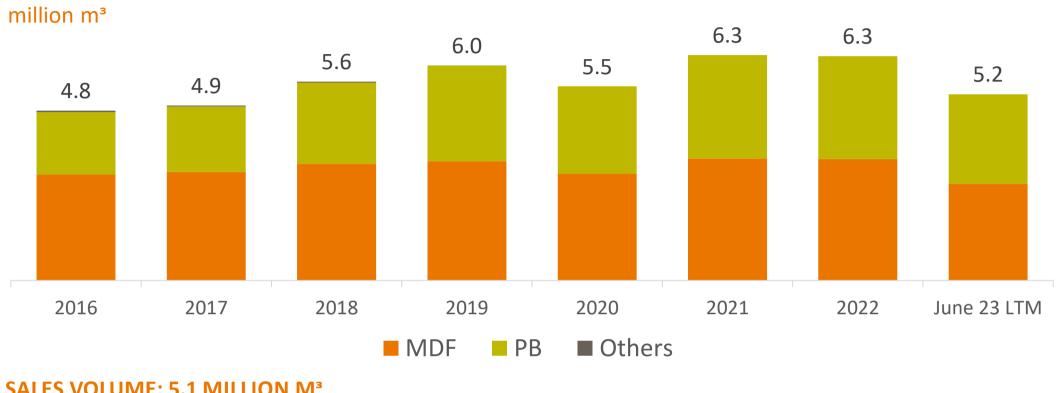
WOOD PRODUCTS **BUSINESS:** PANELS

> PANELS SALES

MUS \$2,399

Energy sales not included As of June 2023.

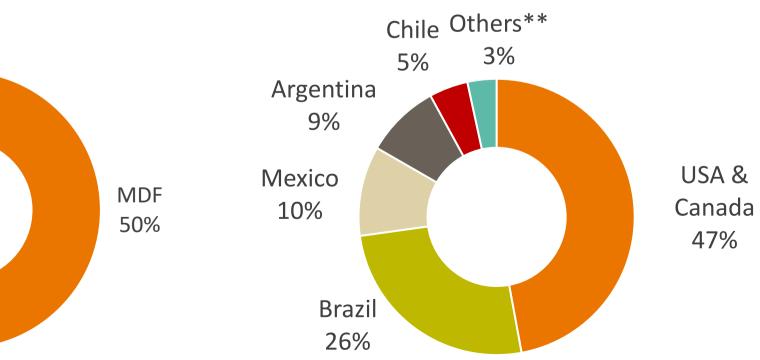
PRODUCTION



SALES VOLUME: 5.1 MILLION M³

Otros* 3% PBO 47%

Does not include Sonae Arauco volumes *OSB, HB, Retail and Composite panels ** EMEA, Asia, Oceania and Rest of Latam



WOOD PRODUCTS BUSINESS : SOLID WOOD

SOLID WOOD SALES

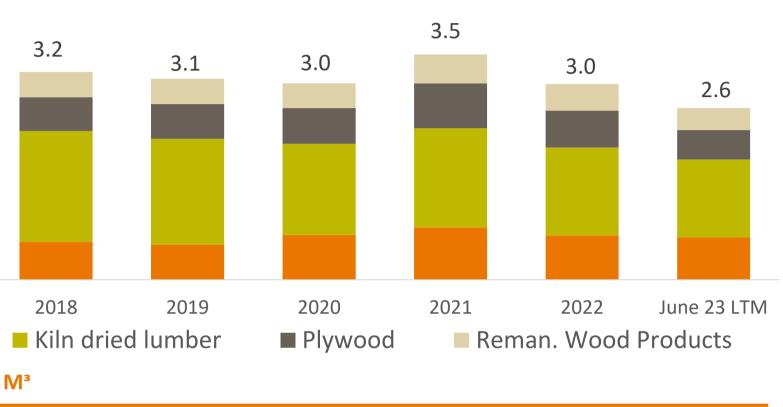
> MUS \$1,134

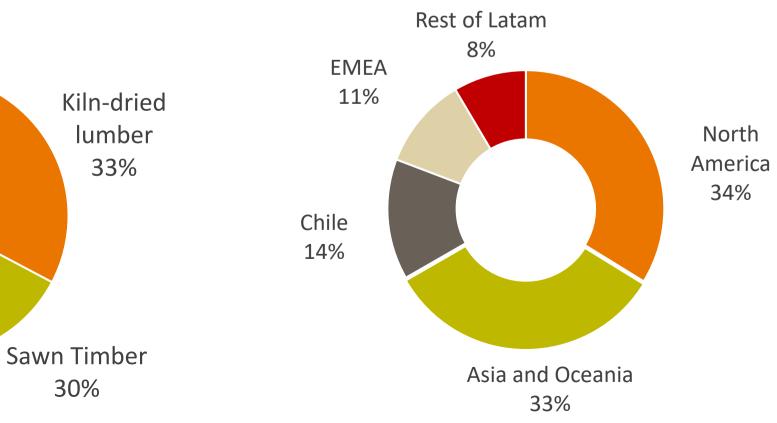
> > Energy sales not included As of June 2023

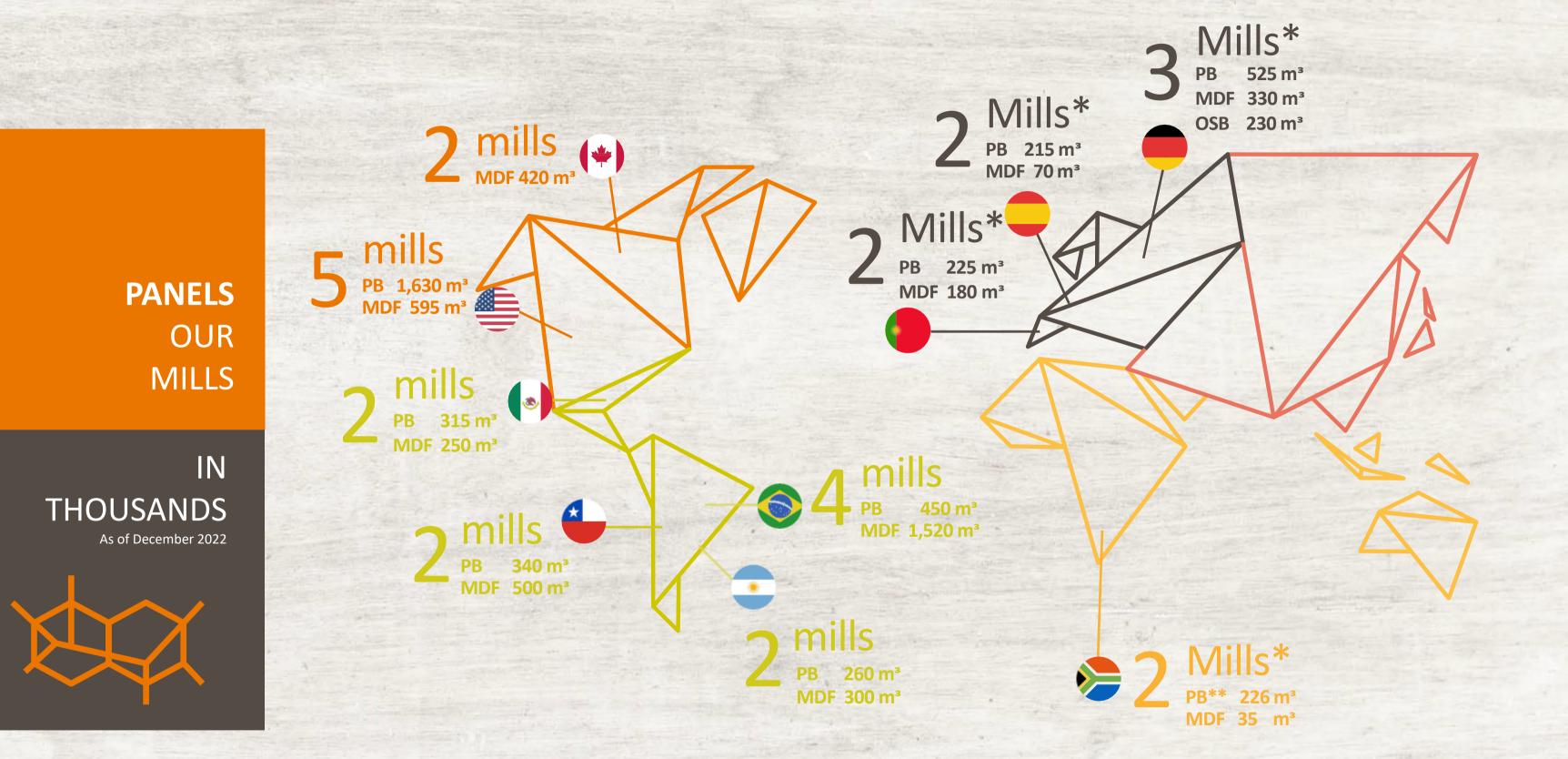
PRODUCTION



Sonae Arauco's volume not included







PB: Particle BoardMDF: Medium Density FiberboardOSB: Oriented Strand Board

*Arauco owns 50% of Sonae Arauco **One PB mill in South Africa is currently shut down



SOLID WOOD OUR MILLS

IN THOUSANDS As of December 2022



ST: Sawn Timber Rem: Remanufactured Wood Products

As of December 2022 *Arauco owns 50% of Sonae Arauco mills ST 2,703 m³ Plywood 710 m³ 4 Rem. Facilities

×







ENERGY COMPLEMENTARY OPERATIONS



HIGHLIGHTS

MUS

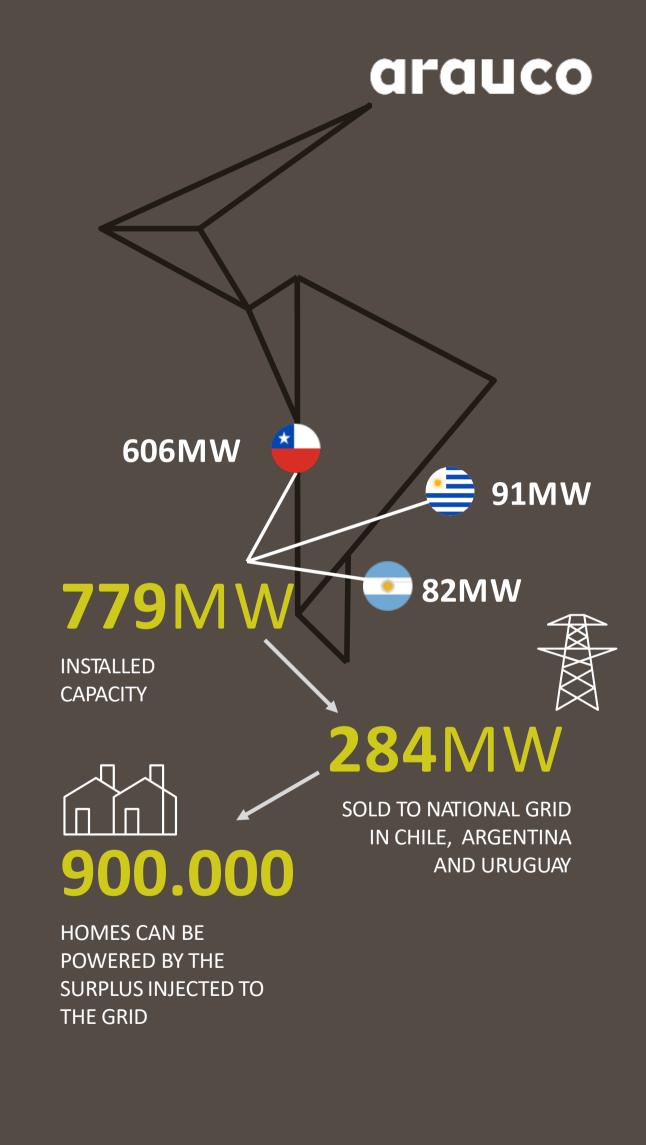
As of June 2023 LTM

Arauco generates renewable energy from forestry biomass and uses it in the production processes.

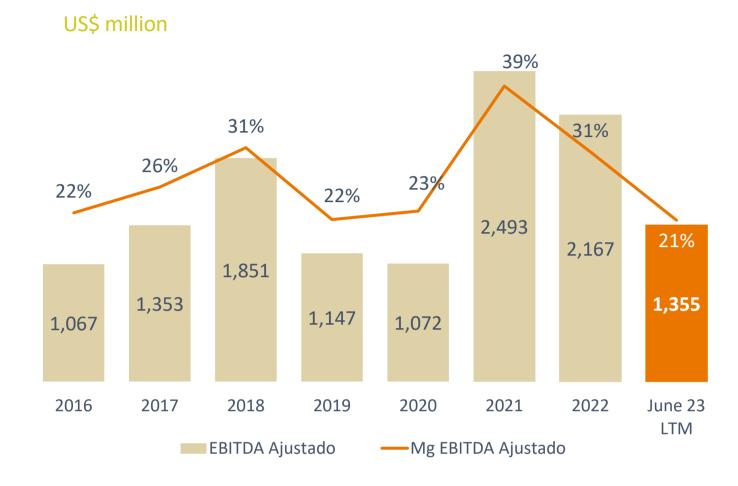
In Chile, Argentina and Uruguay, we are self-sufficient in net electricity consumption and we sell the surplus to the local grid.

5 cogeneration plants in Chile and 1 plant in Uruguay are registered under the Kyoto Protocol Clean Development Mechanism (CDM).

We expect MAPA will generate an additional surplus of 142MW available for the national grid.



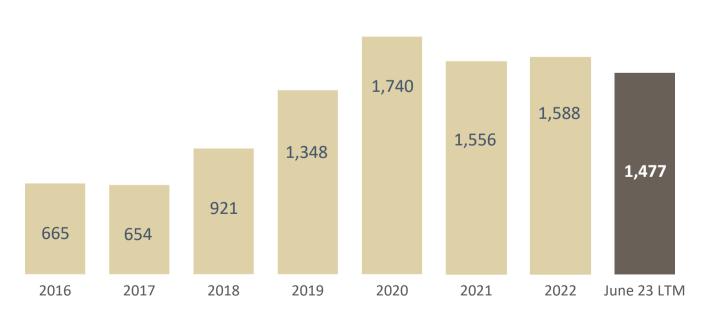
ADJUSTED EBITDA



MAIN FIGURES

As of June 2023 LTM

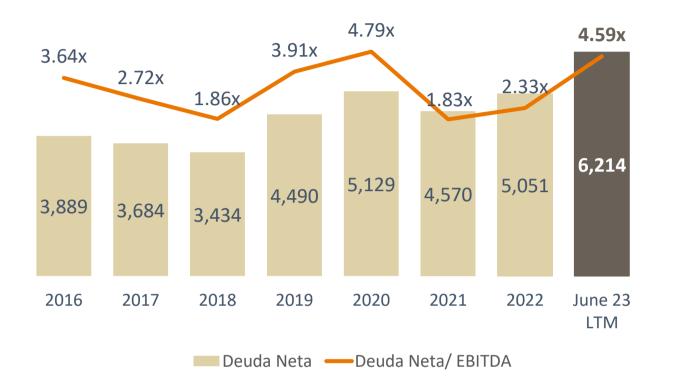
CAPEX



US\$ million

NET DEBT

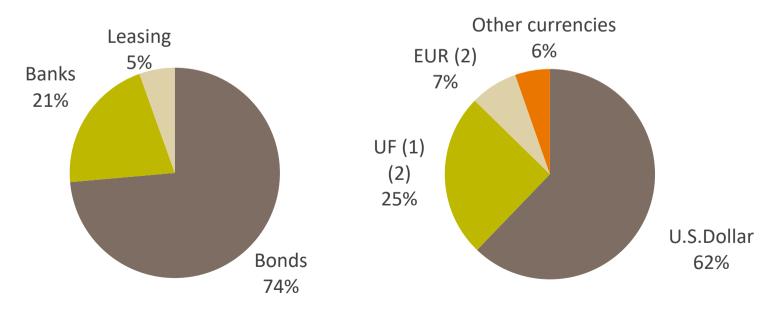
US\$ million



DEBT BREAKDOWN



by Currency



(1) UF is a Chilean monetary unit indexed to inflation.

(2) Swapped to USD



MAPA NEW PULP LINE & COGENERATION PLANT AT ARAUCO MILL

line 3 MAPA

The investment for this project was approximately

US\$2.9 billion

The project considered the shut down of Arauco's line 1 of 290 th. tonnes of short fiber pulp (done on January 3rd 2022), and the construction of a cogeneration plant that we expect will generate a surplus of **142 MW** available for the national grid.

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Modernization and Expansion of the Arauco Mill (MAPA) consisted in the construction of a third pulp line of 1.56 million tonnes of short fiber production capacity.

On December 29th, 2022, MAPA started feeding chips to the digester of Line 3, initiating its ramp-up and process of pulp production. As a result, Line 3 produced its first bale on January 20th, 2023, expected to reach its full capacity in the short-term.



ARAUCO WAS THE FIRST LATIN AMERICAN FORESTRY COMPANY TO ISSUE SUSTAINABLE BONDS IN OCTOBER 2019.

ON APRIL 2023 (AND LATER ON JUNE), ARAUCO ISSUED ITS FIRST **SUSTAINABLE BOND** IN THE CHILEAN MARKET.





ARAUCO ATTENDED COP27 IN NOVEMBER 2022 AND COMMITTED TO BEING

NATURE NET POSITIVE.

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ATTENDED

INTEGRATED REPORT 2022

IN APRIL, WE PUBLISHED OUR INTEGRATED REPORT, AVAILABLE IN ENGLISH, SPANISH AND PORTUGUESE.

https://www.arauco.cl/en/sostenibilidad/reportes-de-sostenibilidad/



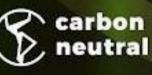
SUSTAINABILITY STRATEGY

We are Carbon Neutral!

For the Dyea

in a row:

Deloitte.



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Deloitte officially validated our carbon neutrality in 2020 for 2018, in 2021 for 2019 and in 2022 for 2020 (Method applied in accordance with the Deloitte Neutrality Protocol guidelines).

Price Waterhouse Coopers audited the entire estimation process of captures and storage in forestry products.

ARAUCO was the first company to successfully apply this protocol.

ARAUCO AT THE COP 27

BECOMING NATURE NET

Arauco is initiating an ambitious plan to measure the natural capital related to our operation, to become **NATURE NET POSITIVE**. Our approach on this matter is based on three key dimensions:

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WATER MANAGEMENT

BIODIVERSITY CONSERVATION

3 CO₂ ATMOSPHERE REDUCTION



TAKEAWAYS

WE HAVE BEEN FACING A CHALLENGING PERIOD, AFFECTED SPECIALLY BY THE LAST FOREST FIRE SEASON, MARKET VOLATILITY AND ARAUCO'S LINE 3 RAMP UP. WE CONTINUE TO EXPAND GLOBALLY, SEEKING NEW CHALLENGES TO MAXIMIZE THE COMPANY'S VALUE IN A SOCIAL, ENVIRONMENTAL, AND ECONOMICAL RESPONSIBLE WAY.



AS A GLOBAL COMPANY WE STRIVE TO CONTINUE AS PIONEERS IN SUSTAINABILITY.

FOR FURTHER INFORMATION, PLEASE CONTACT:

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For further information, please visit www.arauco.com



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