



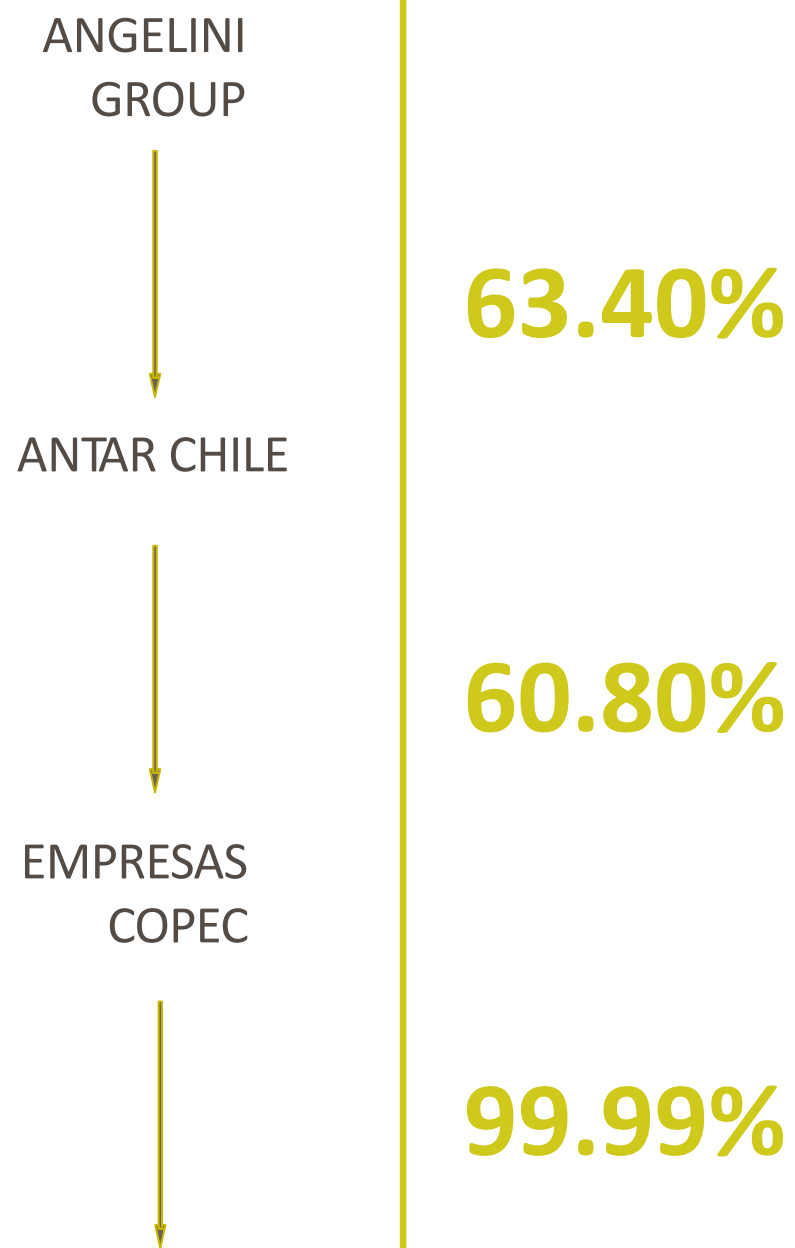
**CORPORATE
PRESENTATION
Q4 2022**

renewables
for a
better life

arauco



SHAREHOLDER STRUCTURE



**ARAUCO
AT A
GLANCE**



CREDIT RATINGS

INTERNATIONAL SCALE

FITCH RATINGS	BBB ✓
S&P	BBB- ✓
MOODY'S	Baa3 ✓

NATIONAL SCALE

FITCH RATINGS	AA ✓
FELLER RATE	AA ✓

✓ Outlook: stable

FINANCIAL HIGHLIGHTS

In US\$ million, last twelve months

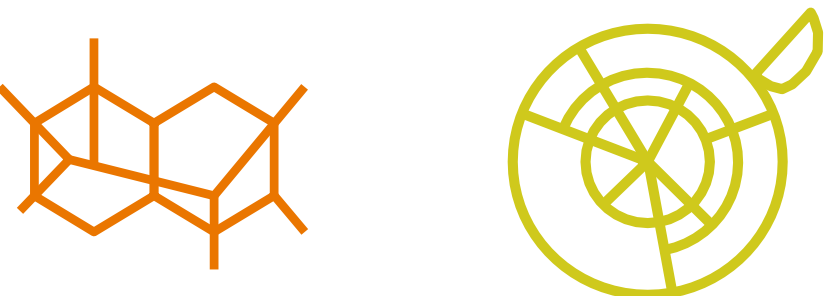
EBITDA	2,167	Net Income	704
EBITDA Margin	31%	CAPEX	1,588
Net Debt / EBITDA	2.33x	Revenues	7,102

REVENUES MUS\$7,102

PULP 42% WOOD 58%

Adjusted EBITDA MUS\$2,167

PULP 52% WOOD 55%
OTHERS -7%

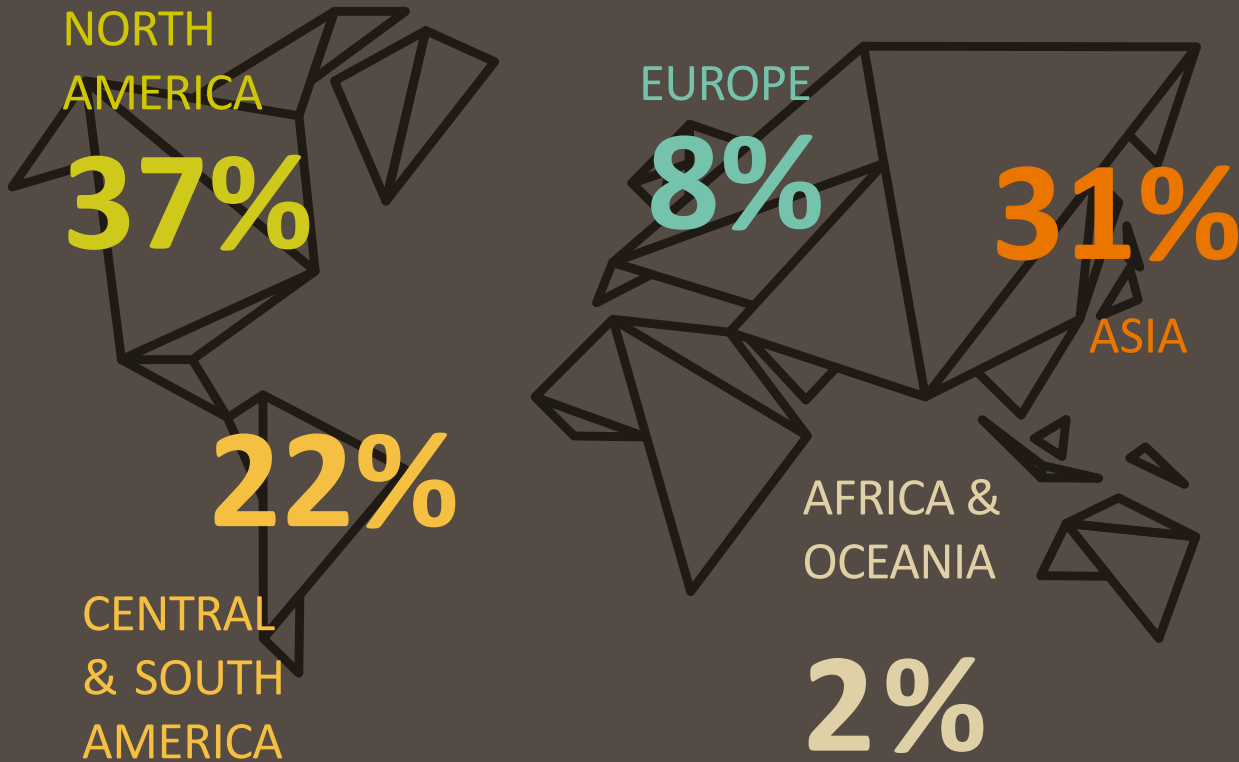


DIVERSIFIED
SALES
AROUND
THE WORLD



As of December 2022

REVENUES BY REGION


























Pulp

Wood products

Complementary energy operations

TWO STRATEGIC BUSINESS SEGMENTS

	Forest Plantations ⁽¹⁾	Mills	Panels	Solid Wood	
	606 th. ha	5 Mills 4,175 th. t	2 Mills PB: 340 th. m ³ MDF: 500 th. m ³	9 Mills Sawn Timber: 2,703 th. m ³ Plywood: 710 th. m ³ 4 Rem. Facilities	10 Power plants 606 mw Surplus: 219 mw
	129 th. ha	1 Mill 350 th. t	2 Mills PB: 260 th. m ³ MDF: 300 th. m ³	1 Mill Sawn Timber: 318 th. m ³ 1 Rem. Facility	2 Power plants 82 mw Surplus: 13 mw
	129 th. ha		4 Mills PB: 450 th. m ³ MDF: 1,520 th. m ³		
 (2)	88 th. ha	1 Mill 710 th. t			1 Power plant 91 mw Surplus: 52 mw
			7 Mills PB: 1,630 th. m ³ MDF: 1,015 th. m ³		
			2 Mills PB: 315 th. m ³ MDF: 250 th. m ³		
 (3)			9 Mills (4) PB : 1,191 th. m ³ MDF: 615 th. m ³ OSB : 230 th. m ³	1 Mill Sawn Timber: 35 th. m ³	
Total	1.0 million ha	5.2 million t	8.6 million m³	3.8 million m³	779 mw Surplus: 284 mw

1) Considers hectares planted mainly with eucalyptus (globulus, nitens), pine (radiata, taeda, elliotii) and others.

2) Considers 50% of Montes del Plata.

3) Considers 50% of Sonae Arauco.

4) One PB mill in South Africa is currently shut down.

**WE ARE A
MAIN PLAYER
IN THE GLOBAL
MARKET**

World market pulp and panel competitors capacity as of December 2022

* Arauco capacity includes 50% of Montes del Plata and 50% of Sonae Arauco.

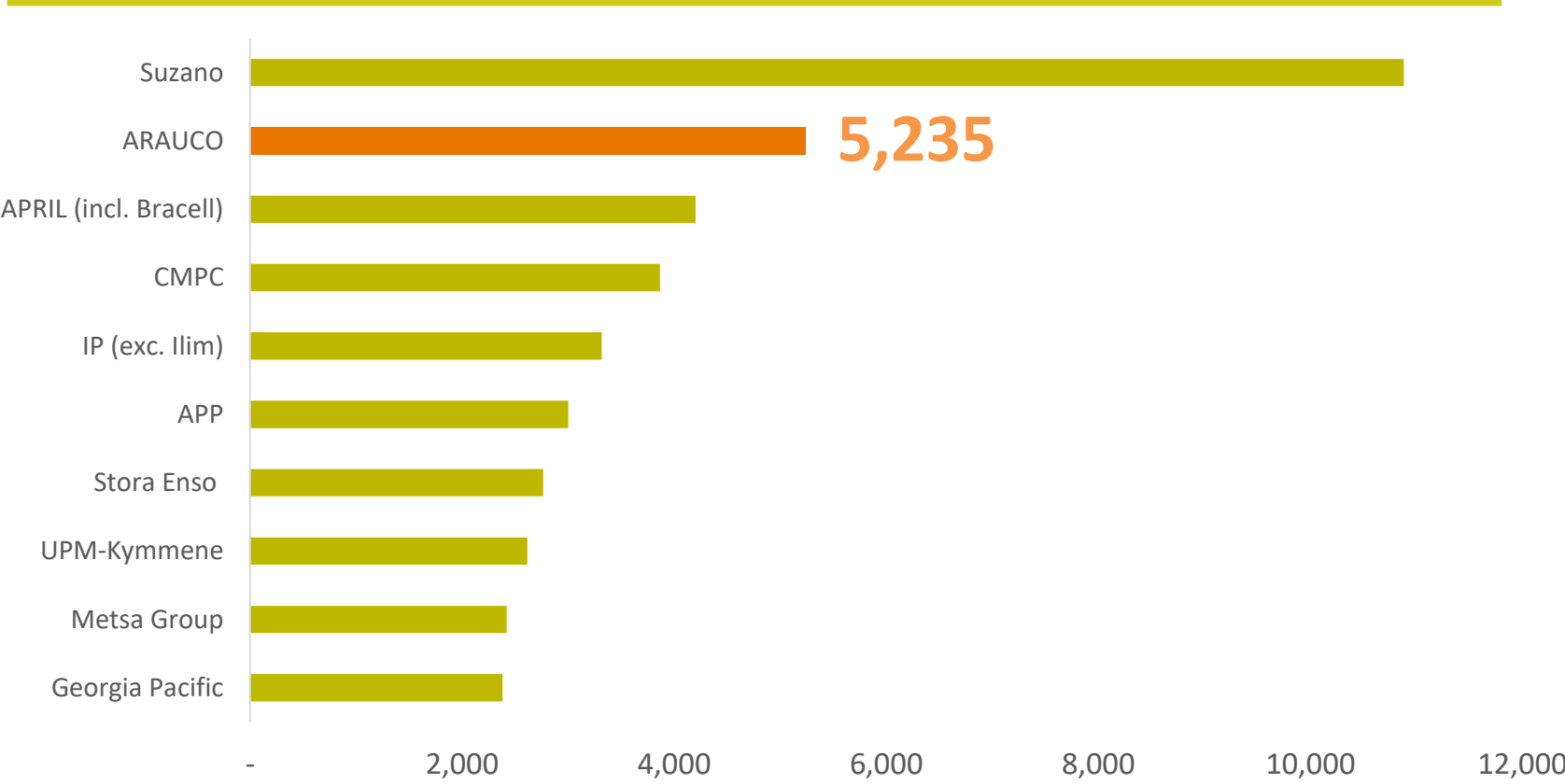
** Panels refers to Composite Panels, which corresponds to MDF, PB and OSB.

Source: Hawkins Wright, public fillings, Arauco's estimations, information and fillings.

#2

**IN MARKET
PULP CAPACITY
IN THE WORLD**

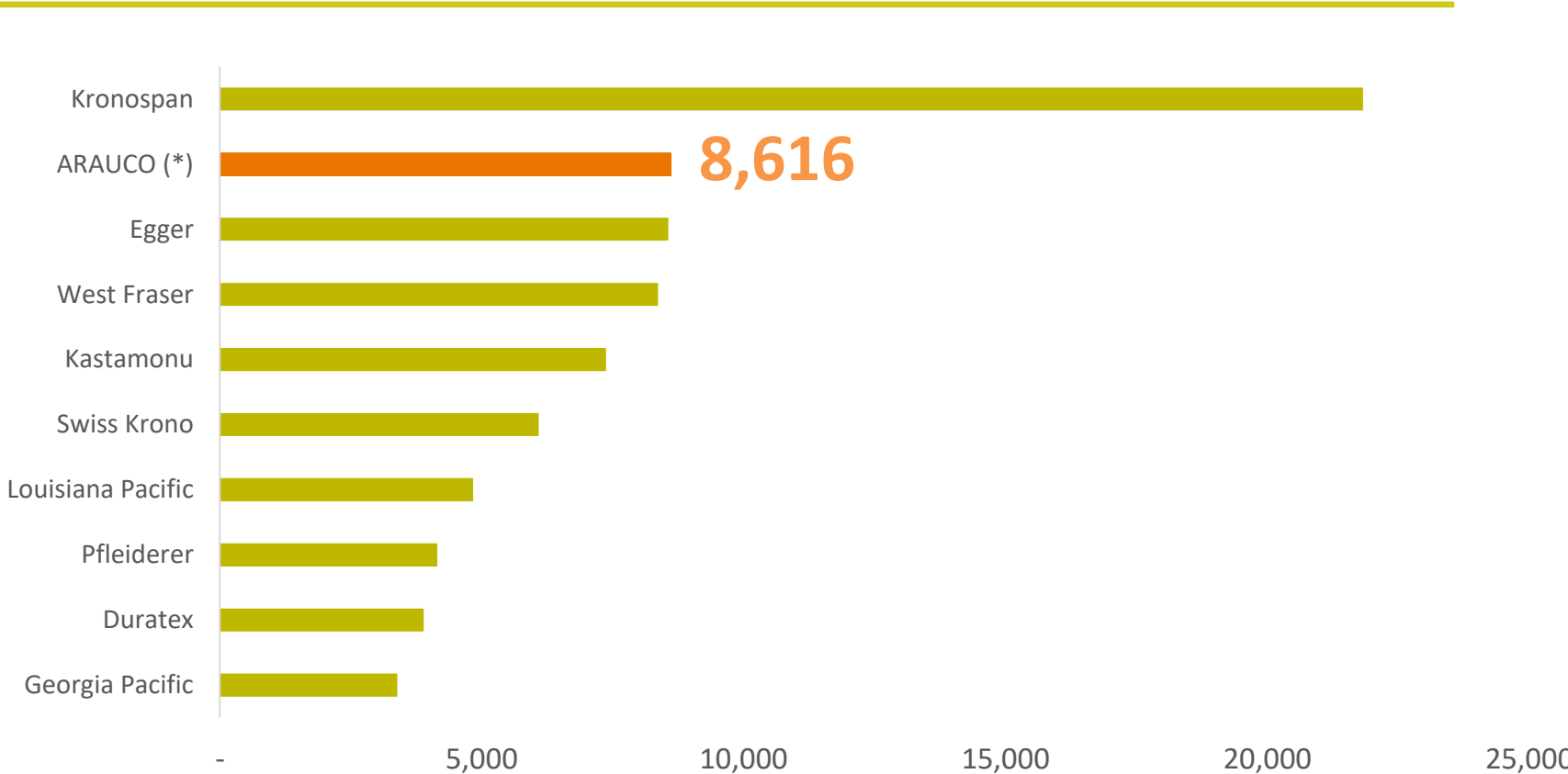
MARKET PULP CAPACITY (THOUSAND TONNES)

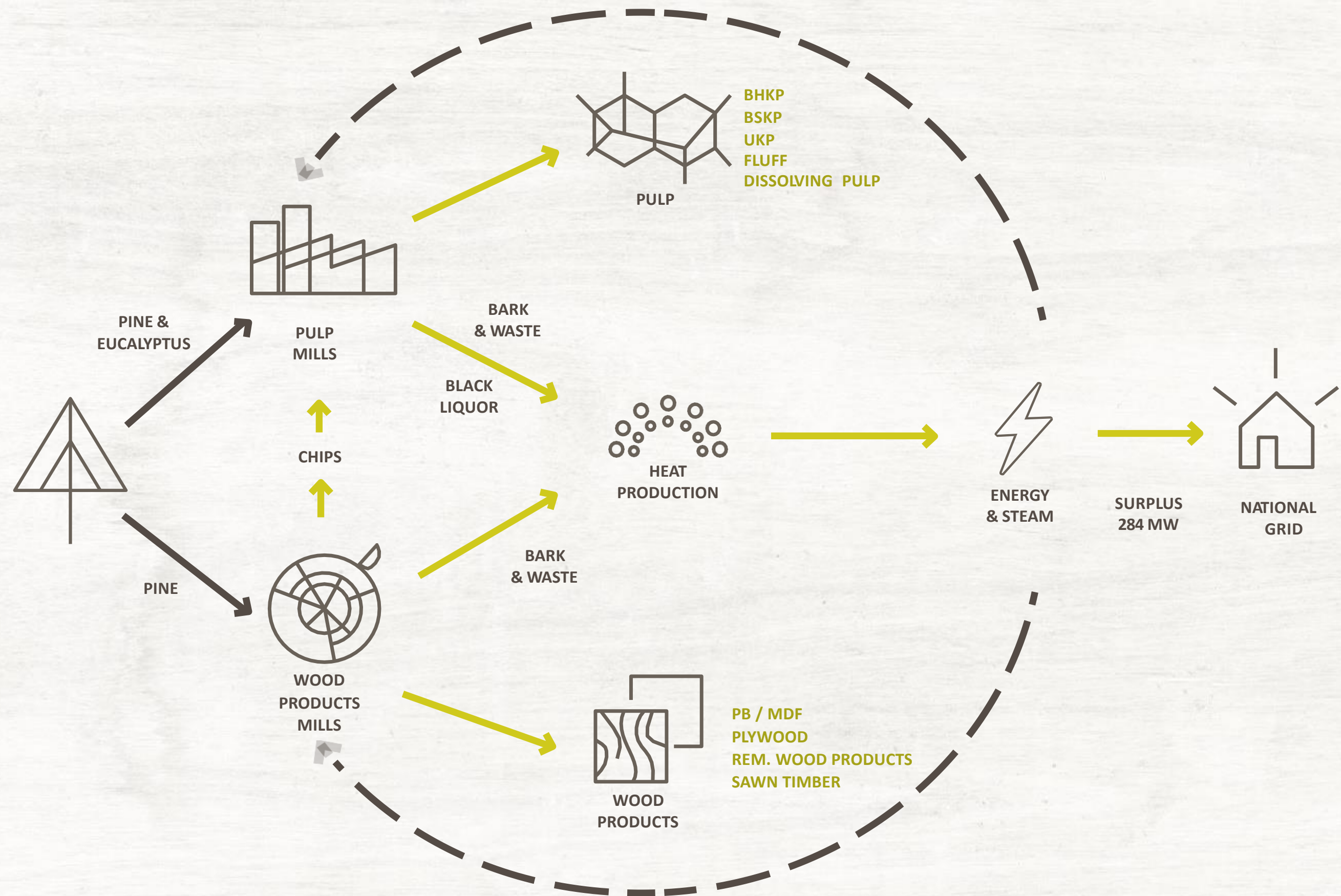


#2

**IN PANEL
CAPACITY IN
THE WORLD**

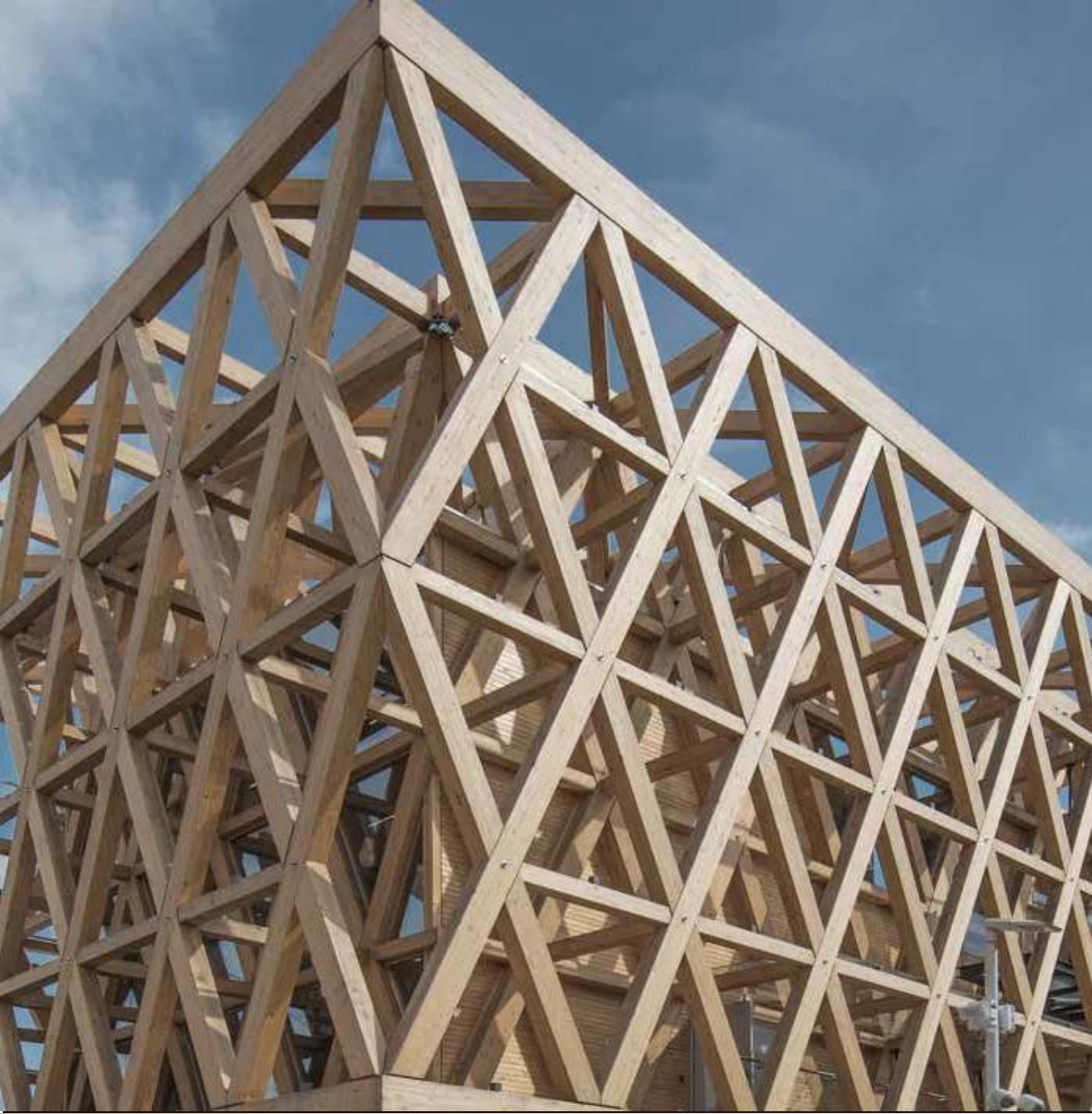
WORLD PANELS CAPACITY (THOUSAND m³)**





MAXIMIZING THE VALUE OF OUR FOREST



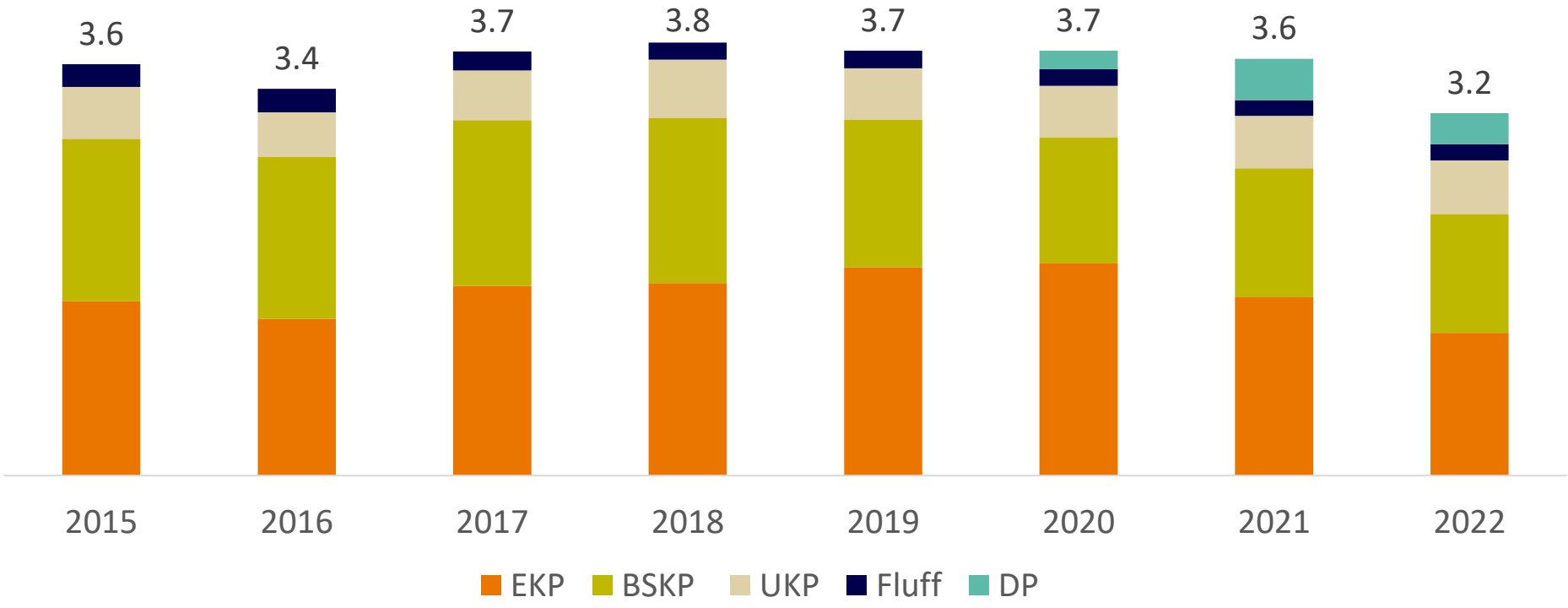


**BUSINESS
SEGMENTS**

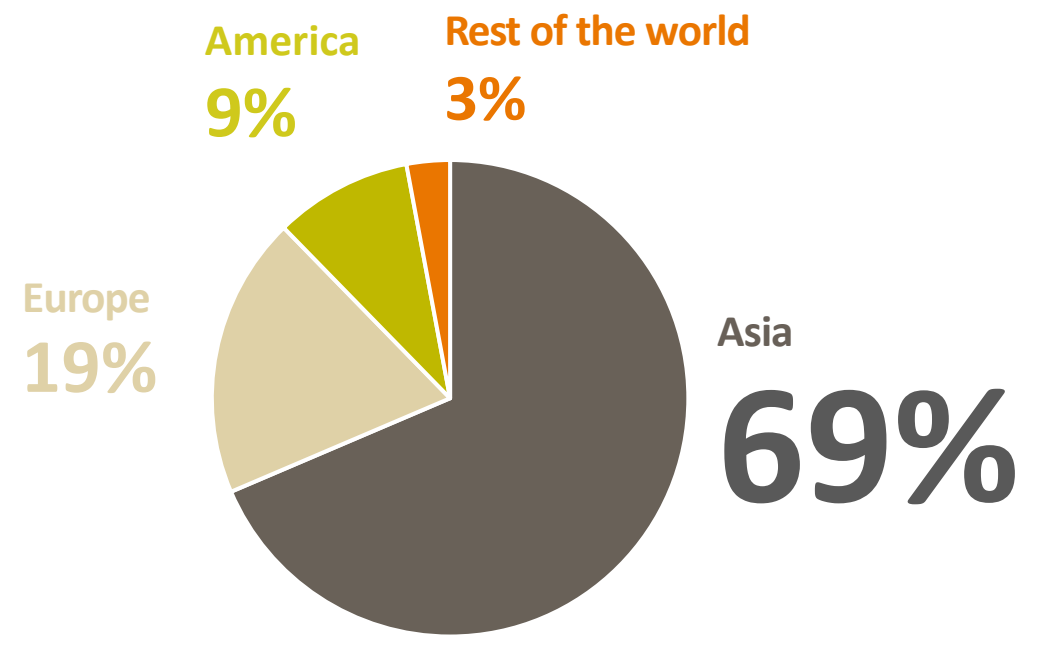
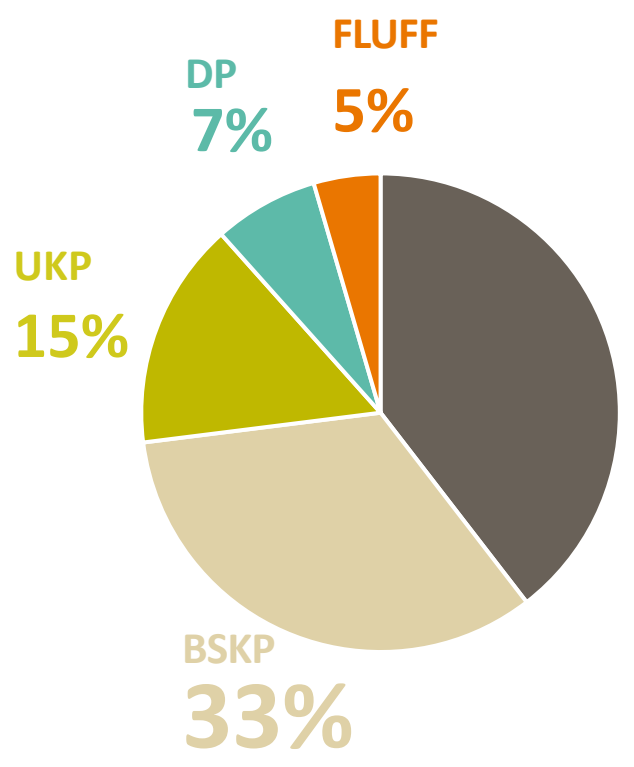


PRODUCTION

million tonnes



SALES VOLUME: 3.2 million tonnes



PULP BUSINESS

PULP SALES



MUS

\$2,888

Energy sales not included
As of December 2022

BHKP
Bleached Hardwood Kraft Pulp

BSKP
Bleached Softwood Kraft Pulp

UKP
Unbleached Kraft Pulp

FLUFF

DP
Dissolving Pulp

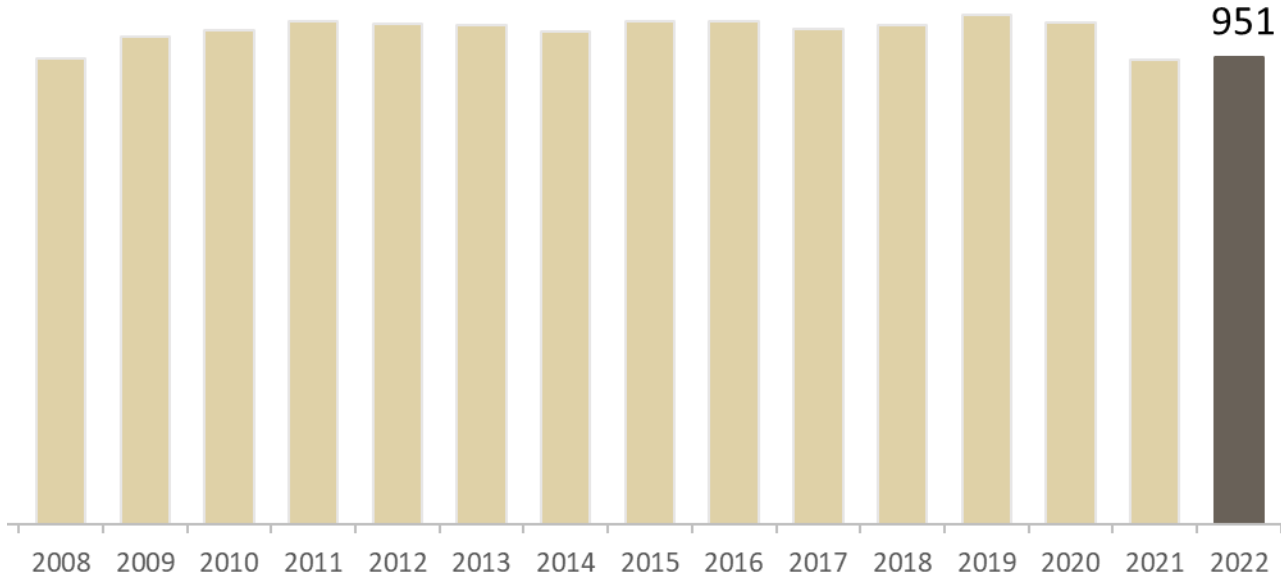
**PULP
BUSINESS**

**FORESTRY
OPERATIONS**

TOTAL PLANTATIONS

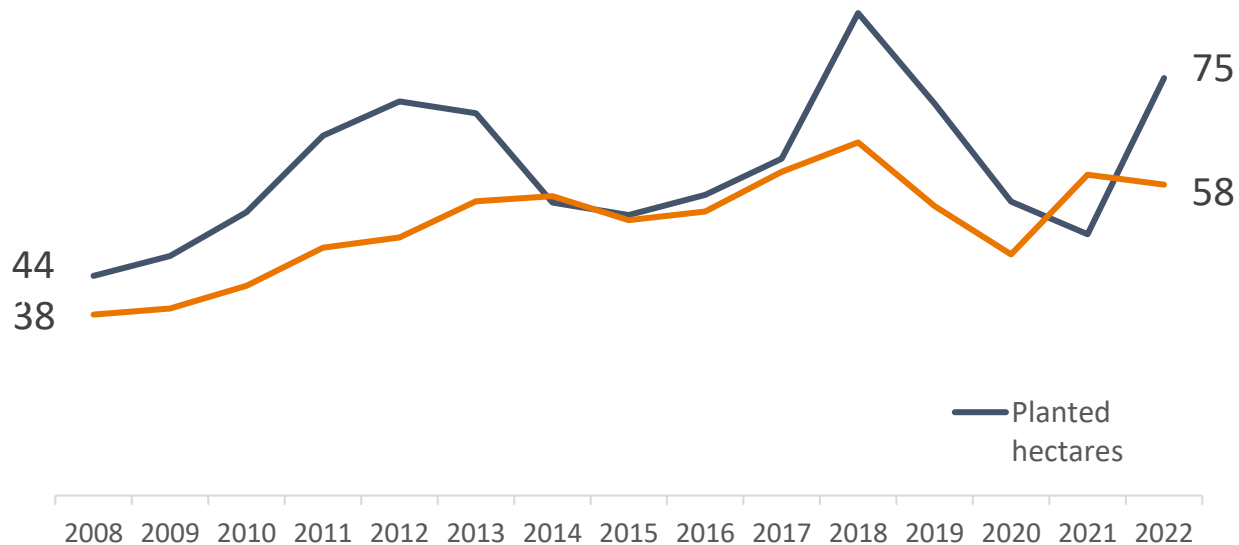
Includes plantations in Chile, Argentina, Brazil and Uruguay

In thousand hectares



PLANTING AND HARVESTING

In thousand hectares



1.7* MILLION HECTARES OWNED

951 THOUSAND HECTARES PLANTED

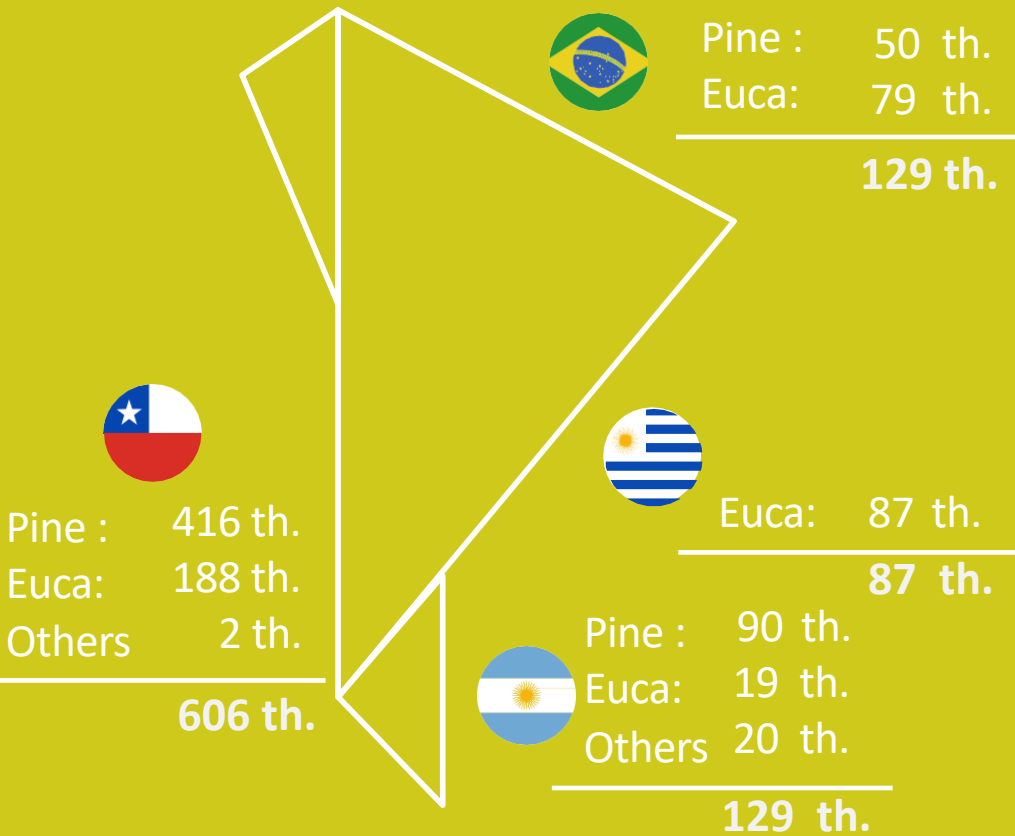
556 TH OF PINE

373 TH OF EUCA

22 TH OTHERS

(*) includes 492 th. hectares of native forest plantations. As of December 2022

HECTARES PLANTED



ENVIROMENTAL CERTIFICATIONS

Our forests plantations have international certification in Forestry Management and Chain of Custody

For detailed information about each certification, you can visit our web site www.arauco.com

BIOFOREST RESEARCH AND DEVELOPMENT

Bioforest was formed in 1990 by ARAUCO and one of the achievements has been the increase in the plantation yields by 40%.



50+
RESEARCHERS

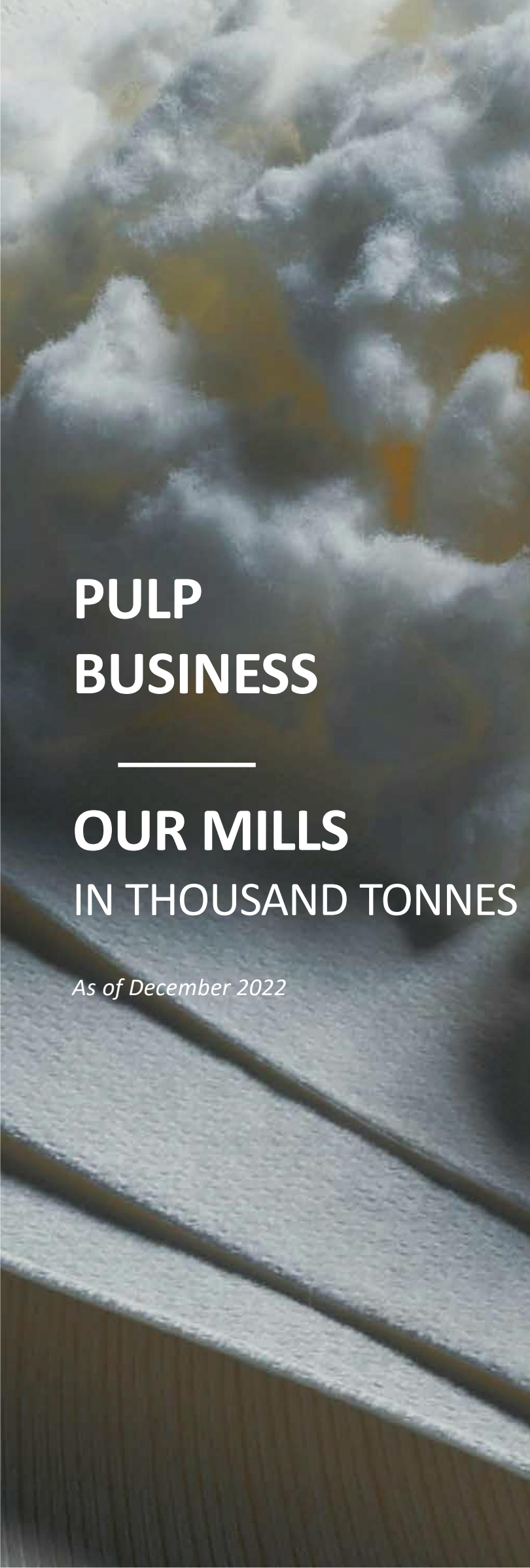
work in order to develop and apply the best technologies, maximizing our forestry and industrial resources.

Bioforest has a wide participation in local and international organizations that are leaders in the forestry-industrial scientific knowledge.

In addition, Bioforest aims to fulfill the environmental objectives for the protection and conservation of biodiversity present in our native forests.

**PULP
BUSINESS**

**FORESTRY
OPERATIONS**



PULP BUSINESS

OUR MILLS IN THOUSAND TONNES

As of December 2022

LICANCEL

160
UKP



NUEVA
ALDEA

520 BHKP
520 BSKP



arauco

MONTES DEL PLATA
1,420 BHKP

ARAUCO owns 50%



CONSTITUCIÓN

355
UKP



ESPERANZA

350 FLUFF or BSKP

Swing mill



ARAUCO MILL

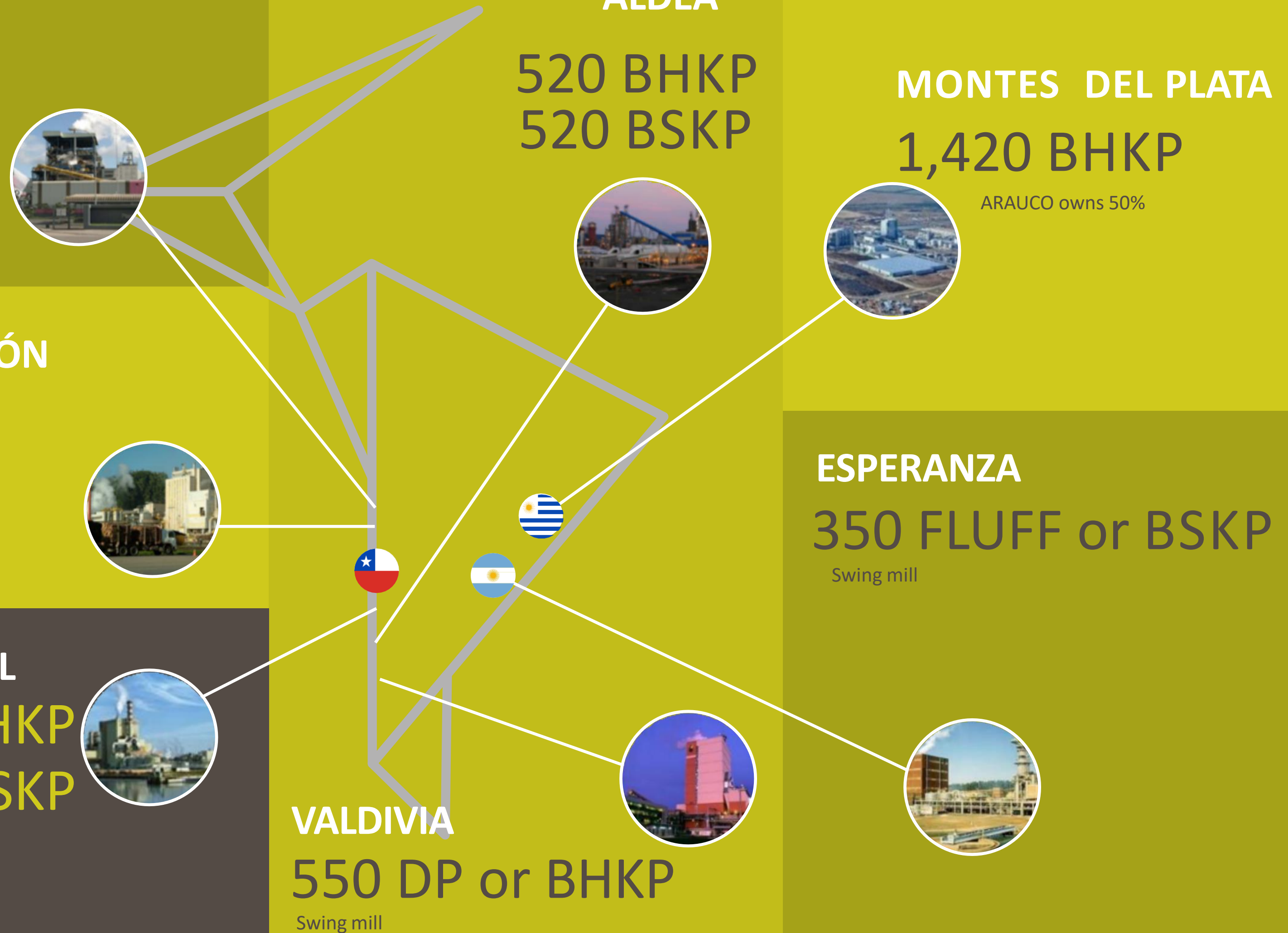
1,560 BHKP
510 BSKP



VALDIVIA

550 DP or BHKP

Swing mill



1. LOGISTIC EFFICIENCY

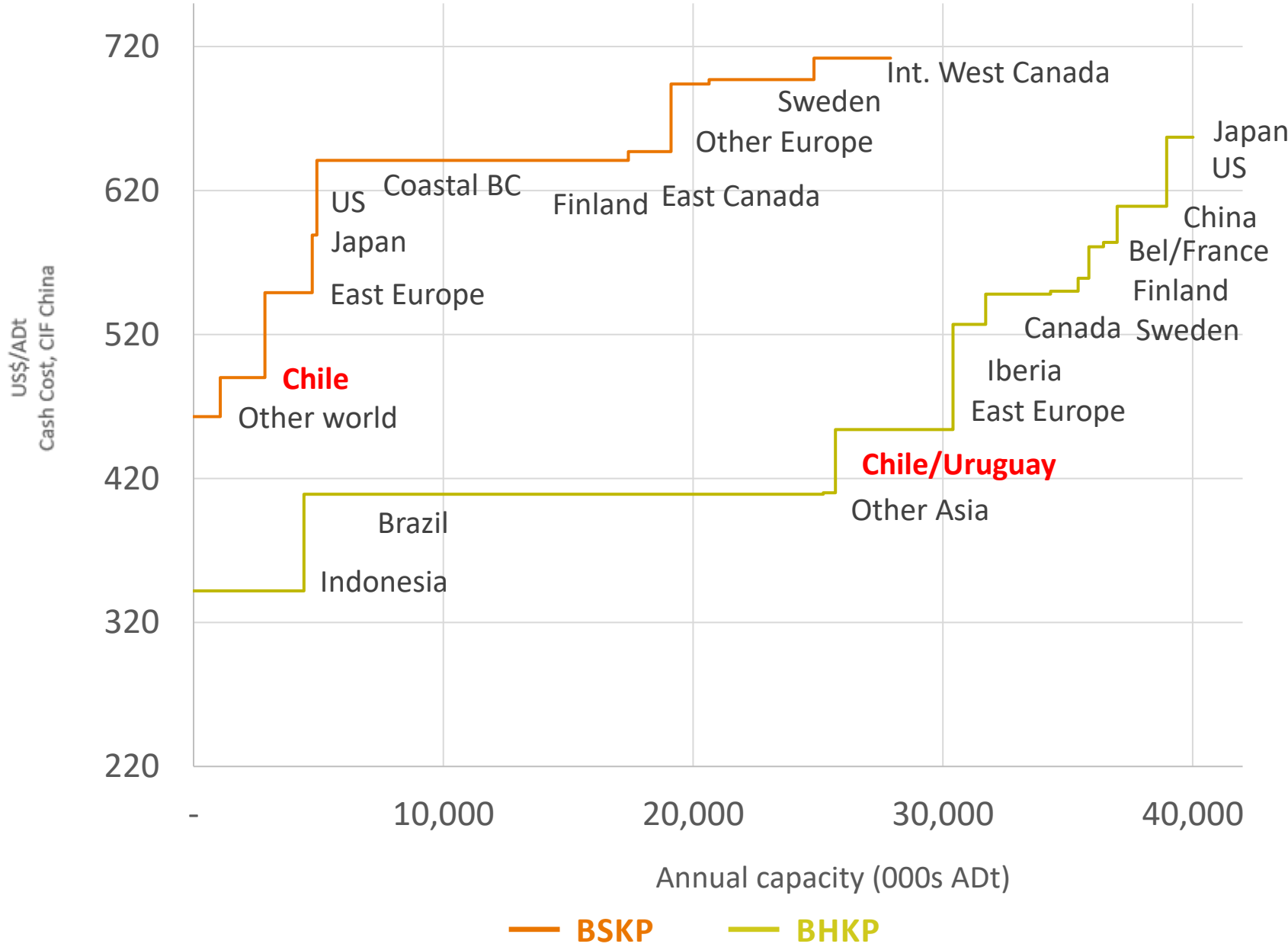


AVERAGE DISTANCES (km) FROM

FORESTS TO MILLS		MILLS TO PORTS	
CHILE	> 85	LICANCEL	> 420
ARGENTINA	> 80	CONSTITUCIÓN	> 316
URUGUAY	> 282	NUEVA ALDEA	> 63
		ARAUCO	> 35
		VALDIVIA	> 301
		ALTO PARANÁ	> 1.200
		MONTES DEL PLATA	> 0
		WEIGHTED AVG.	> 149⁽¹⁾

Source: ARAUCO.
 (1) Calculated using sales volume for 2022.

2. COST ADVANTAGES



Source: Hawkins Wright.
 Other world includes Argentina, China and Oceania.

PULP BUSINESS

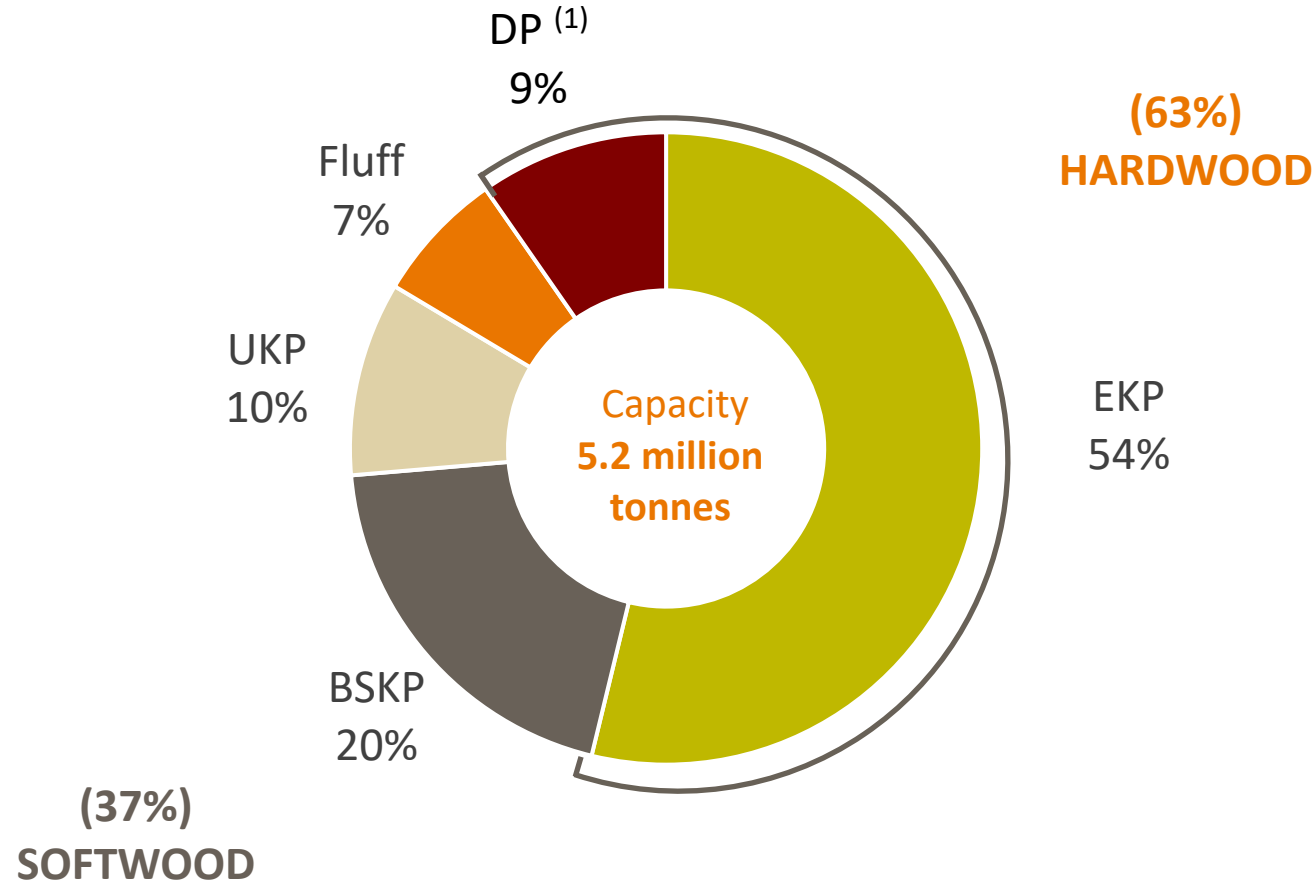
COMPETITIVE ADVANTAGES

As of December 2022

3. PRODUCT DIVERSIFICATION

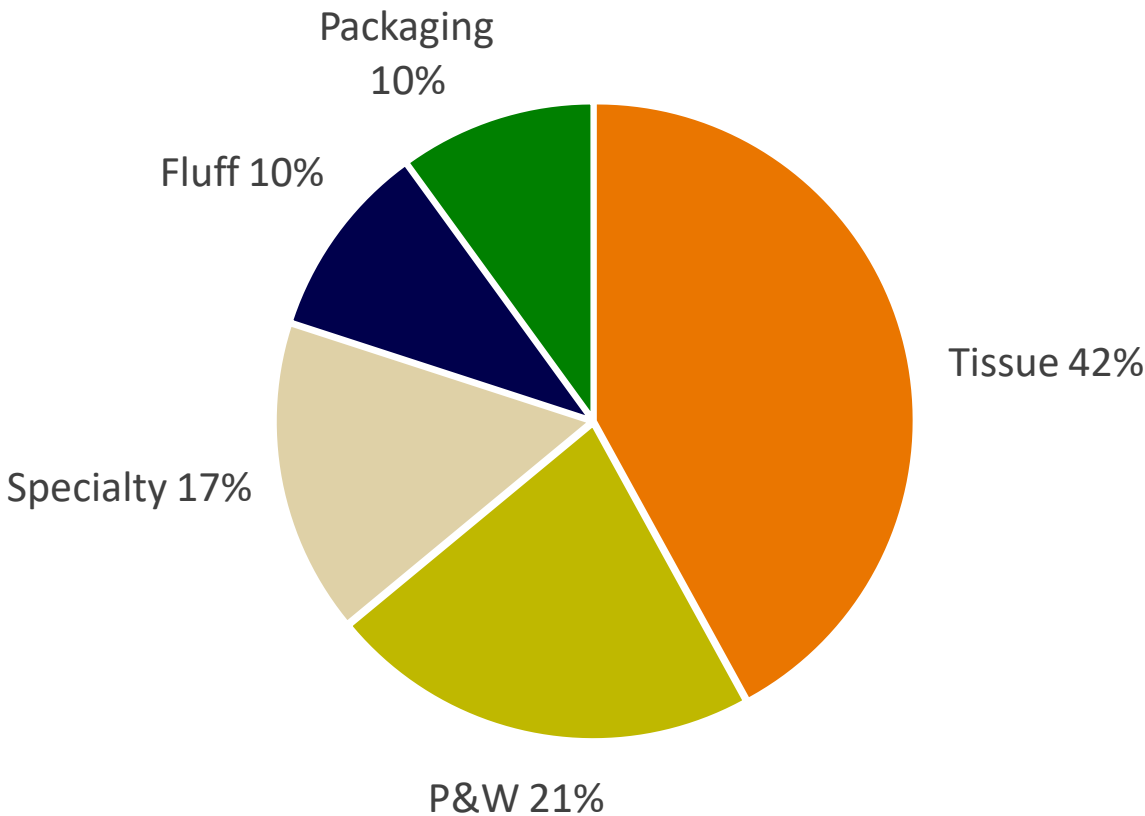
PULP BUSINESS
COMPETITIVE ADVANTAGES

As of December 2022



Source: ARAUCO.
(1) Dissolving Pulp
The Valdivia mill will keep the ability to switch from producing dissolving pulp to paper grade (BHKP).

BCP SHIPMENT BY END-USE, 2022 ESTIMATE (2)



(2) Source: Hawkins Wright.
BCP: Bleached Chemical Pulp, which includes all bleached kraft pulp (and not unbleached) and sulphite Pulp.



REVENUES

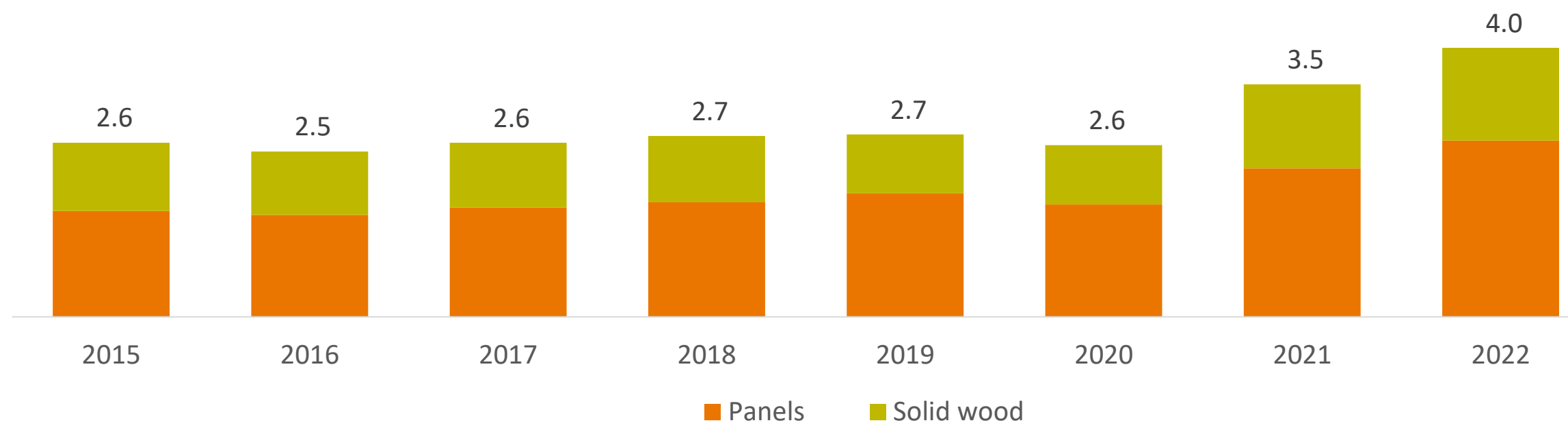
MUS
\$4,044

Energy sales not included
As of December 2022



SALES
EVOLUTION

US\$ billion



SUBDIVISIONS

PANELS



SOLID
WOOD



WOOD
PRODUCTS
BUSINESS:
PANELS

PANELS
SALES

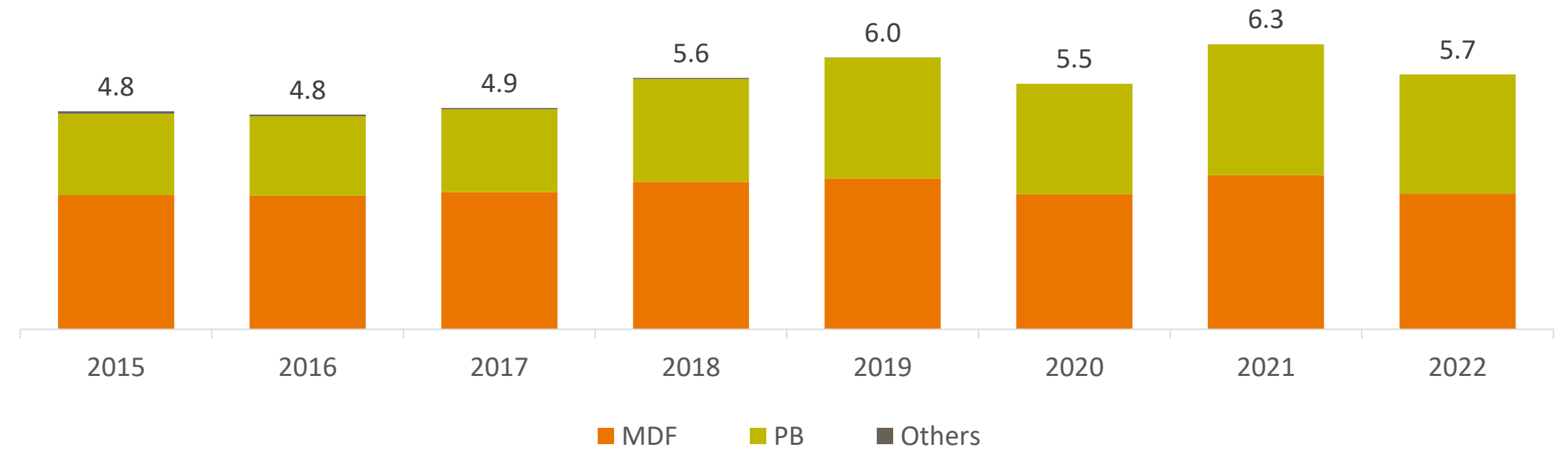
MUS
\$2,651

Energy sales not included
As of December 2022.

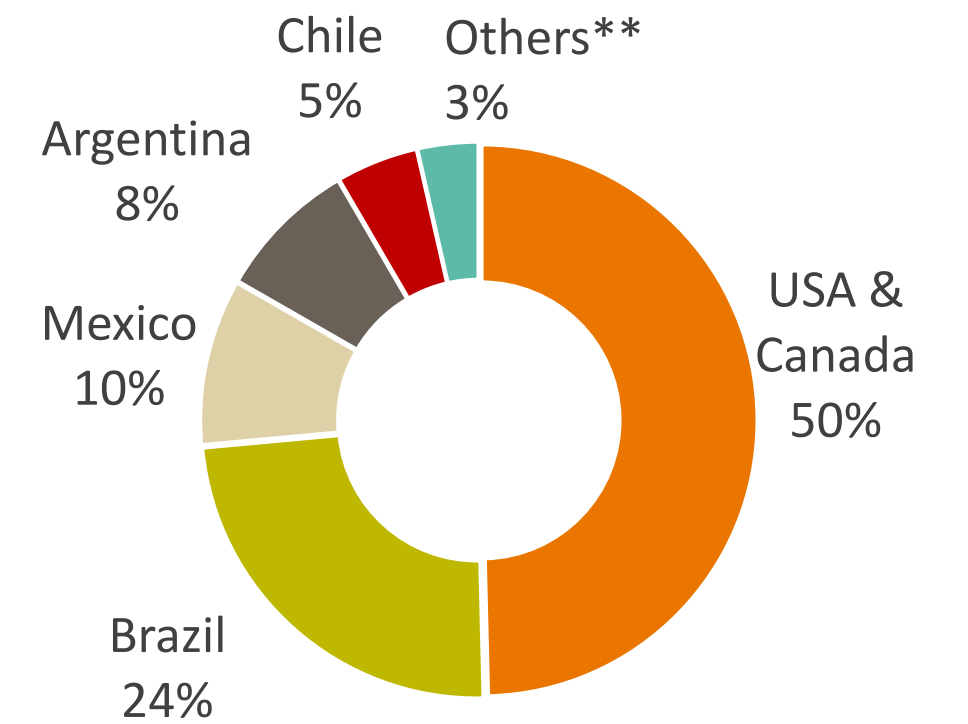
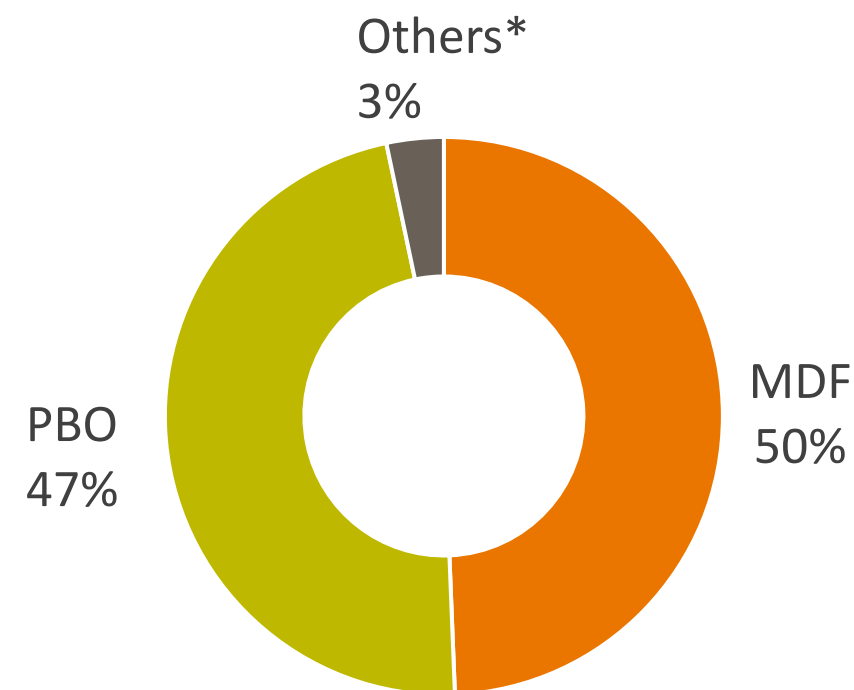
Does not include Sonae Arauco volumes
*OSB, HB, Retail and Composite panels
** EMEA, Asia, Oceania and Rest of Latam

PRODUCTION

million m³



SALES VOLUME: 5.5 MILLION M³



WOOD
PRODUCTS
BUSINESS :
SOLID WOOD

SOLID
WOOD
SALES

MUS
\$1,393

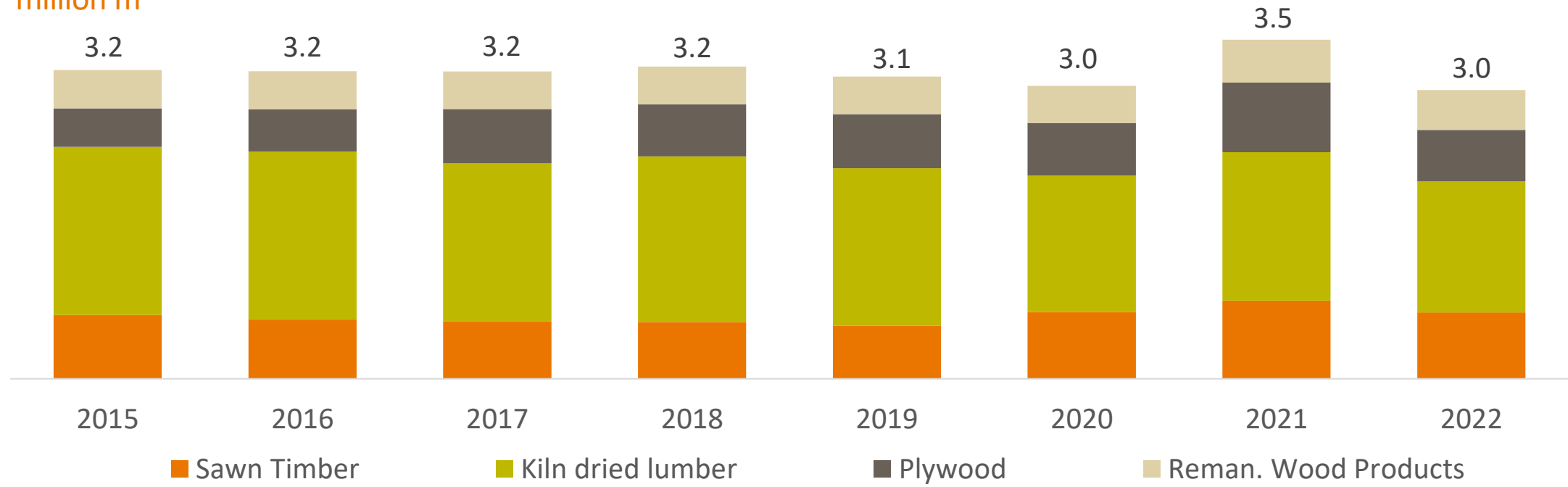
Energy sales not included
As of December 2022



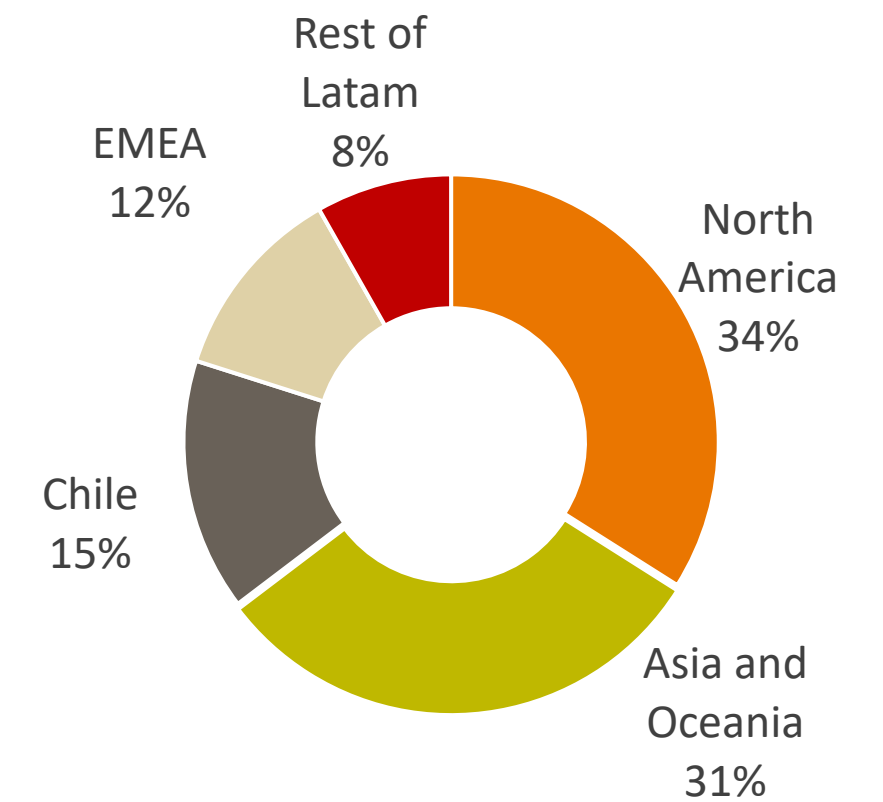
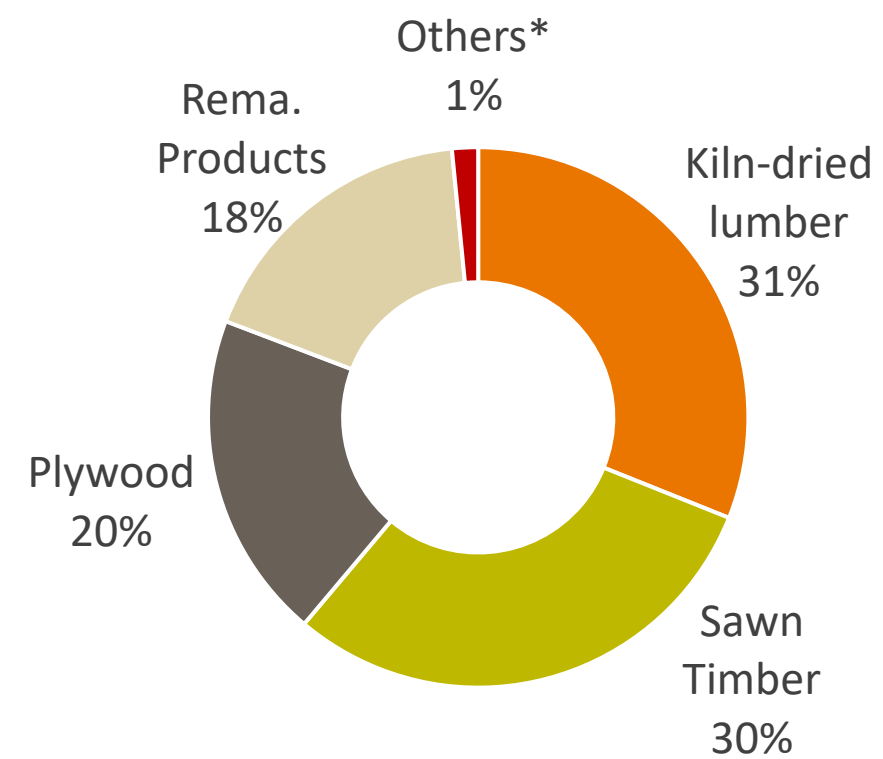
Sonae Arauco's volume not included
* Pallets

PRODUCTION

million m³


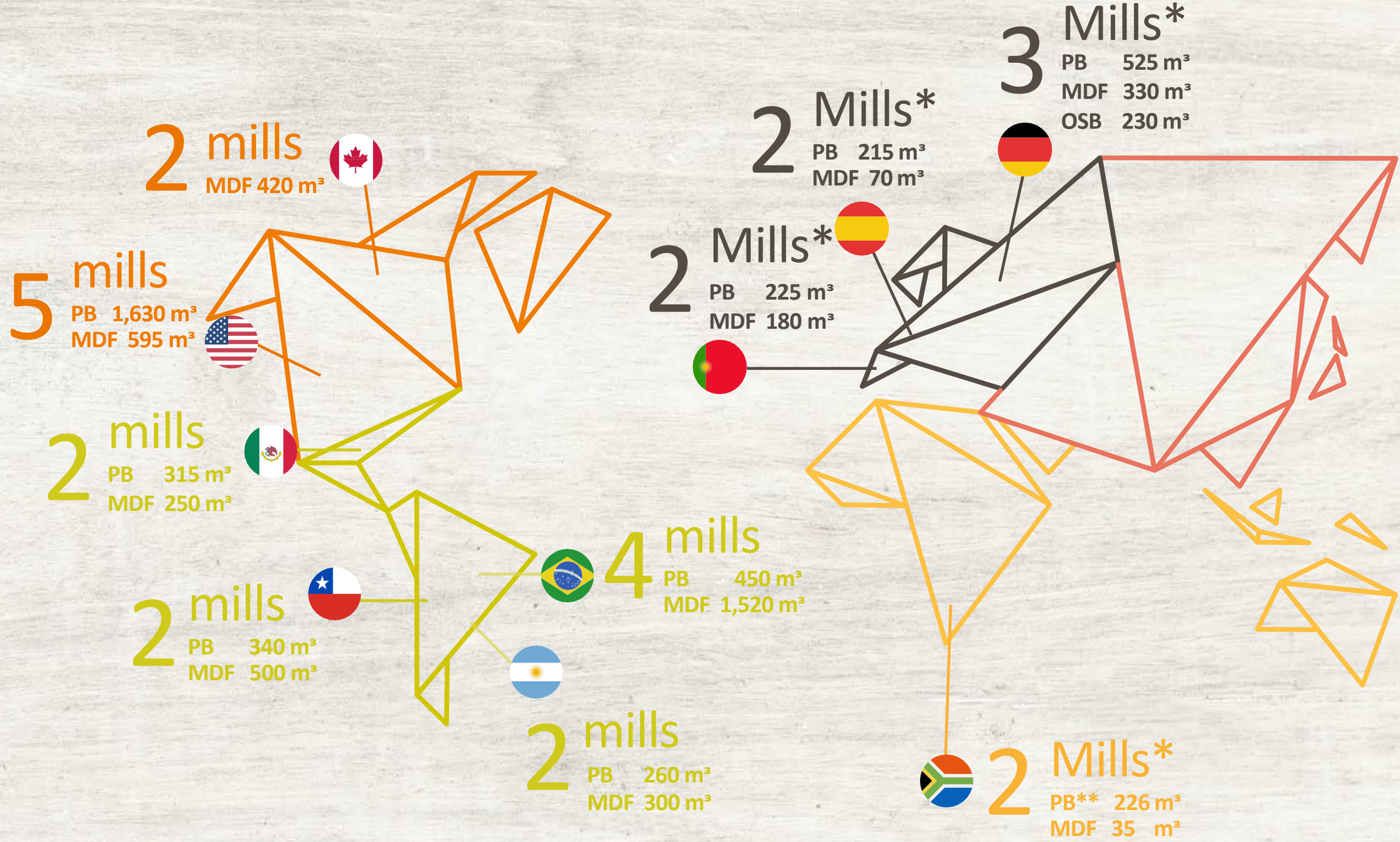


SALES VOLUME: 2.7 MILLION M³



**PANELS
OUR
MILLS**

**IN
THOUSANDS**
As of December 2022

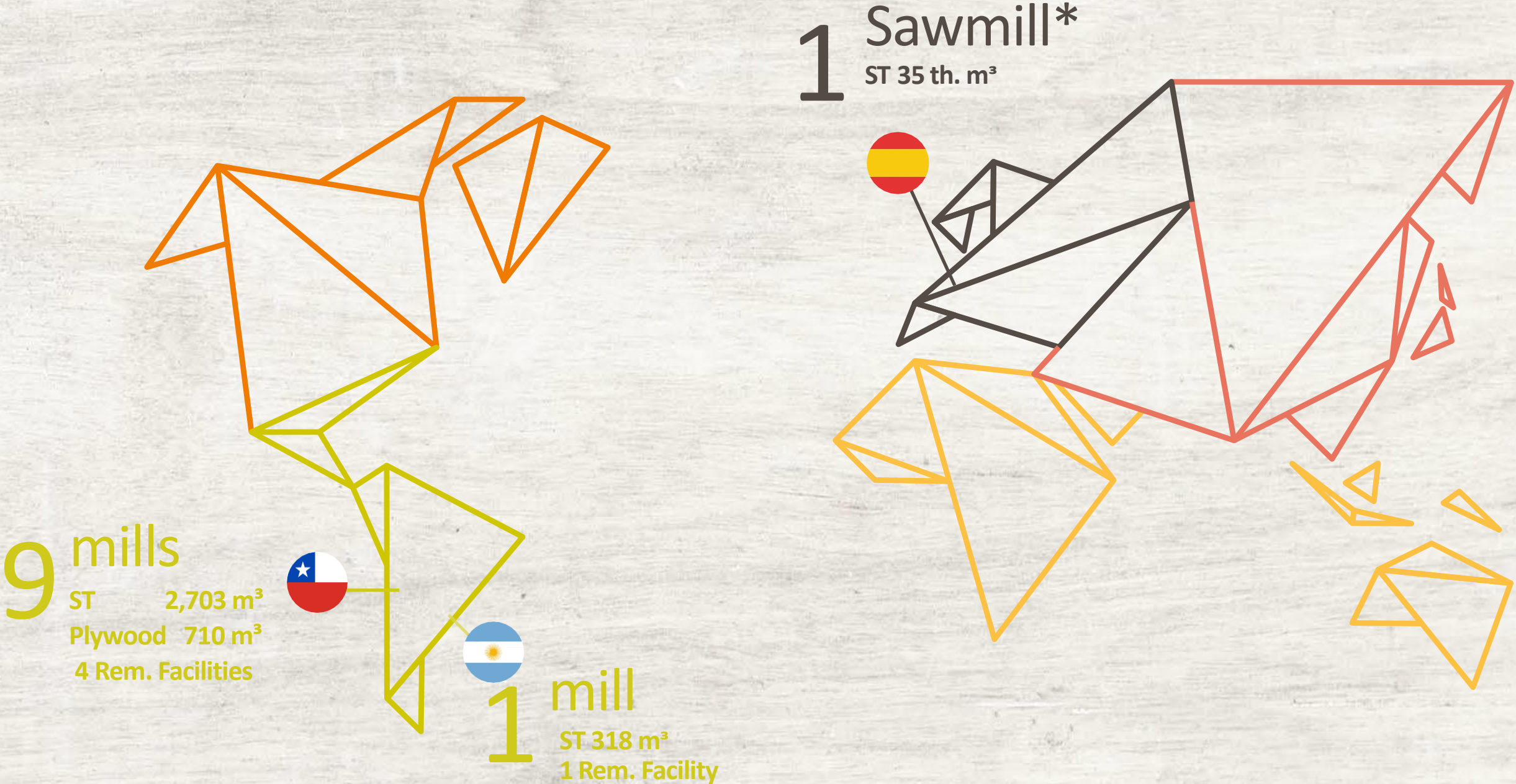
PB: Particle Board
MDF: Medium Density Fiberboard
OSB: Oriented Strand Board

*Arauco owns 50% of Sonae Arauco
**One PB mill in South Africa is currently shut down

SOLID
WOOD
OUR
MILLS

IN
THOUSANDS

As of December 2022



ST: Sawn Timber
Rem: Remanufactured Wood Products

As of December 2022
*Arauco owns 50% of Sonae Arauco

ENERGY COMPLEMENTARY OPERATIONS

REVENUES

MUS
\$90

As of December 2022



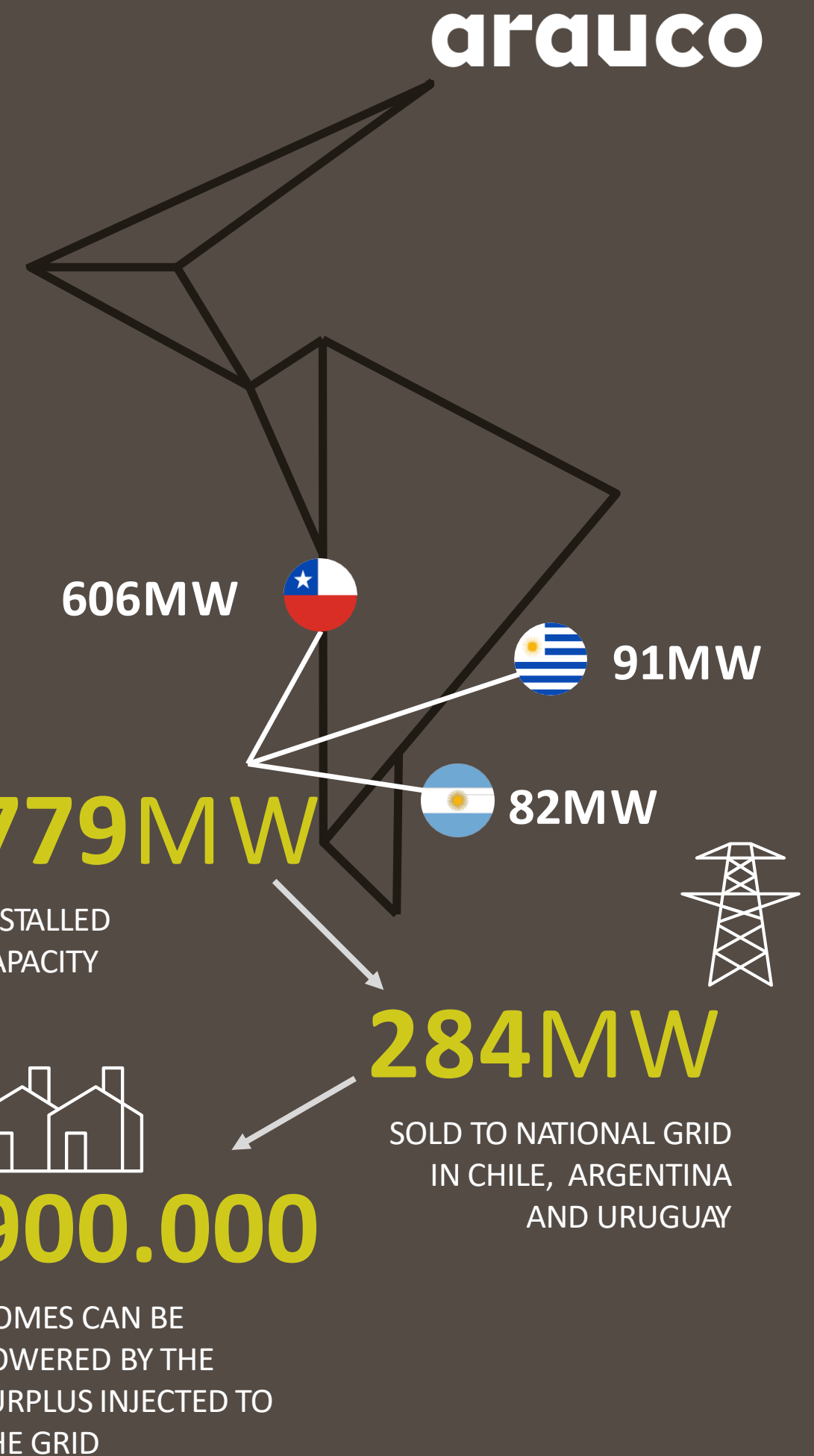
HIGHLIGHTS

Arauco generates renewable energy from forestry biomass and uses it in the production processes.

In Chile, Argentina and Uruguay, we are self-sufficient in net electricity consumption and we sell the surplus to the local grid.

5 cogeneration plants in Chile and 1 plant in Uruguay are registered under the Kyoto Protocol Clean Development Mechanism (CDM).

We expect MAPA will generate an additional surplus of 142MW available for the national grid.

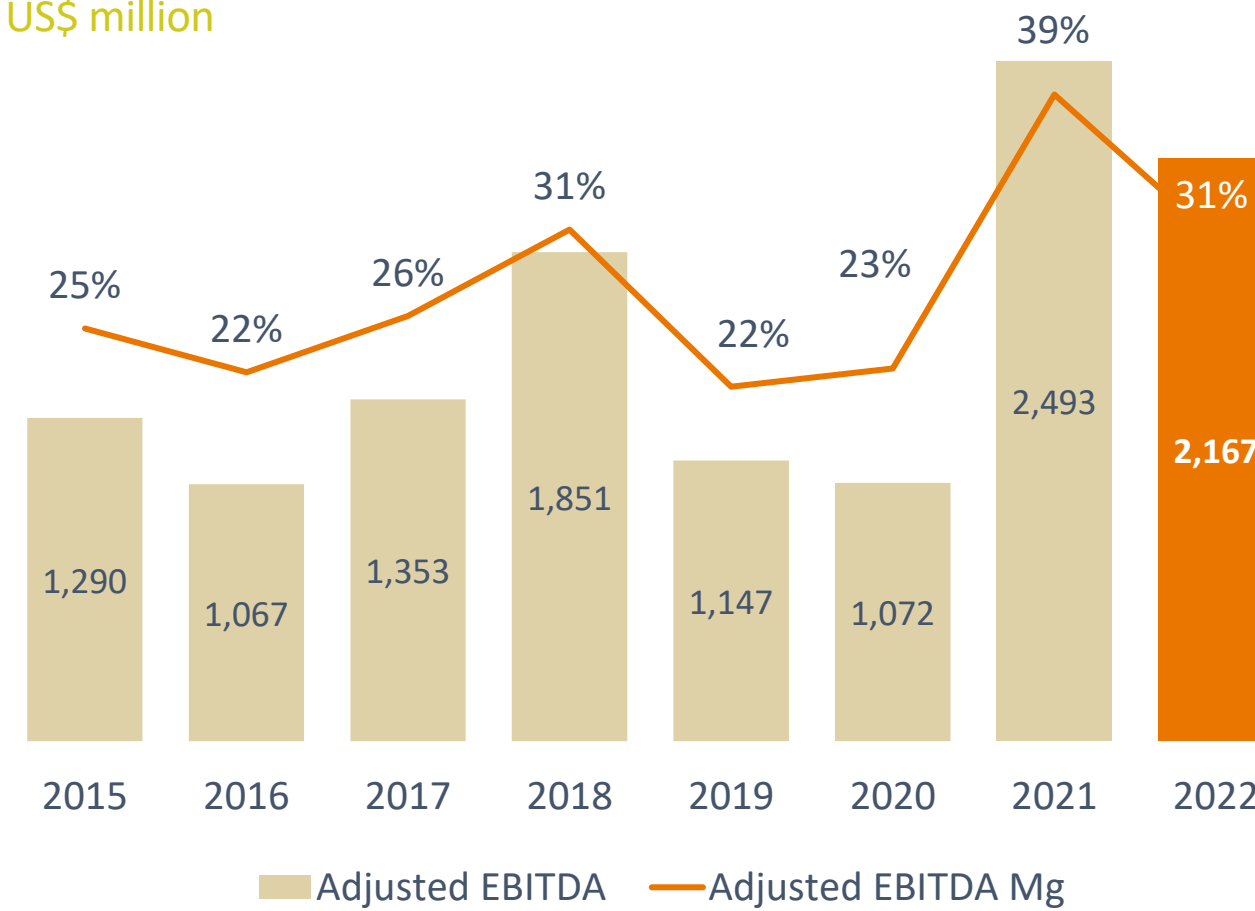


MAIN FIGURES

As of December 2022

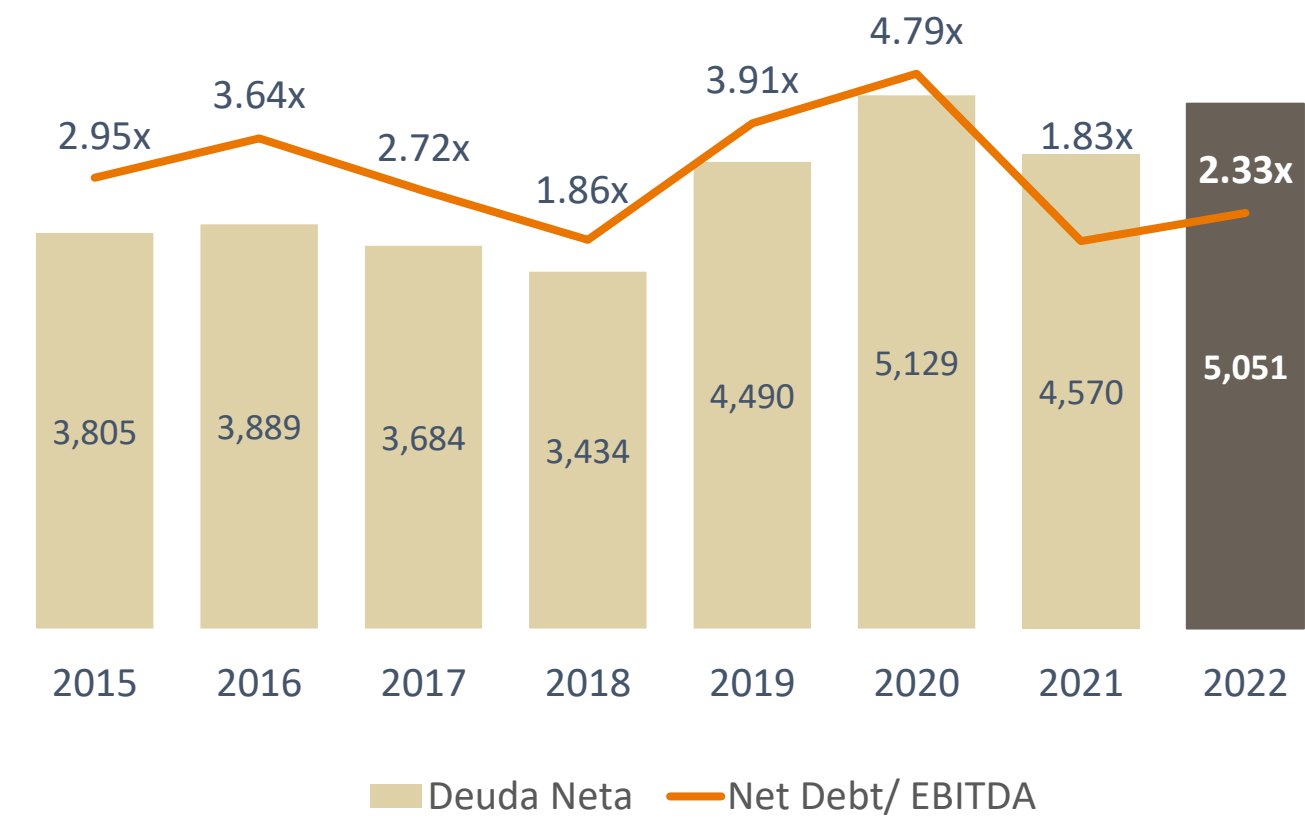
ADJUSTED EBITDA

US\$ million



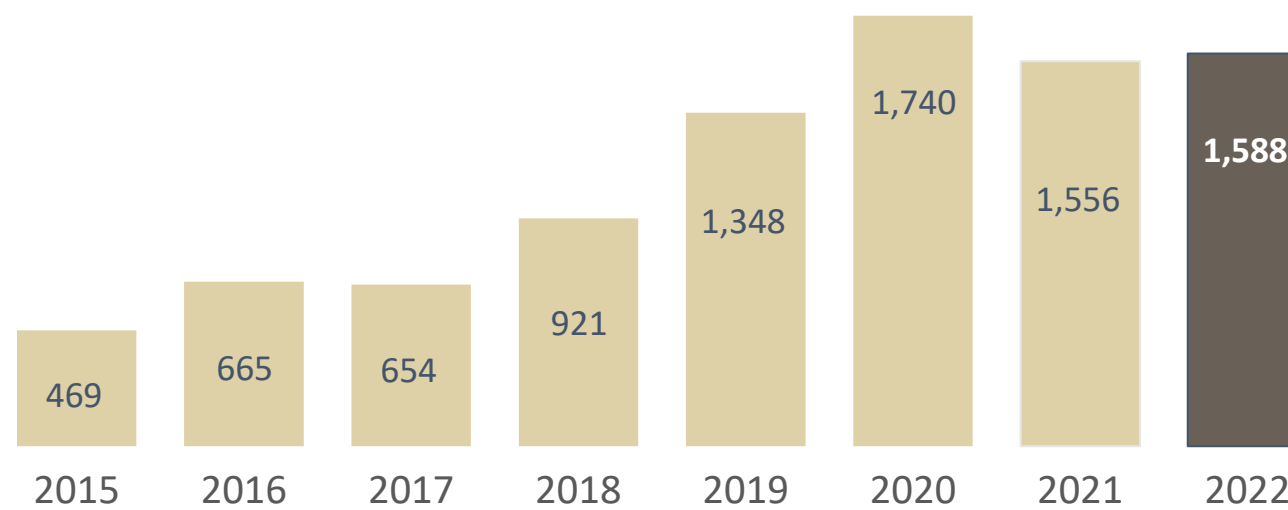
NET DEBT

US\$ million



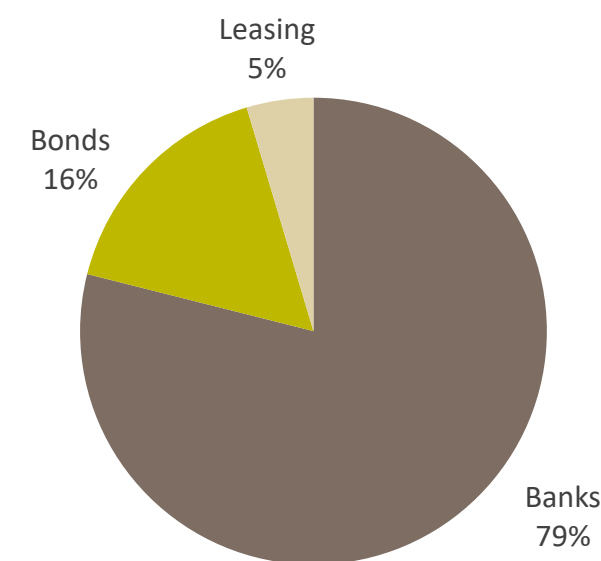
CAPEX

US\$ million

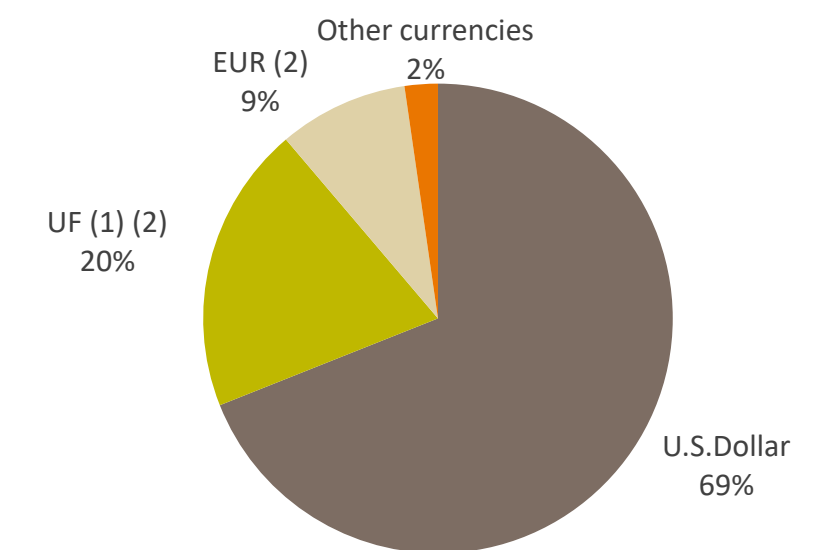


DEBT BREAKDOWN

by Instrument



by Currency



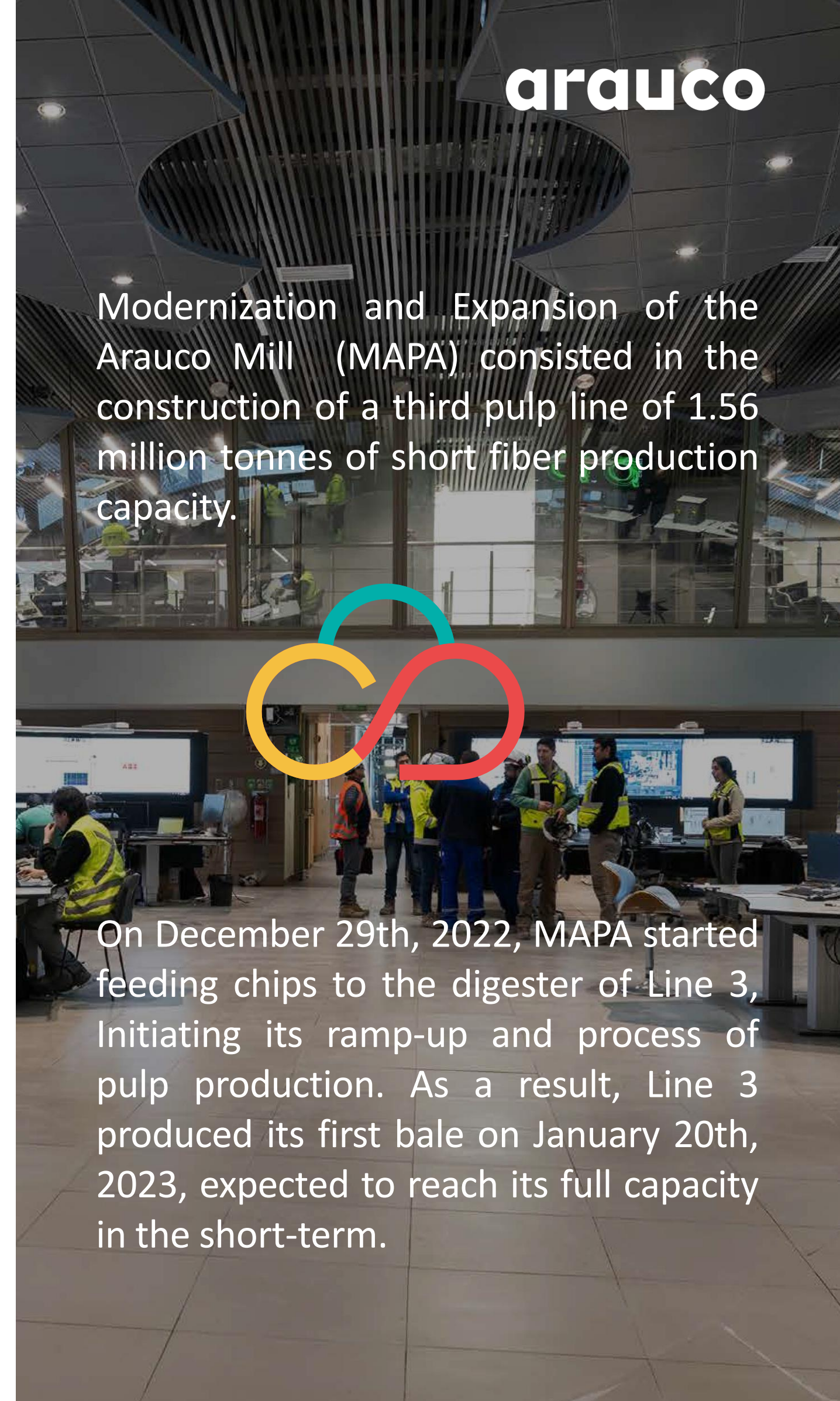
(1) UF is a Chilean monetary unit indexed to inflation.
 (2) Swapped to USD

line 3 | MAPA

The investment for this project was approximately

US\$2.9 billion

The Project also considers the shut down of Arauco's line 1 of 290 th. tonnes of short fiber pulp (done on January 3rd 2022), and the construction of a cogeneration plant that we expect will generate a surplus of **142 MW** available for the national grid.

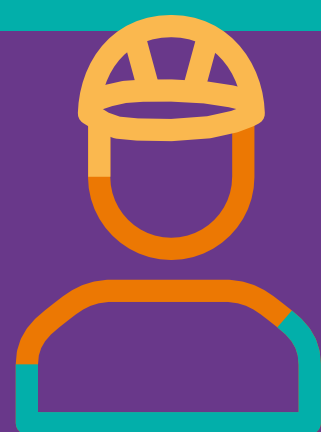
The background of the right-hand page is a photograph of the interior of the Arauco Mill (MAPA). It shows a large, modern industrial space with a high ceiling, glass railings, and workers in safety vests. A large, stylized logo is overlaid on the image. The logo is composed of three interlocking loops in teal, yellow, and red colors.

Modernization and Expansion of the Arauco Mill (MAPA) consisted in the construction of a third pulp line of 1.56 million tonnes of short fiber production capacity.

On December 29th, 2022, MAPA started feeding chips to the digester of Line 3, Initiating its ramp-up and process of pulp production. As a result, Line 3 produced its first bale on January 20th, 2023, expected to reach its full capacity in the short-term.

A vertical teal and purple banner is located on the left side of the image. It contains white text and a yellow and orange icon of a hard hat.

MAPA
NEW PULP
LINE &
COGENERATION
PLANT
AT ARAUCO
MILL



ESG

ARAUCO WAS THE FIRST
LATIN AMERICAN FORESTRY
COMPANY TO ISSUE
SUSTAINABLE BONDS IN

OCTOBER
2019



WE ARE CARBON
NEUTRAL SINCE
2020



ARAUCO ATTENDED
COP27 IN
NOVEMBER 2022
AND COMMITTED
TO BEING

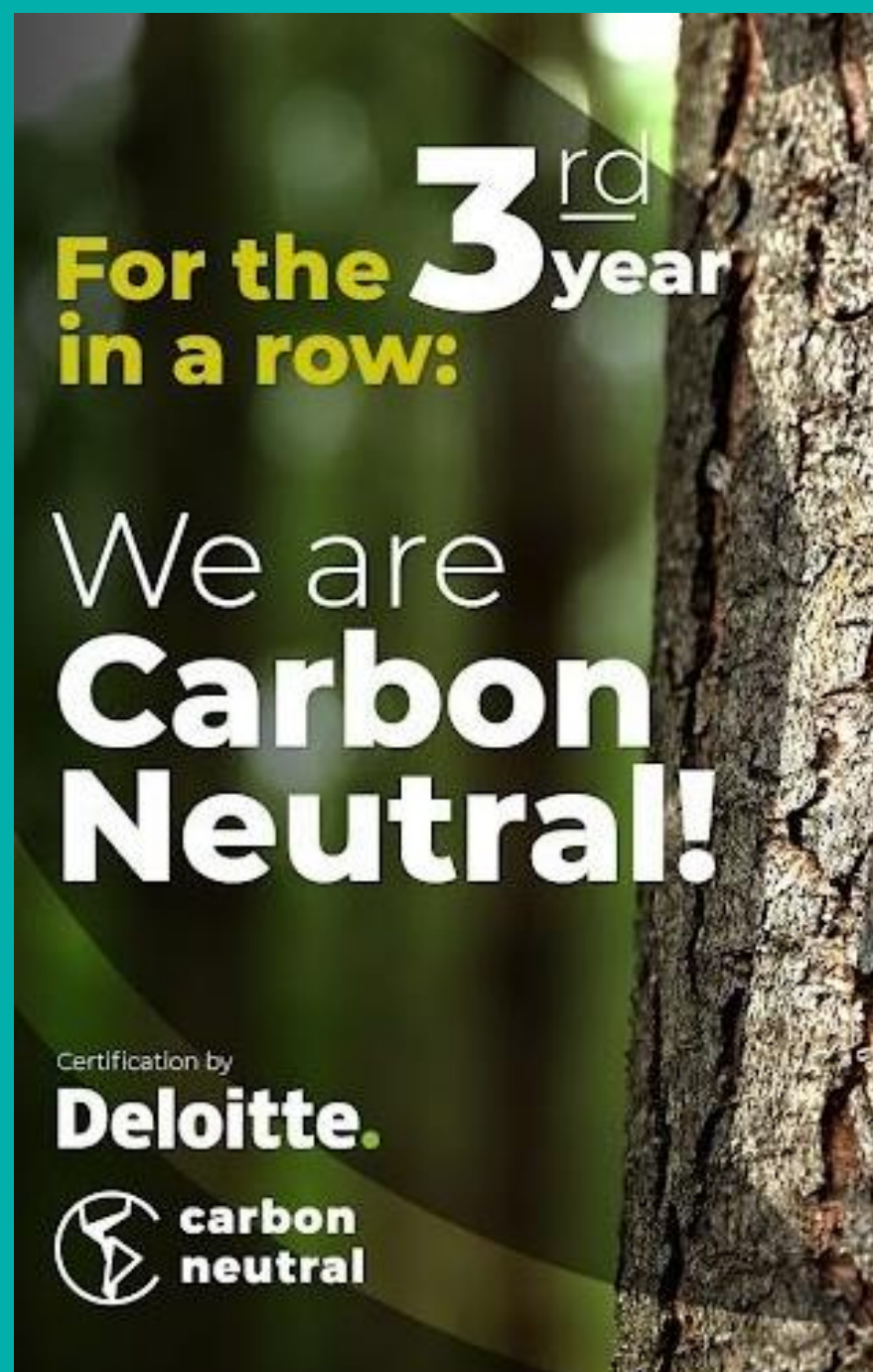
NATURE
NET
POSITIVE.

arauco

SUSTAINABILITY
REPORT 2022

IN APRIL, WE
WILL PUBLISH OUR SUSTAINABILITY
REPORT, AVAILABLE IN ENGLISH,
SPANISH AND PORTUGUESE

<https://www.arauco.cl/en/sostenibilidad/reportes-de-sostenibilidad/>

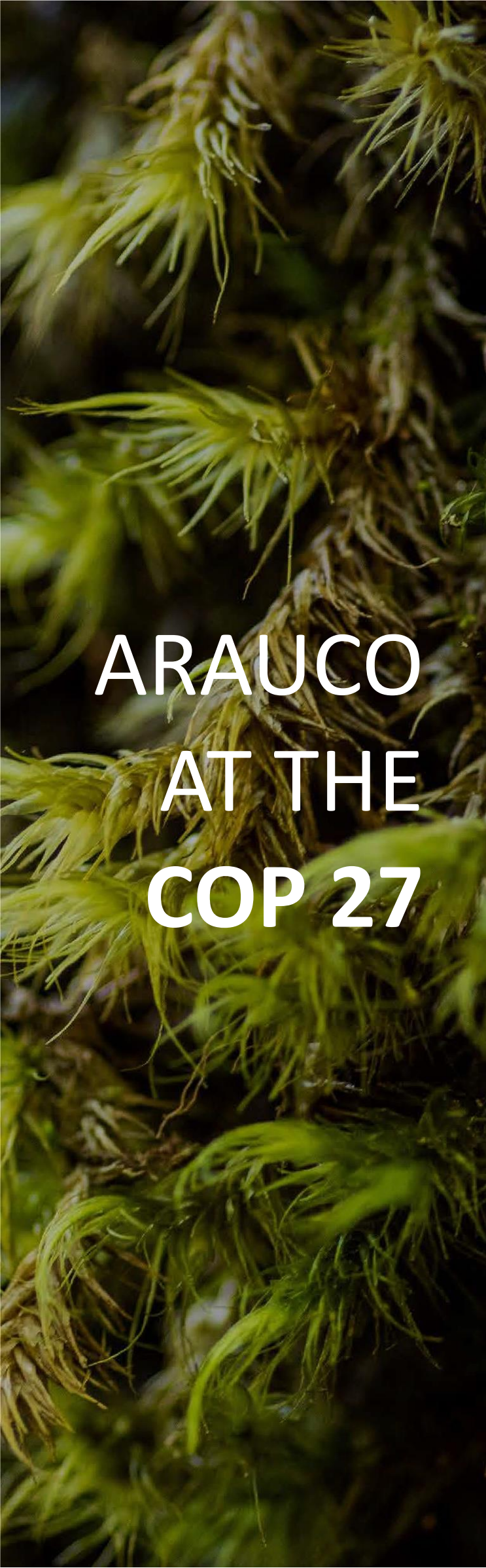


Deloitte officially validated our carbon neutrality in 2020 for 2018, in 2021 for 2019 and in 2022 for 2020 (Method applied in accordance with the Deloitte Neutrality Protocol guidelines).

Price Waterhouse Coopers audited the entire estimation process of captures and storage in forestry products.

ARAUCO was the first company to successfully apply this protocol.





ARAUCO
AT THE
COP 27

BECOMING
NATURE
NET

POSITIVE!

Arauco is initiating an ambitious plan to measure the natural capital related to our operation, to become **NATURE NET POSITIVE**. Our approach on this matter is based on three key dimensions:

1
WATER
MANAGEMENT

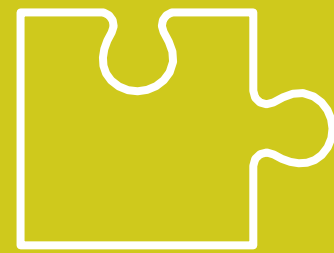
2
BIODIVERSITY
CONSERVATION

3
CO₂ ATMOSPHERE
REDUCTION

arauco

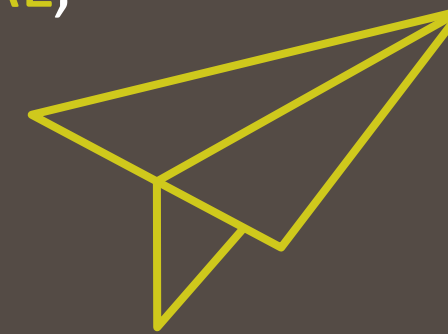


TAKEAWAYS



ARAUCO HAS CONTINUOUSLY SHOWN STRONG FINANCIAL RESULTS ALONG WITH BEING AN INVESTMENT GRADE COMPANY DESPITE MARKET CHALLENGES.

WE CONTINUE TO EXPAND GLOBALLY, FINDING NEW CHALLENGES TO MAXIMIZE THE COMPANY'S VALUE IN A SOCIAL, ENVIRONMENTAL, AND ECONOMICAL RESPONSIBLE WAY.



AS A GLOBAL COMPANY WE STRIVE TO CONTINUE AS PIONEERS IN SUSTAINABILITY.

**FOR FURTHER INFORMATION,
PLEASE CONTACT:**

Marcelo Bennett, Treasurer
marcelo.bennett@arauco.com
Phone: (562) 2461 7309

Constanza Vásquez, Investor Relations
constanza.vasquez@arauco.com
Phone: (562) 2461 7434

investor_relations@arauco.com

For further information, please visit www.arauco.com



renewables
for a
better life

arauco

